

Mr. Roy Chow
CIT (Thailand) Co., Ltd.
Room 909, 638 Huangpu Dadao West, Tianhe District, Guangzhou, PRC China

Dear Mr. Chow,

Warm greetings from Grand Mercure Phuket Patong,

Thank you very much for your continued support to Accor Hotels. In recognition of this we are very delighted to offer you a special promotion at Grand Mercure Phuket Patong. We strongly trust this promotion will stimulate the demand to your value customers to try our brand new product as well as enjoy the resort's facilities.

SPECIAL PROMOTION 2018

Stay Period	❖ 1 April – 31 October 2018		
Booking Period	❖ From now onwards		
Market	Chinese Market		
Booking Code	"CITSP"		
Exclusive Discount	Room Categories	Booking Period	Room rate/Night
	All Room Categories	Before or 30 days	25% off from CTR
		Within 15-29 Days	20% off from CTR
		Less than 15 days	12% off from CTR
Extra bed	THB 1,600 net inclusive of breakfast		
Guarantee Allotment	30 Rooms per day with 10 days cut-off date ❖ 28 Superior rooms ❖ 1 Deluxe Pool Access ❖ 1 One Bedroom Pool Villa		
Allotment condition	❖ The guarantee allotment is applicable during stopped sell period within 10 days cut-off date ❖ When the guarantee allotment is sold out, the company is able to sell this exclusive discount under free sales condition in case no stopped sell notice sent out.		
Details	❖ Complimentary daily buffet breakfast for 2 adults ❖ Complimentary Wi-Fi internet in room & public area ❖ Complimentary one way shuttle service from hotel to Patong beach, Juncelyon shopping area and Central Festive Shopping mall, please check schedule at Concierge.		



GRAND MERCURE
PHUKET PATONG

Normal Benefits	<ul style="list-style-type: none">❖ Welcome cold towel & Welcome drink upon arrival❖ Complimentary 2 bottles of drinking water daily❖ Tea/Coffee facility in-room set up❖ Complimentary fitness center and Kid's Club usage.❖ Personal safety box in each room.
Floating Deposit Agreement	<ul style="list-style-type: none">❖ CIT (Thailand) Co., Ltd. will settle the money at THB 3,000,000 per month as floating deposit with the hotel, if the balance is less than THB 1,000,000 in master account, the hotel Accounting Department will send out invoice to CIT (Thailand) Co., Ltd. in order to collect top up deposit to keep balance at THB 3,000,000 per month.
Special Note for Hotel Supplied Rate	<ul style="list-style-type: none">❖ The company will not offer, or permit others to offer, rates for consumer reservations for Unpackaged Rooms through the Internet, nor will you permit rates associated with unpackaged rooms to be disclosed on any Internet site.❖ The company will ensure that Program Rates are not disclosed to the Hotel guest or anyone else.
Terms & Conditions	<ul style="list-style-type: none">❖ Stop sell or Close sell period beyond the cut-off date, existing contract rate will be applied. (subject to room availability)❖ The above meal rates are based on food only. Children ages are 4 – 11.99 year's old will be charged 50% of meal rate.❖ Rates are net, inclusive of 10% service charge, 7% government tax and 1% city tax. Rate is inclusive of breakfast.❖ Rate are quoted in Thai Baht, charge per room per night and NON commissionable.❖ Maximum occupancy of two (02) adults and one (1) child below 12 years of age, no extra charge when sharing the same room with existing bedding with parents❖ Applicable for "New FIT" booking only and will not apply to existing booking, Group Bookings, commercial business, trade delegations, conventions, incentives or conferences and cannot be combined to any promotion.❖ Subject to room availability.❖ The booking code of "CITSP" must be indicated upon making the reservation and appeared on its voucher otherwise this offer will NOT be applicable.❖ Booking must be sent direct to reservation department of hotel to email: H8109-RE@ACCOR.COM

GRAND MERCURE PHUKET PATONG RESORT & VILLAS

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An **ACCORHOTELS** brand

	❖ Other terms & conditions, please see the existing contract
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We look forward to our bright business future with you.

Please acknowledge by return fax or email prior to 15 February 2018

On behalf of
Grand Mercure Phuket Patong



Ms. Yuwalee Aidsui
Senior Sales Manager
Date: 9 February 2018

Accepted & Agreed by
CIT (Thailand) Co., Ltd.



Mr. Roy Chow
Product Director
Date: 10 February 2018

Endorsed by



Ms. Kritchaya Utsa
Director of Sales and Marketing
Date: 9 February 2018

