

**ALLOTMENT AGREEMENT 2018 + 2019**  
( from 1<sup>st</sup> April 2018 until 31<sup>st</sup> March 2019)  
**Between**

**PARTY A**

Company name : **ROYAL LOTUS HOTEL DANANG – Managed by H&K Hospitality**  
 Rappresentative : **Mr Nguyen Duc Hiep**  
 Title : **Director of Sales**  
 Address : 120A Nguyen Van Thoai Street, Ngu Hanh Son District, Danang City  
 Tel : 84 - 236 6261 999 / 24 3747 6373

**PARTY B**

Company name : **CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO.,LTD**  
 Rappresentative : **Mr Chris Wang**  
 Title : Product & Contracting Director  
 Address : Room 909, 638 Huangpuadado West, Tianhe District, Guangzhou, Canton, China  
 Tel : 84 - 98 134 6677  
 Tax code : 2283876

**1. ROOM RATE**

Room Categories <i>Loại phòng</i>	Areas (m <sup>2</sup> ) <i>Diện tích</i>	No. of Rooms <i>Số lượng</i>	<i>Low Season</i> <i>Mùa thấp điểm</i>	<i>High Season</i> <i>Mùa cao điểm</i>	Extra Bed <i>Phí giường phụ</i>
Classic	24	44	1,170,000	1,260,000	N/A
Premium	30	36	1,350,000	1,440,000	N/A
Deluxe	32	96	1,575,000	1,665,000	500,000
Suite	60	13	3,240,000		500,000
Executive Suite	55	2	5,670,000		500,000
Royal Suite	115	1	12,900,000		500,000

Surcharge on Public holiday: VND 300,000/room/night, on

- Lunar New Year: from 02/02/2019 to 08/02/2019 (including date)
- Labor Day: from 28/04/2018 to 01/05/2018 (including date)

Managed by

**ROYAL LOTUS HOTEL DANANG**

120A Nguyen Van Thoai, My An Ward, Ngu Hanh Son Dist., Danang City, Vietnam

Tel: +84 236 6261 999      Fax: +84 236 6263 999

Email: [infohn@hkh.vn](mailto:infohn@hkh.vn)



- Independence Day: from 01/09/2018 to 03/09/2018 (including date)

Note:

- Rates are per ROOM per night, based on bed & breakfast;
- Rates include ABF, tax & service charges;
- High season is applied from 28<sup>th</sup> April 2018 to 3<sup>rd</sup> September 2018. Low season is applied from 1<sup>st</sup> January 2018 to 27<sup>th</sup> April 2018 and from 4<sup>th</sup> September 2018 to 31<sup>st</sup> March 2019.

**2. ALLOTMENT**

- 05 room/day ( 02 Classic Room + 02 Premium Room + 01 Deluxe Room).
- COD: 07 days on weekdays (from Sunday to Wednesday) & 15 days on weekends ( Friday & Saturday).

After COD, the room blocked will be automatically released from the system.

Black Out Date: Party A will inform PARTY B of black out dates and close allotment on black out dates.

**3. CHILD POLICY**

- Children under 11: Complimentary bed & breakfast if sharing bed with parents, maximum 02 child/room;
- Children from 12 years old and over, considered as adult: will be charged **VND 500,000 /pax/night**, including breakfast & extra bed, maximum 01 person/ room.

**4. PAYMENT**

PARTY B will pay in advance VND 1,200,000,000 ( one billion and two hundred million vietnamdong) to PARTY A :

- **1<sup>st</sup> payment: VND 360,000,000 (three hundred and sixty million vietnamdong) before 05/04/2018;**
  - ⇒ In case the actual amount of all booking from 01/04/2018 to 04/06/2018 goes beyond VND360,000,000, the difference will be informed by PARTY A and PARTY B will be responsible for settling the payment 03 days prior to each arrival date;
- **2<sup>nd</sup> payment: VND 360,000,000 (three hundred and sixty million vietnamdong) before 05/06/2018;**
  - ⇒ In case the actual amount of all bookings from 05/06/2018 to 04/08/2018 goes beyond VND 360,000,000, the difference will be informed by PARTY A and PARTY B will be responsible for settling the payment 03 days prior to each arrival date;
- **3<sup>rd</sup> payment: VND 480,000,000 (four hundred and eighty million vietnamdong) before 05/08/2018;**

Note: Please be informed that this payment is **non-refundable** in any case.

Here's our bank account information for your payment:

- Account Name : CTCP DT va PTDVLD DUYEN HAI CNDN
- Bank Name : Ngân Hàng TMCP Công Thương Việt Nam – Chi nhánh Thanh Xuân

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**ROYAL  
LOTUS**  
—HOTEL DA NANG—

- Account Number: 115 000 174 1

All other terms and provisions of contract shall remain in full force and effect.

Signed for Royal Lotus Hotel Danang

Name: Nguyen Duc Hiep

Title: Director of Sales

Signature:

Date:

Signed for Convergent

Name: Chris Wang

Title: Product & Contracting Director

Signature:

Date:

09 April, 2018

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