

HYATT
CITY OF
DREAMS
MANILA

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CORNER ROXAS BOULEVARD
ENTERTAINMENT CITY
PARAÑAQUE 1701
MANILA
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codmanilahyatt.com

7 May 2018

Mr. Vincent Rocha
Product Director
CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD
Room 909, 638 Huangpu Dadao West, Tianhe District, Guangzhou, PRC China
+63 917 533 2296
vincent.rocha@huizhi-intl.com

Dear Mr. Rocha,

Subject: April 01, 2018-December 31, 2018 Contract Rates for CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD

Greetings from Hyatt City of Dreams Manila and trust this message finds you well.

On behalf of the hotel, I would like to thank you for your interest in supporting our hotel and have enclosed our contract for negotiated wholesale rates for the 2018-2019 programme year.

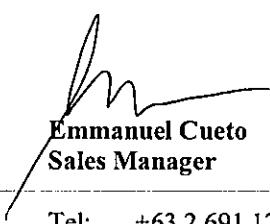
I would also like to remind you that our contract rates cannot be sold directly to the public or to commercial companies unless they are packaged with air/cruise or other value added offers or through authorised travel companies with bona fide tour programmes. They cannot be sold as well to casino junket operators. Room rates are also not to be loaded into any internet website without the hotel's written permission. Kindly refer to confidentiality section in the attached contract.

We would ask that you read the contract carefully and return by facsimile to us a copy duly signed by an authorised company representative. Once we have received a copy of the signed contract we will ensure the rates are loaded and available for you to sell. Please note that should we not receive a signed copy of the contract we will be unable to activate the rates for sale.

Thank you very much for your support and we look forward to serving your clients in the not too distant future.

Kind regards,

HYATT CITY OF DREAMS MANILA


Emmanuel Cueto
Sales Manager

Tel: +63 2 691 1234
Email: emmanuel.cueto@hyatt.com



Wholesale Contract between
HYATT CITY OF DREAMS MANILA
&
CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD

Contract Period : 1 April 2018 - 31 December 2018

Company : **CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD**

Contact : Vincent Rocha Title : Product Director

Address : Room 909, 638 Huangpu Dadao West, Tianhe District, Guangzhou, PRC China

Email : vincent.rocha@huihzi-intl.com

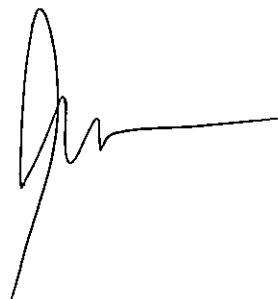
FIT RATES for ROOM ONLY RATES

Room Category	Single/ Double	Triple
1 King Bed / 2 Twin Beds	5,800 net	6,800 net
1 King Deluxe/2 Twin Deluxe	6,300 net	7,300 net

FIT RATES WITH BREAKFAST AT THE CAFÉ

Room Category	Single/ Double	Triple
1 King Bed / 2 Twin Beds	6,500 net	7,900 net
1 King Deluxe/2 Twin Deluxe	7,000 net	8,400 net
1 King Club Access/ 2 Twin Club Access	9,000 net	10,500 net
Aqua Suite	15,000 net	16,500 net

- The above rates are **nett**, room and breakfast, based on single/double occupancy, inclusive of 10% service charge, 12% VAT and .75% government tax and non-commissionable.
- The above levies are subject to change if there is any change to government tax. They are not applicable for meeting, convention, exhibition and incentive business.
- The hotel reserves the right to impose surcharge on convention periods or high demand dates. A letter of advise shall be sent for this to apply.
- Confirmation is subject to room type availability.
- Above rates are open for All Markets.
- A minimum room night commitment of 100 per month is required during the contract period to maintain the rates. A regular monthly production shall be given and discussed to you by your respective Sales Manager. The hotel reserves the right to revise the rates depending on room night production.
- The hotel reserves the right to levy a minimum selling price.
- Above rates cannot be sold online directly to consumers or to sub-agents selling hotel rooms online.
- Above rates cannot be sold to Casino Junket Operators.



