



**HYATT  
REGENCY**<sup>TM</sup>

HUA HIN

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DATE : July 13, 2018

TO : Mr. Benny Jin  
HongKong Convergent International Travel Development Co., Ltd.

FROM : Sumitra Arunpoonsab  
Hyatt Regency Hua Hin

COPY : Kanyakorn Utsaha  
Assistant Manager - Reservations  
Jindarat Sueb-um  
Assistant Manager - Credit  
**HYATT REGENCY HUA HIN**

FAX : 66 32 521 233  
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SUBJECT : Addendum contract for HongKong Convergent International Travel Development Co., Ltd.

TOTAL NO. OF PAGES TRANSMITTED 3 INCLUDING COVER SHEET

Dear Mr. Jin,

Warm greetings from Hyatt Regency Hua Hin!

Following to our discussion, please find attached the Addendum Contract for the Guarantee Revenue Agreement 2018 that supersedes the contract signed on April 02, 2018. The addendum is comprised of the following:

- Room rates
- Validity
- Monthly room revenue
- Complimentary Room

Other terms and conditions that not stated in the addendum remain unchanged and still valid.

Thank you for your kind attention and look forward to receiving your signed acceptance soon.

Best regards,

Jaclyn Yong  
Director of Sales and Marketing

## RATES

| 16 <sup>th</sup> July 2018 to 31 <sup>st</sup> October 2018  |        |                   |             |                   |                         |               |             |   |           |                           |           |                                 |           |                         |               |
|--|--------|-------------------|-------------|-------------------|-------------------------|---------------|-------------|---|-----------|---------------------------|-----------|---------------------------------|-----------|-------------------------|---------------|
| Room type <input checked="" type="checkbox"/> Hyatt Guest Room <input checked="" type="checkbox"/> Deluxe Room <input checked="" type="checkbox"/> Regency Club Room <input checked="" type="checkbox"/> Regency Executive Suite <input checked="" type="checkbox"/> Premier Suite |        |                   |             |                   |                         |               |             |   |           |                           |           |                                 |           |                         |               |
| Validity Dates   |        | Allotment (Daily) |             |                   |                         |               | Cutoff Date | Net Rates per room (In hotel currency – THB)  |           |                           |           |                                 |           |                         |               |
| From:  | To:    | Hyatt Guest room  | Deluxe Room | Regency Club Room | Regency Executive Suite | Premier Suite | (in days)   | Hyatt Guestroom (Single/Twin)   |           | Deluxe Room (Single/Twin) |           | Regency Club Room (Single/Twin) |           | Regency Executive Suite | Premier Suite |
|  |        |                   |             |                   |                         |               |             | (Sun-Thu)   | (Fri-Sat) | (Sun-Thu)                 | (Fri-Sat) | (Sun-Thu)                       | (Fri-Sat) | Mon-Sun                 | Mon-Sun       |
| 15-Jul   | 26-Aug | 5                 | 5           | F/S               | 1                       | 1             | 3           | 4,500   |           | 5,500                     |           | 6,500                           |           | 12,500                  | 16,500        |
| 27-Aug   | 28-Sep | 5                 | 5           | F/S               | 1                       | 1             | 3           | 3,200   | 3,500     | 4,200                     | 4,500     | 5,500                           | 5,800     | 11,200                  | 15,200        |
| 29-Sep   | 06-Oct | 5                 | 5           | F/S               | 1                       | 1             | 3           | 4,500   |           | 5,500                     |           | 6,500                           |           | 12,500                  | 16,500        |
| 07-Oct   | 31-Oct | 5                 | 5           | F/S               | 1                       | 1             | 3           | 3,200   | 3,500     | 4,200                     | 4,500     | 5,500                           | 5,800     | 11,200                  | 15,200        |
| F/S = Free Sale  |        |                   |             |                   |                         |               |             | Blackout dates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No     |           |                           |           |                                 |           |                         |               |
| Static rates (not directly connected) may not be used B2C online   |        |                   |             |                   |                         |               |             | Dates -   |           |                           |           |                                 |           |                         |               |
|  |        |                   |             |                   |                         |               |             | Tax inclusive <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No       |           |                           |           |                                 |           |                         |               |
|  |        |                   |             |                   |                         |               |             | Tax/Service charge percentage: 7% VAT, 1% Provincial Tax & 10% Service Charge           |           |                           |           |                                 |           |                         |               |
|  |        |                   |             |                   |                         |               |             | Breakfast inclusive <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |           |                           |           |                                 |           |                         |               |

## REMARKS

- This rate is effective on 16 July 2018 and valid for new booking only.
- Additional rooms above allotment can be confirmed under normal contract / promotion rates if there is no stop sales notification from the hotel.

## MONTHLY ROOM REVENUE

| Month, Year     | Pre-Payment Amount | Pre-Payment Date                |
|-----------------|--------------------|---------------------------------|
| July, 2018      | THB 1,200,000.00   | 20 <sup>th</sup> June 2018      |
| August, 2018    | THB 1,200,000.00   | 20 <sup>th</sup> July 2018      |
| September, 2018 | THB 800,000.00     | 20 <sup>th</sup> August 2018    |
| October, 2018   | THB 1,000,000.00   | 20 <sup>th</sup> September 2018 |

## COMPLIMENTARY ROOM

Produce every 40 room nights, get 01 complimentary room night at Hyatt Guestroom rate

## TERMS & CONDITIONS OF ACCEPTANCE

This addendum supersedes all previously issued terms and conditions for the sections indicated. However, all the other terms and conditions as stated in Guaranteed Revenue Agreement 2018 signed on **April 02, 2018** is valid and will still apply.

If the terms and conditions meet you approval, please return a copy of this addendum on or before **July 16, 2018**.

**ADDENDUM CONTRACT  
AGREED AND ACCEPTED BY  
HONGKONG CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD.  
AND  
HYATT REGENCY HUA HIN**



Jaclyn Yong  
Director of Sales and Marketing  
Hyatt Regency Hua Hin

Mr. Benny Jin  
Product Director  
HongKong Convergent International  
Travel Development Co., Ltd.

Date: 13/7/18  
Cc: Mr. Boonchai Jermpermrojn – Director of Finance

Date: