

09 February 2018

REVISED II

Ms. Iris Lee
Product Director
Convergent International Travel Development Co., Ltd.
Room 909,638 Huangpu Dadao West,
Tianhe District Guangzhou
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PRE - BUY ALLOTMENT 2018

Dear Ms. Lee

Thank you very much for your kind support Silavadee Pool Spa Resort. We have much pleasure to offer "Pre-Buy Allotment 2018" for both parties to stimulate more business demand together. Please find more details described as here under: -

RATE (NET PER NIGHT: THB)			
ROOM TYPE INCL. ABF FOR 2 PERSONS	25 Jun - 30 Jun 2018 (6 Nights)	DAILY ALLOTMENT (Night Inclusive)	TOTAL PRICE
Jacuzzi Deluxe	5,200	2	$2 \times 5,200 \times 6 \text{ Nts} = \text{THB } 62,400$
Ocean View Jacuzzi Deluxe	6,400	2	$2 \times 6,400 \times 6 \text{ Nts} = \text{THB } 76,800$
June 2018 Total			THB 139,200 NET

RATE (NET PER NIGHT: THB)					
ROOM TYPE INCL. ABF FOR 2 PERSONS	01 Jul - 15 Jul 2018 15 Nights	16 Jul - 31 Jul 2018 16 Nights	DAILY ALLOTMENT (Night Inclusive)	TOTAL PRICE	
Jacuzzi Deluxe	5,200	5,800	5	$5 \times 5,200 \times 15 \text{ Nts} =$ $\text{THB } 390,000$	$5 \times 5,800 \times 16 \text{ Nts} =$ $\text{THB } 464,000$
Ocean View Jacuzzi Deluxe	6,400	7,200	3	$3 \times 6,400 \times 15 \text{ Nts} =$ $\text{THB } 288,000$	$3 \times 7,200 \times 16 \text{ Nts} =$ $\text{THB } 345,600$
July 2018 Total			THB 1,487,600 NET		

RATE (NET PER NIGHT: THB)

ROOM TYPE INCL. ABF FOR 2 PERSONS	01 Aug – 24 Aug 2018 24 Nights	DAILY ALLOTMENT (Night Inclusive)	TOTAL PRICE
Jacuzzi Deluxe	5,800	5	5 x 5,800 x 24 Nts = THB 696,000
Ocean View Jacuzzi Deluxe	7,200	3	3 x 7,200 x 24 Nts = THB 518,400
August 2018 Total			THB 1,214,400 NET

ROOM TYPE	01 Oct – 05 Oct 2018 5 Nights	06 Oct 2018 1 Night	DAILY ALLOTMENT (Night Inclusive)	TOTAL PRICE	
Jacuzzi Deluxe	5,800	5,200	5	5 x 5,800 x 5 Nts = THB 145,000	5 x 5,200 x 1 Nts = THB 26,000
Ocean View Jacuzzi Deluxe	7,200	6,400	3	3 x 7,200 x 5 Nts = THB 108,000	3 x 6,400 x 1 Nts = THB 19,200
Tropical Pool Villa	9,600	9,100	2	2 x 9,600 x 5 Nts = THB 96,000	2 x 9,100 x 1 Nts = THB 18,200
Ocean View Pool Villa	11,700	9,800	2	2 x 11,700 x 5 Nts = THB 117,000	2 x 9,800 x 1 Nts = THB 19,600
Scenic Pool Villa	14,000	12,000	2	2 x 14,000 x 5 Nts = THB 140,000	2 x 12,000 x 1 Nts = THB 24,000
October 2018 Total				THB 713,000 NET	
Total: THB 139,200 + THB 1,487,600 + THB 1,214,400 + THB 713,000 *50% Deposit is required within 30 April 2018				THB 3,554,200 NET THB 1,777,100 NET	

REMARK: The above rates is applicable with the above guaranteed allotment only. By this agreement, the hotel agrees to provide Convergent International Development Co., Ltd. The aforementioned allotment with **NO STOP SALES**.

ROOM NIGHT PRODUCTION GUARANTEED

Convergent International Development Co., Ltd. Shall deliver payment to the hotel before due date as below mentioned in each period to secure the above rates and allocation. The invoice will be sent by our Reservation. Please be informed **the Guaranteed payment are Non-refundable and Room Allotment cannot be Non-transferable**. In the event of payment default on the below due date, the hotel reserves the right to cancel all rooms.

50% Deposit at THB 1,777,100 net will be settled as follows;

1st payment at **THB 533,130** is required within **01 March 2018** / 2nd payment at **THB 533,130** is required within **01 April 2018** /
3rd payment at **THB 710,840** is required within **30 April 2018** **Revised the 2nd payment at THB 1,243,970 is required within 30 April 2018**

Outstanding Balance will be settled as follows;

4th payment at **THB 69,600 net** is required within **10 May 2018** for June room blocked / 5th payment at **THB 743,800 net** is required within **10 June 2018** for July room blocked / 6th payment at **THB 607,200 net** is required within **10 July 2018** for August room blocked
Last payment at **THB 356,500 net** is required within **10 August 2018** for October room blocked



TERMS & CONDITIONS

- This promotion cannot be combined with any other promotions. **Valid for new bookings only.**
- All reservations are subject to availability.
- Other terms and conditions would be remained as per the main contract rate agreement.
- Please indicate "**Pre-Buy Allotment 2018**" upon making reservation.

If you agree with all agreement above, please countersign this letter as your acceptance and revert to Sales & Marketing Department at the email: maneerat@silavadeeresort.com within 21 days of the date specified to activate this agreement rate. Contract without a signature will be considered as invalid. Should you have any questions, please be encouraged to contact us at all time.

Best regards,

Agreed & Accepted by:

Name: Khun Rommayaporn Moleekul

Name: Ms. Iris Lee

Title: Director of Sales & Marketing

Title: Product Director

Date: 09 February 2018

Sales Contact Person: prapinporn@silavadeeresort.com