

26 September 2018

Mr. Tech Sun  
Senior Product Manager  
**Hong Kong Convergent International Travel Development Co., Ltd.**  
84 Soi Langsuan  
Sinocentre 1403b,  
Nathan Road, Mongkonk  
Hong Kong

Dear Mr. Tech Sun,

Thank you for your continuous support to **Anantara Bophut Koh Samui Resort**. We would like to amend the guarantee agreement to Hong Kong Convergent International Travel Development Co., Ltd. as per the following details.

<b>NAME:</b>	Guarantee Agreement
<b>Period</b>	7 October 2018- 28 February 2019
<b>Allotment</b>	4 units – Premier Garden View 1 unit – Deluxe Garden View
<b>Production Review</b>	Every month
<b>SPECIAL ROOM RATES:</b>	<b>7 October – 31 October 2018</b> Premier Garden view 4,680 THB net/room/night with breakfast Deluxe Garden View 4,950 THB net / room / night with breakfast ➤ 3 days cut-off date
	<b>1 November – 20 December 2018</b> Premier Garden View 4,770 THB net / room / night with breakfast Deluxe Garden View 5,040 THB net / room / night with breakfast ➤ 3 days cut-off date
	<b>21 December 2018 – 6 January 2019</b> Premier Garden View 11,070 THB net / room / night with breakfast Deluxe Garden View 11,880 THB net / room / night with breakfast ➤ Above rates can be applied if book 45 days in advance ➤ After 45 days is according to main contract rate & subject to availability
	<b>7 January – 1 February 2019, 10 – 28 February 2019</b> Premier Garden View 6,750 THB net / room / night with breakfast Deluxe Garden View 7,200 THB net / room / night with breakfast ➤ Above rates can be applied if book 45 days in advance ➤ After 45 days - according to main contract rate & subject to availability
	<b>2 – 9 February 2019 (CNY)</b> Premier Garden View 10,000 THB net / room / night with breakfast Deluxe Garden View 10,500 THB net / room / night with breakfast ➤ Guarantee room – Pre-buy basis ➤ Non-guarantee room – according to main contract rate & subject to availability
<b>RATE CODE:</b>	<b>54HKGBN</b>

**Terms & Conditions:**

- All terms and conditions apply as per original FIT signed contract rates
- Offer is not applicable to groups, conferences or meetings
- Rates are based on single or twin occupancy. Extra person/3rd person will be charged FIT signed contract rates
- Offer can be combined with Honeymoon Offer, Long Stay Offer and New Year's Gala Dinner discount as stated in the FIT signed contract rates
- Advance reservations are required and subject to space availability
- Valid for new bookings only and not applicable for bookings made prior signing the Guarantee Agreement
- Any existing bookings that are cancelled and re-booked will be charged as per original rates/offers
- If rate code is not mentioned upon reservations or on vouchers, room rates from the original FIT signed contracted rates will be applied
- A floating deposit of THB 1,000,000 is required to guarantee the allotment and Guarantee Agreement
- Allotment will be closed based on availability report from the hotel

*Ann Samut*

Thank you for your continuous support to Anantara Bophut Koh Samui Resort.

Best regards,



Sergey Kutuzov  
Director of Sales & Marketing



Lutz Mueller  
General Manager

---

Please sign and return a copy of this letter no later than xxxx to the attention of Khun Sireeporn at Sireeporn\_wi@minor.com or via fax at +66 (0)2 365 7797.

**\*\* Promotion is not valid until a signed copy is returned by the requested date\*\***

**ACCEPTED BY NAME:**

**TITLE:**

**SIGNATURE:**



**AGENCY NAME:**

**DATE:** 1 October 2018

**AGENCY STAMP:**