



16 May 2018 Revised

Ms. Iris Lee
Product Director
CIT (Thailand) Co., Ltd.

103, Onnut 17 Lane, Junction 9, Suan Luang Sub-district, Suan Luang District, Bangkok 10250

GUARANTEE REVENUE AGREEMENT – 2018

This letter serves as The Senses Resort & Pool Villas's formal agreement on the guarantee revenue (pre-buy), advance deposit and pre-buy allotment for Convergent International Travel Development Co.,Ltd

A. PRE-BUY ALLOTMENT:

-The hotel agreed to offer a pre-buy allotment as follows;

A1. Validity period : 01-06 July 2018 (Inclusive) & 23-31 August 2018 (Inclusive)

Allotment: Daily 3 Deluxe room

Daily 7 Deluxe Sea View room

Room Rate: Deluxe room THB 2,000.-/room/night

Deluxe Sea View room THB 2,200.-/room/night

A2. Validity period : 07 July 2018 – 22 August 2018 (Inclusive) & 01-05 October 2018 (Inclusive)

Allotment: Daily 5 Deluxe room

Daily 15 Deluxe Sea View room

Room Rate: Deluxe room THB 2,000.-/room/night

Deluxe Sea View room THB 2,200.-/room/night



Date	12 th Aug	13 th Aug	14 th Aug	15 th Aug	16 th Aug	17 th Aug	18 th Aug	19 th Aug	20 th Aug	21 st Aug	22 nd Aug	23 rd Aug	24 th Aug	25 th Aug	26 th Aug
Deluxe Room	5	5	5	5	5	5	5	5	5	5	5	3	3	3	3
Deluxe Sea View	15	15	15	15	15	15	15	15	15	15	15	7	7	7	7

Date	27 th Aug	28 th Aug	29 th Aug	30 th Aug	31 st Aug
Deluxe Room	3	3	3	3	3
Deluxe Sea View	7	7	7	7	7

Date	01 st Oct	02 nd Oct	03 rd Oct	04 th Oct	05 th Oct
Deluxe Room	5	5	5	5	5
Deluxe Sea View	15	15	15	15	15

The above room rates are:

- Inclusive of 10% service charge and 7% value added tax.
- Inclusive of **Daily Buffet Breakfast**.
- **Wifi Internet Connection** (with using of own devices)

Check-in / Check-out Procedures

Normal check-in time is 14:00 hrs., we will try our best effort to accommodate the group before the check-in time. Should you wish to guarantee the early check-in, pre-block room for 1 night prior to the group arrival will be recommended at the group rate charge. Check-out time is 12:00 hrs., late check-out subject to space availability.

Cancellation Fee Policy

In case of cancellations or no show 100% of accommodation is non-refundable. .

B. ADVANCE DEPOSIT:

- Convergent International Travel Development Co.,Ltd agreed to pay a non-refundable deposit **THB2,557,000.- by 50% on 24 May 2018 and balance 50% should be settle within 15 July 2018**. If deposit is not receiving by this date, the hotel reserve the right to release the room block.
- Convergent International Travel Development Co.,Ltd.' agreed to pay a deposit in advance and will not return deposit for unused room.

Remark: Pre-buy allotment will not count for room concession program.



Please advise your acceptance by signing this agreement and return to me directly at
ados@thesensesphuket.com

We strongly believe that this initiative shall strengthen our business relations and provide better productivity.

Thank you for always supported.

Sincerely,

Accept and approved by:



The Senses Resort & Pool Villas
Mr. Wisuth Hemmakoth
Resort Manager
16 May 2018

CIT (Thailand) Co., Ltd.
Ms. Iris Lee
Product Director