FREE SALE

Room Category	Cut-off
All room types except Aqua Suite	Same day 12:00PM, subject to close out

Free Sale Allocation Conditions

- The free sale may be closed out anytime at the sole discretion of the hotel on periods of high occupancy. A notice shall be sent to CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD via email to advise of the closeout period/s.
- Depending on market conditions, allocations may change year-on-year, or season by season as the hotel's market mix changes.

INCLUSIONS-(For-Non-Club-Room-Contracted-Rates)

- Bottled mineral water
- Use of Fitness Centre and outdoor pool

ROOM FEATURES

- Coffee and tea making facilities
- Two-line digital speakerphone with voicemail
- 42" LCD satellite television
- Spacious workstation with functional lighting and ergonomic chair
- Broadband highspeed internet connection
- Smart card room access
- Electronic personal safe, which can fit most laptop computers

For guests requiring the extra comfort of the Club the room rates include the following benefits:

- Access to the exclusive Hyatt Lounge located at the 7th Floor
- Complimentary continental breakfast, all day coffee, tea, and soda and evening cocktails served in the exclusive Hyatt Lounge
- Dedicated Club butler and concierge service
- Complimentary internet access (wired or wireless)

EARLY CHECK-IN

- The official check-in time is 3:00PM. Kindly note that guests requiring early check-in will be subject to availability.

CHECK-OUT

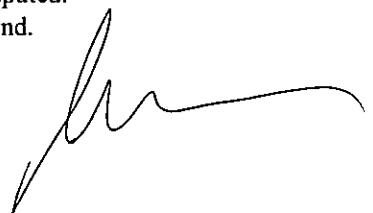
The official checkout is 12:00PM. Checkout after 12:00PM but before 6:00PM is subject to a charge of fifty percent (50%) of the contract rate of the room category booked. This rate is only applicable when arranged by CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD. A full day's room charge will be applicable for checkout after 6:00PM. Kindly note that the half day rate may be subject to change in 2018.

CLOSED OUT DATES

- The Hotel reserves the right to further close out certain dates for reservations and shall give written notice at least 30 days prior to each closure.

PAYMENT

- Hong Kong Covergent shall issue a Virtual Credit Card to guarantee and pay their bookings. Virtual Credit Card shall be sent together with the booking order through secure email to reservations.manilacod@hyatt.com.
- Official Hotel charges covered by the Virtual Credit Card can never be disputed.
- PHP 100,000.00 cash float deposit to the hotel is required, subject for refund.



For Peso Transaction

Account Name : **MELCO RESORTS LEISURE (PHP) CORPORATION**
Address : Asean Avenue Cor. Roxas Boulevard Entertainment City,
Parañaque
Bank Name : Metropolitan Bank & Trust Company (MBTC)
Bank Address : UG/F City of Dreams Manila Roxas Blvd corner Asean Ave.,
Paranaque City
Bank Account Number : 622-7-62250259-0
Swiftcode : MBTCPHMM

For Dollar Transaction

Account Name : **MELCO RESORTS LEISURE (PHP) CORPORATION**
Address : Asean Avenue Cor. Roxas Boulevard Entertainment City,
Parañaque
Bank Name : Metropolitan Bank & Trust Company (MBTC)
Bank Address : UG/F City of Dreams Manila Roxas Blvd corner Asean Ave.,
Paranaque City
Bank Account Number : 622-2-62200198-0
Swiftcode : MBTCPHMM

NO-SHOW/CANCELLATION CHARGE

For FIT

Notice of any cancellation or reduction to the number of reserved rooms must be provided to the hotel in writing. Cancellation notice after agreed cut-off date in B.O. will be subject to one (1) night's room charge at the contract rate per room booked. The ideal cut-off date of the hotel is 72 hours prior to the arrival during lean season. Should there be a no-show on the scheduled day of arrival, each room reserved will be subject to a one-night room charge based on the contract rate.

For Peak Dates

During the following dates, kindly note that all bookings are strictly on BOOK and BUY basis:

December 24, 2018
December 25, 2018
December 30, 2018
December 31, 2018

For bookings passing through convention period and high demand dates, the Hotel shall issue a separate written notice regarding payment and/or guarantee deadlines. The Hotel reserves the right to release any non-guaranteed and/or unpaid bookings after the stipulated cut-off date stated in the notice.

