



**MUANG SAMUI GROUP**  
"Thai Tradition & Intimate Hospitality"

**MUANG SAMUI GROUP**  
**CONFIDENTIAL CONTRACT AGREEMENT**

**Attention:** Mr. Tech Sun, Senior Product Manager  
**Company:** CIT (Thailand) Company Limited.  
**Address:** 103, Onnut 17 Lane, Section 9, Suang Luang Sub-district, Suan Luang District, Bangkok, 10250  
**Tel:** (86) 020-66347916  
**Email:** tech.sun@huizhi-intl.com

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Dear Mr. Tech Sun,

It is with great pleasure to submit on Exclusive rates offer to **CIT (Thailand)Company Limited** It's in order to further promote **Royal Muang Samui Villas, Choengmon Beach** to your valued guests. Details are as followed:

**PROPERTIES:** Royal Muang Samui Villas, Choengmon Beach  
**MARKET:** China Mainland Market Only  
**VALIDITY:** 1 April 2018 – 23 December 2018  
**ROOM TYPE:** Grand Deluxe Suite Garden View  
Pool Suite Garden View

**Grand Deluxe Suite Garden View**

**16 April 18 – 30 Jun 18**  
**01 Sept 18 – 23 Dec 18**

Staying 1 up to 3 nights / 5 nights up THB 5,300.-net / room / night  
Staying 4 nights package THB 4,500.-net / room / night  
\*\* rate inclusive of daily breakfast for 2 pax \*\*

**01 April 18 - 15 April 18**  
**01 July 18 – 31 Aug 18**

With Flat rate THB 6,700.-net / room / night  
\*\* rate inclusive of daily breakfast for 2 pax \*\*

**Pool Suite Garden View**

**16 April 18 – 30 Jun 18**  
**01 Sept 18 – 23 Dec 18**

Staying 1 up to 3 nights / 5 nights up THB 6,800.-net / room / night  
Staying 4 nights package THB 5,750.-net / room / night  
\*\* rate inclusive of daily breakfast for 2 pax \*\*

**01 April 18 - 15 April 18**  
**01 July 18 – 31 Aug 18**

With Flat rate THB 8,100.-net / room / night  
\*\* rate inclusive of daily breakfast for 2 pax \*\*

**ALLOCATONS: Grand Deluxe Suite Garden View**

High Season 5 rooms per day - cut off 14 days

**Fixed** Low Season 5 rooms per day - cut off 3 days

**Pool Suite Garden View**

High Season 2 rooms per day - cut off 14 days

Low Season 2 rooms per day - cut off 3 days

## TERMS & CONDITIONS

- Above rate cannot be used in conjunction with others promotion.
- Above offers are not applicable during (27 Sept 18 – 04 Oct 18)
- Rates not allowed in selling direct to any electronic channel unless minimum mark up by 25%  
The resort reserve the right to request return of allocation once high demand period by hotel writing notification.
- The tour operator agree to guarantee minimum production to the resort equal **900** room nights above designed room type during agreement validities.(production included all existing booked and confirmed reservation during contract validities)
- The tour operator agrees to place **Thai Baht 1,000,000.-** as a floating deposit. Amount in exchange for special rates offer of **Grand Deluxe Suite Garden View** to period specified above clause.
- The tour operator requires replace deposit when deposit falls below 30% or THB. 300,000.- The tour operator agrees to remain fixed and irrevocable deposit with the resort to cover validity of agreement
- The Resort reserves the right to keep frozen deposit as non- refundable once the tour operator generate production less than committed room nights ( 900 room nights )  
**(Review production commencing quarterly)**

### Remark:

- The frozen deposit required to be settled to resort bank account by **30 March 2018**.
- Above rate can be applied for new booking made after received return of countersigned agreement.
- Other terms and conditions refer to main contract agreement
- The Resort reserves the right to withdraw room inventory or terminate special contract should deposit payment's overdue within 14 days after notification writing by email.

Please sign for the acknowledgement of receipt and **return within 7 days** either by fax: +66(0)77 429 748 or email address at [sales@muangsamui.com](mailto:sales@muangsamui.com) Otherwise, this special offer rates will automatically be null, void and cancelled.

Signed for and on behalf of  
**Muang Samui Group**

*Issara K.*  
**Ms. Issara Kaewpilarom**  
**Sales Manager**  
**Date: 26 March 2018**

*Krittamate A.*  
**Mr. Krittamate Arunsart**  
**Vice President Sales & Marketing**

Signed for and on behalf of  
**CIT(Thailand) Company Limited.**

*Teach S.*  
**Mr. Teach Sun**  
**Senior Product Manager**  
**Date: 26 March 2018**



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