

24 August 2018

Ms. Iris Lee

Product Director

Convergent International Travel Development Co., Ltd.

Room 909,638 Huangpu Dadao West,

Tianhe District Guangzhou

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Email: Iris.lee@huizhi-intl.com

### CNY PRE - BUY ALLOTMENT 2019

Dear Ms. Lee

Thank you very much for your kind support Silavadee Pool Spa Resort. We have much pleasure to offer "CNY Pre - Buy Allotment 2019" for both parties to stimulate more business demand together. Please find more details described as here under:-

Period (Night Inclusive)	Room Type (Rate net per night : THB)	No. Allotment	Rate on 03 Feb' 19 (1 night)	Rate on 04 – 10 Feb' 19 (7 night)	Total
03 – 10 Feb' 19	Jacuzzi Deluxe	2	5,950	6,800	107,100
Total			11,900	95,200	
Period (Night Inclusive)	Room Type (Rate net per night : THB)	No. Allotment	Rate on 04 – 10 Feb' 19 Black out 07 Feb'19 (6 night)	Rate on 07 Feb' 19 (1 night)	Total
04 – 10 Feb' 19	Scenic Pool Villa	2	15,500	17,850	221,700
Total			186,000	35,700	
Period (Night Inclusive)	Room Type (Rate net per night : THB)	No. Allotment	Rate on 04 – 06 Feb' 19 (3 night)		Total
04 – 06 Feb' 19	Scenic Pool Villa	1	15,500		46,500
Total			46,500		
Total Revenue					375,300

**REMARK:** The above rates is applicable with the above guaranteed allotment only. By this agreement, the hotel agrees to provide Convergent International Development Co., Ltd. The aforementioned allotment with **NO STOP SALES**.

### ROOM NIGHT PRODUCTION GUARANTEED

Convergent International Development Co., Ltd. Shall deliver payment to the hotel before due date as below mentioned in each period to secure the above rates and allocation. The invoice will be sent by our Reservation. Please be informed the **Guaranteed payment are Non-refundable and Room Allotment cannot be Non-transferable**. In the event of payment default on the below due date, the hotel reserves the right to cancel all rooms.

50 % Deposit Guaranteed payment at **THB 187,650 net** is required within **31 August 2018**

1<sup>st</sup> Outstanding balance payment at **THB 93,825 net** is required within **15 October 2018**

2<sup>nd</sup> Outstanding balance payment at **THB 93,825 net** is required within **15 November 2018**

Payment will be changed :

30% deposit on 30 August 2018, 30% of total payment on 15 November 2018, 40% of total payment on 15 December 2018.




**TERMS & CONDITIONS**

- This promotion cannot be combined with any other promotions. **Valid for new bookings only.**
- All reservations are subject to availability.
- Other terms and conditions would be remained as per the main contract rate agreement.
- Please indicate "CNY Pre - Buy Allotment 2019" upon making reservation.

If you agree with all agreement above, please countersign this letter as your acceptance and revert to Sales & Marketing Department at the email: [maneerat@silavadeeresort.com](mailto:maneerat@silavadeeresort.com) within 21 days of the date specified to activate this agreement rate. Contract without a signature will be considered as invalid. Should you have any questions, please be encouraged to contact us at all time.

Best regards,



Name: Khun Rommayaporn Moleekul

Title: Director of Sales & Marketing

Date: 24 August 2018

Sales Contact Person: [prapinporn@silavadeeresort.com](mailto:prapinporn@silavadeeresort.com)



Agreed & Accepted by:



Name: Ms. Iris Lee

Title: Product Director