For Group Bookings

Groups will follow the cancellation policy agreed in the group contract specific for that group.

RENOVATION

The Hotel reserves the right to carry out such renovation/s to and upgrading programme/s of the hotel as it deems fit. The hotel at its absolute discretion shall make the decision to renovate/upgrade.

LAW

This Contract shall be construed and governed in accordance with the Laws of the Government of the Republic of the Philippines and the parties hereto submit to the jurisdiction of the Supreme Court of the Republic of the Philippines.

FORCE MAJEURE

In the event that the performance of this agreement is delayed or prevented by any cause beyond the hotel's reasonable control, including, without limitations, any acts or orders of government authorities; or by fire or explosion; sale of the hotel; necessary and essential construction; arrest or seizure and legal



process; strike or other restraint of labour from whatever cause; the hotel shall be discharged of its obligation to provide accommodation or other services.

GLOBAL PRIVACY

Hyatt City of Dreams Manila shall comply with the Global Privacy Policy for Guests available for your review at <http://privacy.hyatt.com> (the "Privacy Policy").

You, as the Customer shall, with respect to guests of Customer ("Customer's Guests") who stay at the Hotel pursuant to this Contract:

- (i) make the Customer's Guests aware of the Privacy Policy;
- (ii) obtain the consent of the Customer's Guests to disclose their personal information to the Hotel; and warrant and represent to the Hotel that Customer is: (a) entitled to disclose the personal information of the Customer's Guests to the Hotel and (b) authorized to act as agent of each of the Customer's Guests for the purposes set out in this Section.

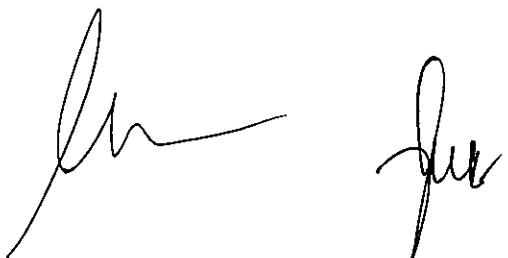
TERMS OF AGREEMENT

- CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD hereby acknowledges and agrees that the above room rates are private and confidential and can only be made available for the leisure market and therefore the Hotel shall have the right to terminate this contract if either
 - (a) CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD markets or offers these rates to local corporate companies located in the Philippines or
 - (b) the point of sale by CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD is to be found to be within the Philippines or
 - (c) the rates are marketed and/or resold on the internet (website / vendor / wholesaler / distributor) or
 - (d) the rates are displayed or sold in any shape or form in the public domain or
 - (e) the rates are not bundled together with other air/cruise or other value added offers or through authorized travel companies with bona fide tour programmes.
 - (f) the rates are being sold to CASINO Junket operators
- Failure or omission to observe any of the above terms and conditions shall also entitle the Hotel to terminate this agreement without prior written notice.
- Full guest names must be submitted at the time of making FIT reservation(s).

Rates are quoted in Philippine Peso currency. All room rates quoted in this contract are subject to adjustment without prior notice in line with any changes in government policy, which may affect the official rate of exchange and/or tax levels.

The undersigned hereby agrees to the above stated rates, arrangements and terms and conditions stipulated.

To validate contract, kindly acknowledge your acceptance by signing and returning the duplicate not later than **09 May 2018**; otherwise Hotel reserves the right to nullify contract and apply prevailing published rates.



**CONVERGENT INTERNATIONAL
TRAVEL DEVELOPMENT CO., LTD**

Signature:

Name: VINCENT ROCHA

Title: Product Director

Date:

Company Stamp:

HYATT CITY OF DREAMS MANILA

Signature:

Name: EMMANUEL CUETO

Title: Sales Manager

Date: 7 May 2018

HYATT CITY OF DREAMS MANILA

Signature:

Name: KATRINA BARLIS-UY

Title: Director of Sales

Date: 7 May 2018

Signature:

Name: FRANCIS ARCEO DAVID

Title: Director of Sales & Marketing

Date: 7 May 2018