

## CHINESE NEW YEAR PRE-BUY AGREEMENT

25 October 2018

Ms. Iris Lee  
Product Director

**CIT (Thailand) Co., Ltd. c/o Convergent International Travel Development Co., Ltd.**  
103, Onnut 17 Lane, Junction 9,  
Suan Luang Sub District  
Suan Luang District, Bangkok 10250  
Thailand  
Tel : +86 189 2423 5003  
Email : iris.lee@huizhi-intl.com

**Subject: Chinese New Year Pre-Buy Agreement\_04 – 10 February 2019**

This agreement is made between Amburaya Properties (Koh Samui) Co., Ltd. as owner of W Koh Samui and CIT (Thailand) Co., Ltd. c/o Convergent International Travel Development Co., Ltd. This agreement is to confirm Pre-Buy agreement during Chinese New Year 2019:

Period of Pre-Buy: 04 – 10 February 2019

Villa Type	Room Rate	04 Feb'19	05 Feb'19	06 Feb'19	07 Feb'19	08 Feb'19	09 Feb'19	10 Feb'19
Tropical Oasis	THB 24,800.-	2	3	10	15	15	15	8
Remark	A minimum stay of 2 consecutive nights is required.							

**Terms and conditions:**

- Total Pre-buy during 04 – 10 February 2019 is 68 room nights in Tropical Oasis with a total revenue of THB 1,686,400.- net.
- Daily allotment is fixed as per above table. The allotment cannot be relocated to any other dates.
- These allotments are not affected by any stop-sales.
- Unused rooms are not able to redeemed back.

**Payment Process:**

- 1<sup>st</sup> non-refundable deposit of 20% of THB 337,280.- net must be settled before 31 October 2018.
- Remaining Balance of THB 1,349,120.- net must be settled before 30 November 2018.
- Failing in settle of any payment will result in releasing the allotment blocked without noticed and will be subject to rate change.
- All payment is non-refundable under any circumstances what so ever including but not limited to no show, booking mistakes, Force Majeure, Political Issue etc.

We would appreciate if you could sign and return to activate this incentive program.

Thank you for your support and looking forward to our mutual successful business relationship in the coming season.

Sign on behalf of  
**Amburaya Properties (Koh Samui) Co., Ltd.**  
as owner of W Koh Samui



Name : Benjawan Meksakul (Ms.)  
Title : Director of Sales & Marketing  
Date : 25 October 2018

Accepted and Agreed on behalf of  
**CIT (Thailand) Co., Ltd.**  
**Convergent International Travel**  
**Development Co., Ltd.**



Name : Iris Lee (Ms.)  
Title : Product Director  
Date : 29- Oct-2018  
Company Stamp:

