



—THE—
ASCOTT

A Member of CapitaLand

Ascott International Management (Thailand) Ltd.
No 41 Sukhumvit 16, Sukhumvit Road, Klongtoey, Bangkok 10110 Thailand
t (66) 2204 4343 f (66) 2204 4344
www.the-ascott.com

30 October 2018

REVISED

Mr. Tech Sun
Product Director
CIT (Thailand) Co., Ltd.
103, Onnut 17 Lane, Section 9, Suan Luang,
Sub-district, Suan Luang, District, Bangkok
Email: tech.sun@huizhi-intl.com

Dear Mr. Tech.,

Greetings from Ascott International Management, Thailand!

Thank you very much for your kind support towards our serviced residence in Bangkok. We are pleased to propose a preferred special rate for your kind perusal as following:

RE: Pre-Buy Guarantee Revenue for CIT (Thailand) Co., Ltd./Convergent International Travel Co., Ltd.

FIT Business – Applicable for Chinese Speaking Market

Property	Type of Apartment	Size (Sqm)	Bed Configuration	Daily Rates (THB) 1 Nov.'18 – 31 Mar'19 (Single/Double)	
				With ABF (Baht)	Room only (Baht)
Somerset Park Suanplu	One Bedroom Deluxe	70	2 Single	2,600	2,300
	One Bedroom Premier	70	King	2,600	2,300
	Two Bedroom Deluxe	100	King+2 Single	4,200	-
	Two Bedroom Executive	120	King+2 Single	4,700	-
	Three Bedroom Premier	240	King+2 Single+2 Single	6,200	-

Property	Type of Apartment	Size (Sqm)	Bed Configuration	Daily Rates (THB) 1 Apr.'19 – 31 Oct'19 (Single/Double)	
				With ABF (Baht)	Room only (Baht)
Somerset Park Suanplu	One Bedroom Deluxe	70	2 Single	2,100	2,000
	One Bedroom Premier	70	King	2,100	2,000
	Two Bedroom Deluxe	100	King+2 Single	3,600	-
	Two Bedroom Executive	120	King+2 Single	3,600	-
	Three Bedroom Premier	240	King+2 Single+2 Single	5,500	-



"we define global living"



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LIMITED

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Kindly note the following

- Rates are inclusive of 8% service charge and 7% VAT.
- Rate quoted for the room including breakfast
 - Breakfast inclusions:
 - 2 complimentary daily breakfasts per One Bedroom Unit
 - 4 complimentary daily breakfasts per Two Bedroom Unit
 - 6 complimentary daily breakfasts per Three Bedroom Unit
- **Validity: 01 November 2018 – 31 October 2019**
- **Blackout period: 28 – 31 December 2018 to 2 January 2019, 5 February 2019 and 13 – 15 April 2019**
- **Total revenue guarantee: THB 8 million**
- **Deposit: THB 1 Million*used for booking deduction**
- **Hotel MUST Guarantee 20% rate gaps of all room types between for all agents or OTA selling in China Speaking market.**
- **The Rates cannot be sold by the Travel Agent/ DMC or any of its redistributors/ partners/ clients online on any website or through any OTA or any other party selling online.**
- Hotel and our company both reserves the right to terminate the agreement if we are not satisfied with any terms and conditions.
- **Guarantee room allotments:** One Bedroom Premier 9 rooms, Two Bedroom Executive 2 rooms, Three Bedroom Premier 2 rooms/ 3 Days cut off.

Kindly countersign this letter and return a copy to our attention by 29 October 2018 to apply this promotion.

We look forward to welcoming all your guests at our hotel and to the opportunity to contribute to their pleasant stay in the city.

With Warmest Regards,
Ascott International Management (Thailand) Limited

Ms. Thitirat Ditpanya
Assistant Director Of Sales & Marketing

Mr. Tech Sun
Product Director

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