

26 September 2018

Mr. Tech Sun
Senior Product Manager
Hong Kong Convergent International Travel Development Co., Ltd.
84 Soi Langsuan
Sinocentre 1403b,
Nathan Road, Mongkonk
Hong Kong

Dear Mr. Tech Sun,

Thank you for your continuous support to **Anantara Bophut Koh Samui Resort**. We would like to amend the guarantee agreement to Hong Kong Convergent International Travel Development Co., Ltd. as per the following details.

NAME:	Guarantee Agreement	
Period	7 October 2018- 28 February 2019	
Allotment	4 units – Premier Garden View 1 unit – Deluxe Garden View	
Production Review	Every month	
SPECIAL ROOM RATES:	7 October – 31 October 2018 Premier Garden view Deluxe Garden View	4,680 THB net/room/night with breakfast 4,950 THB net / room / night with breakfast ➤ 3 days cut-off date
	1 November – 20 December 2018 Premier Garden View Deluxe Garden View	4,770 THB net / room / night with breakfast 5,040 THB net / room / night with breakfast ➤ 3 days cut-off date
	21 December 2018 – 6 January 2019 Premier Garden View Deluxe Garden View	11,070 THB net / room / night with breakfast 11,880 THB net / room / night with breakfast ➤ Above rates can be applied if book 45 days in advance ➤ After 45 days is according to main contract rate & subject to availability
	7 January – 1 February 2019, 10 – 28 February 2019 Premier Garden View Deluxe Garden View	6,750 THB net / room / night with breakfast 7,200 THB net / room / night with breakfast ➤ Above rates can be applied if book 45 days in advance ➤ After 45 days - according to main contract rate & subject to availability
	2 – 9 February 2019 (CNY) Premier Garden View Deluxe Garden View	10,000 THB net / room / night with breakfast 10,500 THB net / room / night with breakfast ➤ Guarantee room – Pre-buy basis ➤ Non-guarantee room – according to main contract rate & subject to availability
RATE CODE:	54HKGBN	

Terms & Conditions:

- All terms and conditions apply as per original FIT signed contract rates
- Offer is not applicable to groups, conferences or meetings
- Rates are based on single or twin occupancy. Extra person/3rd person will be charged FIT signed contract rates
- Offer can be combined with Honeymoon Offer, Long Stay Offer and New Year's Gala Dinner discount as stated in the FIT signed contract rates
- Advance reservations are required and subject to space availability
- Valid for new bookings only and not applicable for bookings made prior to signing the Guarantee Agreement
- Any existing bookings that are cancelled and re-booked will be charged as per original rates/offers
- If rate code is not mentioned upon reservations or on vouchers, room rates from the original FIT signed contracted rates will be applied
- A floating deposit of THB 1,000,000 is required to guarantee the allotment and Guarantee Agreement
- Allotment will be closed based on availability report from the hotel

Ann Smith

Thank you for your continuous support to Anantara Bophut Koh Samui Resort.

Best regards,



Sergey Kutuzov
Director of Sales & Marketing



Lutz Mueller
General Manager

Please sign and return a copy of this letter no later than xxxx to the attention of Khun Sireeporn at Sireeporn_wi@minor.com or via fax at +66 (0)2 365 7797.

**** Promotion is not valid until a signed copy is returned by the requested date****

ACCEPTED BY NAME:

TITLE:

SIGNATURE:



AGENCY NAME:

DATE: 1 October 2018

AGENCY STAMP: