



May 08th 2018

Ms. Danielle Ho
Senior Product Manager

Convergent International Travel
103 Onnut 17 Lane Section 9 Suan Luang
Sub-district Bangkok 10250
T: +66 06 4251 3587
E: danielle.ho@huizhi-intl.com

Pre-purchased
01st -06th October 2018 & 06th -07th October 2018

Dear Ms. Ho,

Thank you very much for selecting COMO Point Yamu, Phuket to for your customer destination.
Please find the following group agreement and kindly check that all details are correct and return signed directly to us by
May 08th 2018.

Once the signed agreement have been received by the hotel, the accommodation in the document will be held on a definite basis.

We look forward to welcoming your esteemed guests to Point Yamu Phuket.

If I can be of any further service, please do not hesitate to contact us at any time.

Yours Sincerely,

Pawita Pratumkaew
Sales Manager - Leisure
Phone: +66 (0) 2625 3477
E-mail: pawita.pratumkaew@comohotels.com

(for)

Gerhard Fink
Regional Director of Sales & Marketing-
Thailand and Bhutan



ACCOMMODATION ARRANGEMENTS



Bay Pool Suite



Bay Pool Suite

Group: Pre-purchased Room
Number of Room: 10 rooms
Period offer: 01st -06th October 2018 (5 nights)
 06th -07th October 2018 (1 night)

Period: 01st -06th October 2018 (5 nights)

| ROOM TYPE | NUMBER OF ROOM | CONTRACTED RATE (THB Net/ROOM/NIGHT) | PROMOTION EB 90 DAYS/ 20% DISCOUNT |
|---------------------------------|----------------|--------------------------------------|------------------------------------|
| Verandah Suite Room (120 m2) | 3 rooms /day | THB 9,800.- | THB 7,840.- |
| Bay Pool Suite Room (123 m2) | 3 rooms /day | THB 13,400.- | THB 10,720.- |
| One Bedroom Pool Villa (170 m2) | 2 rooms /day | THB 21,700.- | THB 17,360.- |

Period: 06th -07th October 2018 (1 night)

| ROOM TYPE | NUMBER OF ROOM | CONTRACTED RATE (THB Net/ROOM/NIGHT) | PROMOTION EB 90 DAYS/ 20% DISCOUNT |
|------------------------------|----------------|--------------------------------------|------------------------------------|
| Verandah Suite Room (120 m2) | 2 rooms /day | THB 9,800.- | THB 7,840.- |

RATES CONDITION:

- Rates are quoted per room per night, inclusive of daily breakfast for single and double occupancy.
- All above rates are inclusive of 10% service charge, 7% VAT, 1% Provincial Tax and non-commissionable.
- Room rates/allocation are based on guarantee booking under period of stay as mentioned above with none-refundable.
- This offer cannot be used in conjunction with any other program or other promotion.

CHECK-IN TIME

- Check-In time is from 14:00 hours.
- Early Check-in request before 14:00 hours is subject to availability or the requirement to guarantee the previous evening at the applicable full night contractual room rate.

CHECK-OUT TIME

- Check out time is at 12:00 hours.
- Late check-out request up to 18:00 hours will be based on a 50% surcharge of the applicable contractual room rate, subject to availability.
- Late check-out request after 18:00 hours will be based on a full surcharge of the applicable contractual room rate, subject to availability



COMO
POINT YAMU

CANCELLATION POLICY

Upon acceptance of this agreement, the hotel will hold all space on a confirmed basis;

- Cancellation received less than 90 days prior to arrival will result in a cancellation fee of 100% of total room held.
- No shows will be subject to a fee 100% of total room package, dinner and transfer held.
- All cancellations must be received in writing.

PAYMENT/GUARANTEE

Expenses of room accommodation and other expenses related to this group will be charged to master account and must be settled on/before group arrival by either cash or credit card. A master account will be established for these charges, and the hotel requires the names of authorized signatories, who will be responsible for the signing of all expenses to this account.

Other incidental expenses (such as laundry, mini bar, room service, etc.) will be responsible by individual guests' own account and must be settled upon departure by either cash or credit card.

ROOM DEPOSIT AND PAYMENT

| Non-Refundable Deposit | Net Amount |
|---|------------------------|
| Full prepayment, equivalent to 100% of room expenses is required by Friday 11th May 2018. | |
| Period : 01st– 06th October 2018 (Inclusive) = 5 nights | |
| 3 units of Verandah Suite Room at THB 7,840 x 5 nights x 3 rooms = THB 117,600.- 3 units of Bay Pool Suite Room at THB 10,720 x 5 nights x 3 rooms = THB 160,800.- 2 units of One Bedroom Pool Villa at THB 17,360 x 5 nights x 2 rooms = THB 173,600.- | THB 467,680 net |
| Period : 06th – 07th October 2018 = 1 night | |
| 2 units of Verandah Suite Room at THB 7,840 x 1 nights x 2 rooms = 15,680 THB. | |
| Total expenses = 467,680 THB net | |

*The required deposit are **inclusive of** 10% service charge, 7% VAT, 1% Provincial Tax and non-refundable.

Payment

The Hotel accepts payment in the form of cash, credit card or telegraphic money transfer.

Beneficiary Account Name : The Yamu Limited Co., Ltd.
 Beneficiary Bank Name : The Siam Commercial Bank Plc.
 Bank Address : 14/1 Moo 2, Thepkasattri Rd, Tambon Kokaeo, Muang, Phuket 83000, Thailand
 Beneficiary Account Number : 886-212960-8 (Savings Account)
 Bank Swift Code : SICOTHBK

Force Majeure

Any delay or failure in the performance by either Party hereunder shall be excused if caused by the occurrence of a Force Majeure.

For purposes of this Agreement, Force Majeure shall mean a cause or event that including acts of God, fires, natural disaster, flood water, explosions, riots, wars, hurricane, sabotage terrorism, vandalism, accident, restraint of government, governmental acts, injunctions, labor strikes, travel ban from Embassy and unforeseeable event.



Signature

We kindly ask you to review the above offer as advice acceptance by returning a copy of this document duly signed by **Friday, May 11th 2017**. Upon receipt of the signed copy we will consider the arrangements confirmed. Any amendments are to be made in writing and approved by both parties.

Once again, thank you for considering the COMO Point Yamu, Phuket as the venue to hold your upcoming group. Should you require further assistance, please do not hesitate to contact me directly.

Signed on behalf of

A handwritten signature in black ink, appearing to read "Pawita Pratumkaew".

COMO Point Yamu, Phuket
Pawita Pratumkaew
Sales Manager- Leisure
Tel: +66 (2) 625 3477
Email: pawita.pratumkaew@comohotels.com

Acknowledged and accepted by

A handwritten signature in black ink, appearing to read "Danielle Ho".

Convergent International Travel
Danielle Ho
Senior Product Manager

Date: 9 May, 2018

