



17 October 2018

HONG KONG CONVERGENT OUTSTANDING ROOM NIGHTS IN SEPTEMBER

Ms. Iris Lee
Product Director
CIT (Thailand) Co., Ltd.
103, Onnut 17 Lane, Junction 9,
Suan Luang Sub-district
Suan Luang District,
Bangkok 10250
Tel: +86 18924235003
E-mail: iris.lee@huizhi-intl.com

RE: HONG KONG CONVERGENT OUTSTANDING ROOM NIGHTS IN SEPTEMBER

Dear Ms. Iris

Greetings from Banyan Tree Samui!

Thank you for your support to Banyan Tree Samui. We are pleased to summarise agreement as per discuss as following;

- Hong Kong Convergent agrees to pay **THB 1,335,000 NET** to Banyan Tree by October 18th, 2018
- Banyan Tree Samui to kick back a total of 89 room nights within 10 months with effect from November 1' 2018.
- Hong Kong Convergent agrees to send us a minimum of 120 additional room nights between 1 Nov' 2018 – 31st March 2019 (in addition to the pre-buy room nights already confirmed with us)

Kindly acknowledge an acceptance on all the above to us.

We look forward to welcoming your guests to Banyan Tree Samui and to making their stay the most wonderful!

Yours sincerely,

Mr. Craig McMahon
Director, Sales and Marketing
Banyan Tree Samui

Above accepted & agreed by

Ms. Iris Lee
Product Director
CIT (Thailand) Co., Ltd.