



16 October 2018

Ms. Iris Lee
Product Director
Company Name: CIT (Thailand) Co., Ltd.
Company Type: Parent Company
Tax Registration No.: 0105559036233
Address: 103, Onnut 17 Lane, Junction 9, Suan Luang Sub-district, Suan Luang District, Bangkok 10250

**"Hong Kong Convergent – Room blocked on CNY 2019"
@JW Marriott Phuket Resort & Spa**

Dear Ms. Iris,

Greetings from JW Marriott Phuket Resort & Spa – Bangkok Sales Office.

Thank you for your continued support; we are delighted to offer you special rates and room blocked as below;

Hotel : JW Marriott Phuket Resort & Spa
Applicable for : Chinese Market only
Period : 3rd February 2019 – 11th February 2019 inclusive
Room blocked

Date	3-Feb	4-Feb	5-Feb	6-Feb	7-Feb	8-Feb	9-Feb	10-Feb	11-Feb
Deluxe Garden	2	5	11	17	18	18	18	14	4
Deluxe Terrace	0	1	1	1	2	2	2	1	1
Total	2	6	12	18	20	20	20	15	5

Room type	Rates
Deluxe Garden	THB 9,075.- net per room per night
Deluxe Terrace	THB 9,715.- net per room per night

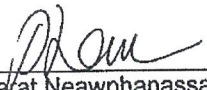
Payment:

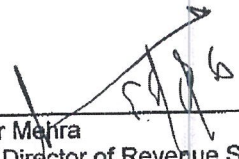
Grand Total : THB. 1,077,890.-
1st Deposit : 30% @ THB. 323,367.- required by 17th October 2018 with non-refundable
Balance payment : 70% @ THB. 754,523.- required within 25th December 2018 with non-refundable.
Remark : Name list is required within 25th January 2019

Conditions:

- CIT (Thailand) Co., Ltd. must produce this room blocked total 118 room nights within period 3-11 February 2019. Non materialized daily room blocked cannot be accumulated to use on other dates.
- Convergent International Travel Development Co., Ltd is not allowed to publish this rate to sell as FIT booking on 3rd party website or platform.
- Without following this condition, hotel reserves the right to terminate this agreement and payment will be on non-refundable basis.

To activate these rates, please countersign this letter as your acceptance and return by email to Bangkok Sales Office : Khun Jsita email : jsita.j@marriotthotels.com


Phanarat Neawphanassawa
Director of Leisure Sales
JW Marriott Phuket Resort & Spa
16 October 2018


Sameer Mehra
Market Director of Revenue Strategy
JW Marriott Phuket Resort & Spa
16 October 2018

Ms. Iris Lee
Product Director
Convergent International Travel Development
Co., Ltd.
Date: _____



For all JW Marriott Phuket Resort & Spa business.