

16 October 2018

Mr. Tech Sun
Product Director
CIT (Thailand) Co., Ltd.
103, Onnut 17 Lane, Junction 9,
Suan Luang Sub-district,
Suan Luang District, Bangkok 10250

Dear Mr. Tech Sun,

Thank you for your continuous support to **Anantara Bophut Koh Samui Resort**. We would like to amend the guarantee agreement to Hong Kong Convergent International Travel Development Co., Ltd. as per the following details.

NAME:	Guarantee Agreement		
Period	7 October 2018- 28 February 2019		
Allotment	4 units – Premier Garden View 1 unit – Deluxe Garden View		
Production Review	Every month		
SPECIAL ROOM RATES:	7 October – 31 October 2018 Premier Garden view 4,680 THB net/room/night with breakfast Deluxe Garden View 4,950 THB net / room / night with breakfast ➤ 3 days cut-off date		
	1 November – 20 December 2018 Premier Garden View 4,770 THB net / room / night with breakfast Deluxe Garden View 5,040 THB net / room / night with breakfast ➤ 3 days cut-off date		
	21 December 2018 – 6 January 2019 Premier Garden View 11,070 THB net / room / night with breakfast Deluxe Garden View 11,880 THB net / room / night with breakfast ➤ Above rates can be applied if book 45 days in advance ➤ After 45 days is according to main contract rate & subject to availability		
	7 January – 1 February 2019, 10 – 28 February 2019 Premier Garden View 6,750 THB net / room / night with breakfast Deluxe Garden View 7,200 THB net / room / night with breakfast ➤ Above rates can be applied if book 45 days in advance ➤ After 45 days - according to main contract rate & subject to availability		
	2 – 9 February 2019 (CNY) Premier Garden View 10,000 THB net / room / night with breakfast Deluxe Garden View 10,500 THB net / room / night with breakfast ➤ Guarantee room – Pre-buy basis ➤ Non-guarantee room – according to main contract rate & subject to availability		
RATE CODE:	54HKGBN		

Terms & Conditions:

- All terms and conditions apply as per original FIT signed contract rates
- Offer is not applicable to groups, conferences or meetings
- Rates are based on single or twin occupancy. Extra person/3rd person will be charged FIT signed contract rates
- Offer can be combined with Honeymoon Offer, Long Stay Offer and New Year's Gala Dinner discount as stated in the FIT signed contract rates
- Advance reservations are required and subject to space availability
- Valid for new bookings only and not applicable for bookings made prior signing the Guarantee Agreement
- Any existing bookings that are cancelled and re-booked will be charged as per original rates/offers
- If rate code is not mentioned upon reservations or on vouchers, room rates from the original FIT signed contracted rates will be applied
- A floating deposit of THB 1,000,000 is required to guarantee the allotment and Guarantee Agreement
- Allotment will be closed based on availability report from the hotel

Thank you for your continuous support to Anantara Bophut Koh Samui Resort.



Best regards,



Sergey Kutuzov
Director of Sales & Marketing



Lutz Mueller
General Manager

SAMUI
SAMUI RESORT & SPA LIMITED
บริษัท สมุย รีสอร์ท แอนด์ สปา จำกัด

Please sign and return a copy of this letter to the attention of Khun Sireeporn at Sireeporn_wi@minor.com or via fax at +66 (0)2 365 7797.

**** Promotion is not valid until a signed copy is returned by the requested date****

ACCEPTED BY NAME: Tech.Sun

TITLE: Product Director

SIGNATURE: 

AGENCY NAME: CIT(Thailand)Co.,Ltd

DATE: 16th Oct, 2018

AGENCY STAMP: