



CONTRACT AGREEMENT PRE-PAID ALLOTMENT

**BETWEEN: PHUKET GARDEN CLIFF CO., LTD. D/B/A THE WESTIN SIRAY BAY
RESORT AND SPA**

HEREIN AFTER REFERRED TO AS "HOTEL" AND

THE WESTIN SIRAY BAY
RESORT & SPA PHUKET
21/4 Moo 1 T.Rasada,
A Muang, Phuket. 83000
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Agency CIT (Thailand) Co., Ltd.
Tax ID 0105559036233
Name Mr. Benny Jin
Product Director
Address 103, Onnut 17 Lane, Junction 9, Suan Luang, Suan Luang, Bangkok 10250
Tel: +86-18578612000, +66-(0)90 723 5690
Fax: N/A
E-mail: benny.jin@huizhi-intl.com

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Year	2018			
Market	China Market			
Stay Period	01 May – 23 December 2018			
Room Categories	Rates in THB per room per night			
	01 May – 31 Oct 18	01 Aug – 21 Aug 18	29 Sep – 06 Oct 18	01 Nov – 23 Dec 18
Deluxe Seaview	3,250	3,500	3,800	4,350
Deluxe Seaview Pool Access	3,450	3,700	4,000	4,550
1 Bedroom Duplex Suite w/Seaview	4,250	4,500	4,800	5,250
1 Bedroom Premium Suite w/Seaview	4,550	5,500	5,800	5,500
Pre-Paid Allotment				
Deluxe Seaview	4	4	4	4
Deluxe Seaview Pool Access	4	4	4	4
1 Bedroom Duplex Suite w/Seaview	2	2	2	2
1 Bedroom Premium Suite w/Seaview	2	2	2	2
Minimum Paid Room Night Commitment				
May	-		September	280 RN
Jun	280 RN		October	300 RN
July	300 RN		November	280 RN
August	300 RN		December	230 RN
Cut-Off Date		5 days – May, June, July, September, October 2018 7 days – August, November, December 2018		

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Benefit	<ul style="list-style-type: none">Complimentary one time 3-course set dinner for 2 persons for 3-night stay bookingComplimentary one time 30-min Thai massage for 2 persons per 3-night stay booking in suite
Remark	<ul style="list-style-type: none">Allotments above are required full prepayment one (1) month in advanceAdditional allotments at contract rates above are based on availability at time of request and may be offered at higher rates

Remarks:

- Room rates are inclusive of daily Breakfast for 2 persons.
- Rates are applicable for single or double occupancy and are non-commissionable. The maximum occupancy is 3 adults in one room or 2 adults + 2 children. Additional person charge for 3rd adult, Additional person with extra bed will be charged at THB 1,900.- net incl. breakfast.
- Children age between 4-12 years old sharing existing bed, child breakfast charge at Baht 400.-net/child/day, maximum 2 adults & 2 children per room.
- Rates are applicable to Group bookings and subject to space availability.
- The above room rates are inclusive of 10% service charge, 1% applicable provincial tax and 7.7% applicable government tax; effectively a total of 18.7%. In the event that the tax rate is changed, the hotel reserves the right to adjust the rates to reflect the change in tax.
- Check-in time is 15:00 hours on the day of arrival. For access to rooms prior to 15:00 hours, the room(s) must be reserved from the previous evening at the applicable contracted full night rate.
- Check-out time is 12:00 hours on the day of departure. Late check-out up to 18:00 hours Will be charged at 50% of the applicable contracted rate per room. For check-out after 18:00 hours, a contracted full night's rate will apply. Unused room nights are not refundable for early departures. **EARLY DEPARTURE:** To avoid an early departure fee, kindly reconfirm your departure date prior or during check-in, an early departure charge of 50% of your room rate (subject to 7.7% VAT) will be applied if the departure date is earlier than the original committed date at check in.
- The Resort agrees to an allocation of rooms per day as shown above.
- The relevant accommodation booking details, i.e. the number and type of rooms daily, and names of Guests for each reservation made by the Client must be notified to the Resort in writing before the Release Date as indicated on page one of this agreement within the "release days" section. Any rooms held on allotment and not used before the stated release date will be automatically released from the allotment without notice to the client. Reservation outside the allotment will not be confirmed until all allotment has been reserved and reported.
- The Resort reserves the right to request a **Stop Sell** to the Wholesaler. All rooms sold under confirmed allotment must be reported in writing within forty-eight hours (48) of the Stop Sell notification to the Resort. Unused allotment must be returned to the Resort by the Wholesaler.
- Resort has the right to issue **blackout dates 2 months prior** to those dates.



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Terms and conditions:

- Above rate is applicable to **Chinese market only** and is **non-refundable rate**.
- The booking code of "**INSIDE PRE-PAID ALLOTMENT**" MUST be indicated upon making the reservation & appeared on its voucher in order to utilize above pre-paid allotments and the rates offered. If not FIT rate applies.
- This commitment requires a full prepayment by **one (1) month in advance** in order to obtain above rates as a prepaid allotment.
- Any additional fee or outstanding balance that occurred from the booking must be paid within end of each month.
- Additional allotments based on cut-off date and subject to room availability.
- Guest name list should be sent to hotel before cut-off date.
- All rates quoted herein are applicable to FIT leisure packaged travel. Hotel reserves the right to recover any and all Hotel and Marriott policy expenses from you in the event of an Exception, or Look No Further® or Best Rate Guarantee® approved claim which demonstrates you, your Channels or your B2B contractors as a source of the Exception. This includes the rate adjustment plus \$200USD administrative fee per approved Exception, or Look No Further® or Best Rate Guarantee® claim, to be paid by you to the Hotel within ten (10) business days of the Hotel's invoice.

Cancellation/Amendment Policy:

- Notice of cancellation/amendment is required in writing as per above cut-off dates. Cancellations/amendments received after **cut-off date** will be automatically charged according to the contracted rate for the room category reserved.

Attrition Policy:

For reductions, the Hotel shall release guestrooms blocked accordingly. For confirmations, guestrooms blocked shall be considered guaranteed by way of advance payment. For increments, guestrooms blocked shall be increased accordingly, and subject to availability.

01 May - 23 Dec 18

- Notice given **5 days prior to arrival date before – maximum 1 room** of the room block in each booking may be released without penalty. Additional room nights released will be subject to a penalty the room charge per room inclusive of tax. This charge will be billed to the Customer.

Room Capacity					
Room categories	Bedding	Adults	Adult with children	Rollaway bed	Sofa bed
Deluxe Seaview Room (50 sq.m. incl. balcony)	King or Twin (4.5 feet each for Twin bed)	2 or 3 adults	2 adults with max 2 children	Max 1 bed can be allowed and only put in King bed room	NONE
Deluxe Seaview Pool Access (50 sq.m. incl. balcony)	King or Twin (4.5 feet each for Twin bed)	2 or 3 adults	2 adults with max 2 children	Max 1 bed can be allowed and only put in King bed room	NONE
1 Bedroom Premium Suite w/Seaview (80 sq.m. incl. balcony)	King only	2 or 3 adults	2 adults with max 2 children	Not allow	In room sofa can be converted

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					to sofa bed for the extra person with cost
1 Bedroom Duplex Suite w/Seaview (62 sq.m. incl. balcony, two levels suite, living area is on second floor)	King only	2 or 3 adults	2 adults with max 2 children	Not allow	In room sofa can be converted to sofa bed for the extra person with cost

Bank Details	
Account Name: Bank Account #: Bank Name: Bank Branch: Swift Code: Bank Address:	Phuket Garden Cliff Co., Ltd. 537-410763-1(Baht) Siam Commercial Bank Public Company Limited, Phuket Branch SICOTHBK 66 Moo7, Rasada Rd., T.Taladnua, A. Muang, Phuket 83000, Thailand

The Hotel accepts payment in the form of cash in Thai Baht, bank draft or telegraphic money transfer. Payments issued in the name of The Westin Resort & Spa Phuket and shall be sent to:

Kindly return a copy of this contract duly signed and dated by **23rd April 2018** to validate the contract. Your signature constitutes your acceptance of and agreement to all terms and conditions covered in this agreement. Rate and allotments are not available until this letter of agreement is signed and returned.

SIGNED on behalf of the Hotel by:

Ms. Supreeya Mutugun
Director of Sales
Date: 20/04/18

SIGNED on behalf of the Customer by:

Mr. Benny Jin
Product Director
Date: April 24, 2018

Ms. Sanjana Bhattachan
Director of Sales & Marketing
Date: 20 April 2018

Ms. Nongnuch Mookkunakorn
Financial Controller
Date: 20/04/18