

ALLOTMENT AGREEMENT 2018 + 2019
(from 1st April 2018 until 31st March 2019)
Between

PARTY A

Company name : **ROYAL LOTUS HOTEL DANANG – Managed by H&K Hospitality**
 Representative : **Mr Nguyen Duc Hiep**
 Title : **Director of Sales**
 Address : 120A Nguyen Van Thoai Street, Ngu Hanh Son District, Danang City
 Tel : 84 - 236 6261 999 / 24 3747 6373

PARTY B

Company name : **CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO.,LTD**
 Representative : **Mr Chris Wang**
 Title : Product & Contracting Director
 Address : Room 909, 638 Huangpudadao West, Tianhe District, Gangzhou, Canton, China
 Tel : 84 - 98 134 6677
 Tax code : 2283876

1. ROOM RATE

Room Categories <i>Loại phòng</i>	Areas (m ²) <i>Diện tích</i>	No. of Rooms <i>Số lượng</i>	Low Season <i>Mùa thấp điểm</i>	High Season <i>Mùa cao điểm</i>	Extra Bed <i>Phí giường phụ</i>
Classic	24	44	1,170,000	1,260,000	N/A
Premium	30	36	1,350,000	1,440,000	N/A
Deluxe	32	96	1,575,000	1,665,000	500,000
Suite	60	13	3,240,000		500,000
Executive Suite	55	2	5,670,000		500,000
Royal Suite	115	1	12,900,000		500,000

Surcharge on Public holiday: VND 300,000/room/night, on

- Lunar New Year: from 02/02/2019 to 08/02/2019 (including date)
- Labor Day: from 28/04/2018 to 01/05/2018 (including date)

Managed by



ROYAL LOTUS HOTEL DANANG

120A Nguyen Van Thoai, My An Ward, Ngu Hanh Son Dist., Danang City, Vietnam

Tel: +84 236 6261 999 Fax: +84 236 6263 999

Email: info@hkh.vn

- Independence Day: from 01/09/2018 to 03/09/2018 (including date)

Note:

- Rates are per ROOM per night, based on bed & breakfast;
- Rates include ABF, tax & service charges;
- High season is applied from 28th April 2018 to 3rd September 2018. Low season is applied from 1st January 2018 to 27th April 2018 and from 4th September 2018 to 31st March 2019.

2. ALLOTMENT

- 05 room/day (02 Classic Room + 02 Premium Room + 01 Deluxe Room).
- COD: 07 days on weekdays (from Sunday to Wednesday) & 15 days on weekends (Friday & Saturday).

After COD, the room blocked will be automatically released from the system.

Black Out Date: Party A will inform PARTY B of black out dates and close allotment on black out dates.

3. CHILD POLICY

- Children under 11: Complimentary bed & breakfast if sharing bed with parents, maximum 02 child/room;
- Children from 12 years old and over, considered as adult: will be charged **VND 500,000 /pax/night**, including breakfast & extra bed, maximum 01 person/ room.

4. PAYMENT

PARTY B will pay in advance VND 1,200,000,000 (one billion and two hundred million vietnamdong) to PARTY A :

- **1st payment: VND 360,000,000 (three hundred and sixty million vietnamdong) before 05/04/2018;**
 - ⇒ In case the actual amount of all booking from 01/04/2018 to 04/06/2018 goes beyond VND360,000,000, the difference will be informed by PARTY A and PARTY B will be responsible for settling the payment 03 days prior to each arrival date;
- **2nd payment: VND 360,000,000 (three hundred and sixty million vietnamdong) before 05/06/2018;**
 - ⇒ In case the actual amount of all bookings from 05/06/2018 to 04/08/2018 goes beyond VND 360,000,000, the difference will be informed by PARTY A and PARTY B will be responsible for settling the payment 03 days prior to each arrival date;
- **3rd payment: VND 480,000,000 (four hundred and eighty million vietnamdong) before 05/08/2018;**

Note: Please be informed that this payment is **non-refundable** in any case.

Here's our bank account information for your payment:

- Account Name : CTCP DT va PTDVDL DUYEN HAI CNDN
- Bank Name : Ngân Hàng TMCP Công Thương Việt Nam – Chi nhánh Thanh Xuân

- Account Number: 115 000 174 1

All other terms and provisions of contract shall remain in full force and effect.

Signed for Royal Lotus Hotel Danang

Name: Nguyen Duc Hiep

Title: Director of Sales

Signature:

Date:

Signed for Convergent

Name: Chris Wang

Title: Product & Contracting Director

Signature:

Date:

09 April, 2018

Managed by



ROYAL LOTUS HOTEL DANANG

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