

Avista Hideaway  
Resort & Spa - Phuket

39/9 Muen Ngern Road, Patong District, Amphur Kathu, Phuket 83150 Thailand  
Tel. +66 (0) 76 681 681 - Fax. +66 (0) 76 681 682  
HA245-RE@accor.com

**CIT (Thailand) Co., Ltd.**

**REVISED#160718**

Miss Iris Lee  
Product Director  
103, Onnut 17 Lane, Junction 9,  
Suan Luang Sub- District, Suan Luang District,  
Bangkok 10250  
T: 02 399 1921  
EMAIL: [iris.lee@huizhi-intl.com](mailto:iris.lee@huizhi-intl.com)

Dear Miss Iris,

We are pleased to offer Special Rate for CIT (Thailand) Co., Ltd. as the following details

**Hotel** Avista Hideaway Phuket Patong, MGallery by Sofitel  
**Period** 30 September – 06 October 2018 (7 days)  
**Applicable Market** Chinese Market  
**ROOM RATES (Include Breakfast)**

Room Type (Single or Double)	Room Rate
Superior with 1 King Bed	3,300

ROOM BLOCKED:

Room Type	Room Rate (Single or Double) incl. ABF	Release Date
30 September - 06 October 2018	Superior king = 4 rooms	5 Days

**Remark;**

- This special rates valid for package only, **Hotel Rate Only** is not permitted to promote in the B2C website. Otherwise, contract will be terminated immediately.
- **CIT (Thailand) Co., Ltd.** guarantee 80% materialization of total rooms nights in all room category in the period.
- **CIT (Thailand) Co., Ltd.** will settle month non-refundable deposit payment in advance base on the 80% guarantee room nights.
- **CIT (Thailand) Co., Ltd.** can continue to sale room base on hotel stop sale calendar under Pre-Buy Rates for excess room from guarantee room nights.
- **CIT (Thailand) Co., Ltd.** will settle full payment for total room blocked during **30 Sep – 06 Oct'18** of **THB75,900 on 03 September'18**
- Hotel will send invoice for excess room nights from the guarantee room nights each month.

In order to validate this revised contract rate, please indicate your acceptance by returning a copy of this contract with your signature to the hotel.

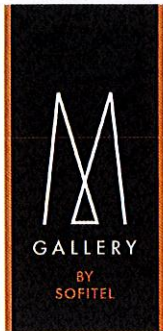
Yours sincerely



Somyot Yasavudhi  
Group Director of Sales & Marketing  
July 16, 2018

Agreed and signed by

Miss Iris Lee  
Product Director  
Date 19th July 2018



Avista Grande Karon  
Resort & Spa - Phuket

Karon, Amphur Muang, Phuket 83100 Thailand  
Tel. +66 (0)2 661 8141 - 4 Fax. +66 (0)2 661 8145  
reservations@avistahotelsandresorts.com  
mgallery.com

REVISED#160718

CIT (Thailand) Co., Ltd.

Khun Iris Lee

Product Director

103, Onnut 17 Lane, Junction 9,

Suan Luang Sub-District, Suan Luang District,

Bangkok 10250

T: 02 399 1921

EMAIL: [iris.lee@huizhi-intl.com](mailto:iris.lee@huizhi-intl.com)

**PRE BUY ROOM – GOLDEN WEEK 2018**

Dear Khun Iris,

Greetings from Avista Grande Phuket Karon, MGallery by Sofitel!

We are pleased to propose fix allotment with details as follows.

Period : 30 September – 06 October 2018 (8 days)

Applicable market : Chinese Market

Promotion rates: Currency THB

Room Type	Room Rate (Single or Double) incl. ABF	Third Persons Incl. ABF
	Room Rate	
Superior Room King Bed	THB 3,000	THB 1,500
Family Room 2 Double Beds	THB 3,300	THB 1,500
Deluxe Sea View	THB 3,800	THB 1,500

\*Extra bed can be set up in Superior – king bed and Deluxe Sea View – king bed\*

**ROOM BLOCKED**

Room Type	Room Rate (Single or Double) incl. ABF	Release Date
30 September - 01 October 2018 05 – 06 October 2018	4 Superior king + 3 Superior 2 Double beds + 3 Deluxe Sea View (Twin)	5 Days
02 - 04 October 2018	7 Superior king + 3 Superior 2 Double beds + 3 Deluxe Sea View (Twin) 2 Deluxe Sea View (King bed)	5 Days

Conditions;

- This special rates valid for package only, **Hotel Rate Only** is not permitted to promote in the B2C website. Otherwise, contract will be terminated immediately.
- CIT (Thailand) Co., Ltd. guarantee 80% materialization of total rooms nights in all room category in the period.
- CIT (Thailand) Co., Ltd. will settle month non-refundable deposit payment in advance base on the 80% guarantee room nights.
- CIT (Thailand) Co., Ltd. can continue to sale room base on hotel stop sales calendar under Pre-Buy Rates for excess room from guarantee room nights.
- CIT (Thailand) Co., Ltd. will settle full payment for total room blocked during **30 Sep – 06 Oct'18 of THB229,700 on 03 September'18**
- Hotel will send invoice for excess room nights from the guarantee room nights each month.

If you agree on the promotion offer, please indicate your acceptance by returning a copy of this contract with your signature to the hotel asap.

On behalf of hotel:

Avista Grande Phuket Karon MGallery by Sofitel

Somyot Yasavudhi

Group Director of Sales & Marketing

July 16, 2018



On behalf of company:

CIT (Thailand) Co., Ltd.

Khun Iris Lee

Product Director

Date...19th July 2018.....