



RATE AGREEMENT

This agreement was reached between	SALA Samui Chaweng Beach Resort	Date	: 21 October 2018
	19/F Thaniya Plaza Building Zone A/10 52 Silom Road Suriyawong, Bangrak Bangkok 10500	Tel Fax E-mail	: 66 (0) 2 231 2588 66 (0) 2 231 2589 salesresorts1@salahospitality.com
And Tour Operator	CIT (Thailand) Co Ltd i/c Convergent International Travel Development Co., Ltd.	Contact	: Mr. Tech Sun
Address	103 Onnut 17 Section 9 Suan Luang Suang Luang District Bangkok 10250 Thailand	Position Tel Fax E-mail	: Senior Product Manager 66 91 719 2151 tech.sun@huizhi-intl.com

PROPOSAL “Pre-Buy Agreement” SALA Samui Chaweng Beach Resort

Dear Mr. Sun,

First of all, thank you very much for your continuous support towards **SALA Samui Chaweng Beach Resort**. We are much delighted to offer **“Pre-Buy Agreement”** as details described hereunder:

Hotel	: SALA Samui Chaweng Beach Resort
Special Offer	: Pre-Buy Agreement
Staying Period	: 03 – 10 February 2019 (8 nights)
Applicable Market	: Chinese Market Only
No. of Room	: Daily 5 units of Oceanfront Balcony Pool Suite
Room Type and Rate	: Oceanfront Balcony Pool Suite at THB 16,450 net per room per night with daily breakfast
Name list	: To be advised at least 7 working days prior arrival

VALIDITY PERIOD	ROOM CATEGORY	Room Rate	No. of Room	No. of Night	Total Room Nights
03 – 10 February 2019 (8 nights)	Oceanfront Balcony Pool Suite	THB 16,450	5	8	40
Total Cost		THB 658,000 net			

Terms & Conditions:

- Guaranteed daily 5 units of Oceanfront Balcony Pool Suite is required during specific period.
- You may not offer these rates as room-only / unbundled bookings in any manner (e.g. room tax and/or fees listed separately). Package components must be booked concurrently with the room booking, and the prices for each of the package components (hotel room, airfare and/or car rental). In case hotel found disparity rate issue from **CIT (Thailand) Co Ltd i/c Convergent International Travel Development Co., Ltd.** the hotel reserves the right to terminate with immediate effect.
- All rates are net non-commissionable (currently, tax rates are: Government Tax 17.7%, Provincial Tax 1% and Service Charge 10% in THB)
- Rates are not valid for Internet portal sites.
- This offer cannot be combined with Early Bird Offers from main contract rate and other promotions.*
- Name lists : To be updated to reservation team at least 7 working days prior arrival
- Please indicate special promotion **“PRE-BUY AGREEMENT”** upon making a reservation and in your voucher. Otherwise, a regular rate will be applied.

CONDITION FOR PAYMENT

- Full pre-payment is required at the total cost of THB 658,000 net by 01 November 2018. (Transfer fee will be responsibility by **CIT (Thailand) Co Ltd i/c Convergent International Travel Development Co., Ltd.**)
- In case **CIT (Thailand) Co Ltd i/c Convergent International Travel Development Co., Ltd.** could not fill the bookings (daily 5 units of Oceanfront Balcony Pool Suite) during specific period, the hotel reserves the right to not to refund the payment for this Pre-Buy Agreement in any case.

If you agreed with all arrangement above, please countersign this letter as your acceptance and fax/ email the complete copies to Bangkok Sales Office at +66(0) 2231 2589 or admin2@salahospitality.com to activate this arranged rates.

CONTRACT WITHOUT A SIGNATURE OF ACCEPTANCE WILL BE CONSIDERED AS INVALID. Should you have any questions, please do not hesitate to contact me at your convenience.

Best regards,



Ms. Pinyada Thanturanond
Assistant Director of Sales
SALA Resorts & Spas

Date: 21 October 2018

Approved by:



Ms. Benjaporn Magroodtong
Group Director of sales
SALA Resorts & Spas

Date: 21 October 2018

Agreed & Accepted by:



Mr. Tech Sun
Senior Product Manager
CIT (Thailand) Co Ltd i/c
Convergent International Travel Development Co., Ltd.

Date: 21 October 2018