



MYTT

BEACH HOTEL

29 June, 2018

Ms. Ivy Huang
Product Manager
CIT (Thailand) Co.,Ltd.
103 Soi Onnut 17 Lane, Junction 9,
Suanluang,
Bangkok, THAILAND 10250

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Dear Ms. Ivy Huang,

We should like to express our sincerest thanks for your trusting us to have the opportunity to offer "The Exclusive Deal Guarantee for Asian Market" followed to the price detail and subjected to the term and condition hereunder:

Validity : 1 July 2018 -- 31 October, 2018

Market Used : Asian

Exclusive Deal Guarantee		
Room Type	Rate in Baht Net / Room incl. ABF	
	Group / F.I.T.	Extra Bed
Deluxe Urban Room	2,900	1,500
Deluxe Ocean Room	3,500	
Urban Junior Suite Room	4,000	
Premier Ocean Room	5,000	2,000
Ocean Junior Suite Room	7,000	
Marina Suite	12,000	

Terms & Condition :

- ◆ All the above rate incl ABF
- ◆ This rate apply for both **Group and FIT booking**
- ◆ This promotion apply for **Asian Market only**.
- ◆ With the above rate, CIT (Thailand) have to guarantee 500 room nights from 1 July - 31 Oct 2018 (125 room nights per month)
- ◆ This above exclusive rate is 5% lower than other Chinese agency.
- ◆ Guarantee allotment : 6 rooms per day (Deluxe Urban Room) with 3 days cut-off date
- ◆ CIT should settle payment 167 room nights, which is 484300 Baht to hotel every month at least 15 days before the 1st day of the month. Start from August until October. The payment should be on 15 July, 15 August, 15 September 2018
- ◆ Incase that CIT (Thailand) achieve 500 room nights or produce more than 500 room nights from 1 July - 31 Oct 2018, CIT (Thailand) should top up the rest of balance within 7 November 2018.
- ◆ Increase that CIT (Thailand) cannot achieve 500 room nights from 1 July - 31 Oct 2018, Hotel will not return the payment back.
- ◆ If CIT (Thailand) can achieve 800 room night from 1 July - 31 Oct 2018, Hotel will kick back 50 Baht per room per night (start from 1st room night) to CIT (Thailand). This incentive will keep as deposit for using for booking from 1 Nov 2018 onward.
- ◆ Exclusive rate can apply for guarantee allotment and also outside guarantee allotment as well.
- ◆ This promotion cannot combine with any other promotion.
- ◆ This rate cannot be sold directly to customer or online travel agency.
- ◆ Room reservation and rates are subjected to availability and confirmation unless allocations have been confirmed.
- ◆ 1 Room can accommodate maximum 3 adults **OR** 2 adults and 2 children (0-12 years old), 3rd adult to be charged for extra-bed.

Term of Payment : As per above Terms and Condition

We sincerely hope to receive your acceptance by signing and return at your earliest convenience. This hotel rates are only confirmed after a contract has been issued and signed by both parties.

Yours faithfully,
p.p. Mytt Beach Hotel

Petchpailin Ratanaopah (Ms.)
Director of Sales & Marketing
Sale Code : 1

Signed for and on behalf of Tour Operator:
CIT (Thailand) Co.,Ltd.

Ms. Ivy Huang
Product Manager