



CASSIA
BINTAN

19 November 2018

via email

Mr Steven Si
Overseas Hotels Contracting Manager
CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED
Room 909, No. 638
Huangpu Dadao West,
Tianhe District,
Guangzhou, China

Telephone: +86-18924235003
Email : steven.si@huizhi-intl.com

CONTRACT FOR CNY PRE-BUY
TRAVELLING DATE: 01 – 11 FEB 2019

Dear Mr. Si,

Thank you for choosing Cassia Bintan as your official resort for your event.

We are delighted that you have decided to hold your event in our resort. Please review the attached contract that reflects the event details according to our discussion.

Reservation has been made according to the details of this contract until **Monday, 19 November 2018.** Should we not have received the signed contract by this date, all facilities held will be automatically released. All pages of the contract need to be initialed, with your signature on the final page.

We look forward to welcoming your guests to our resort and we are committed to ensuring the success of this event.

Should you need additional information, I can be reached at **+65 6854 3642.** Alternatively you can reach me via facsimile at (+65) 6462 3800 or email at **chua.hsienwei@banyantree.com**

Sincerely yours,

Chua Hsien Wei
Coordinator, Sales

Enclosed

ACCOMMODATION

Number of Rooms Required

Dates	One Bedroom Apartment	Rates (per room per night)
Friday, 1 February 2018	10	IDR 1,275,000
Saturday, 2 February 2018	10	IDR 1,445,000
Sunday, 3 February 2018	10	IDR 1,275,000
Monday, 4 February 2018	10	IDR 1,742,000
Tuesday, 5 February 2018	15	IDR 1,742,000
Wednesday, 6 February 2018	15	IDR 1,742,000
Thursday, 7 February 2018	15	IDR 1,275,000
Friday, 8 February 2018	15	IDR 1,275,000
Saturday, 9 February 2018	10	IDR 1,445,000
Sunday, 10 February 2018	10	IDR 1,275,000
Monday, 11 February 2018	C/O	C/O

Rates quoted are inclusive of:

- Daily breakfast for up to 2 for One-Bedroom Apartment
- Complimentary WIFI access
- Complimentary return land transfer by coach (ferry terminal – resort – ferry terminal)

The negotiated rate is quoted in Singapore dollars, non-commissionable, inclusive of applicable Service Charge and government taxes, and is subject to change accordingly to legislature.

EXTRA PERSON SURCHARGE/EXTRA BED CHARGES

Extra person surcharge is priced at IDR 600,000nett (adult) and IDR 170,000nett (child age 4 to below 12) with breakfast for one person. The rate is per night inclusive of 10% service charge and prevailing government tax at 11%. No Cots are available.

CHECK IN / CHECK OUT

- Check-in: Check-in is after 1500 hours. Rooms required before 1500 hours on the day of arrival on confirmed basis must be pre-blocked and at an additional one (1) night room charge.
- Checkout: Check-out is before 1200 hours. Use of room from 1200 hours to 1800 hours on the day of departure may be arranged at fifty percent (50%) off the negotiated rates, subject to availability. Use of rooms after 1800 hours will be charged at a full night room rate, subject to availability.

Hotel's Initial: 

Business Partner's Initial: Steven.si

GREEN IMPERATIVE FUND (GIF)

Angsana Hotels and Resorts are committed to protecting the environment and uplifting the communities around us. The Green Imperative Fund works on the basis of guest contributions of **USD 1.00nett** per room per night. This amount will automatically bill to our guests although they are at liberty to opt out of the program anytime during their stay. Details about the Green Imperative Fund will be communicated to our guests in various imaginative ways, including in-room turndown gifts with environmental messages.

RESERVATIONS (ROOMING LIST)

A final rooming list including information on single occupancy, number of nights and ferry details would be appreciated by **03 days before the event.**

NAME LIST

The Name List should include the following:

- Names of guests
- Designation of guests
- Arrival and departure dates
- Ferry arrival and departure times
- Segregation of rooms' type
- Dietary restrictions, if any

VISA-ON-ARRIVAL (VOA) CHARGES

Visa-On-Arrival (VOA) may be required for some nationalities. Please refer online to www.brf.com.sg/ifos2/Visa_on_Arrival.htm for more information. The VOA charges are as follows:

- **USD 15.00nett** per passport or **SGD 24.00nett** (as guided by the Indonesian immigration and subject to change).

BINTAN FERRY SERVICES

Bintan Resort Ferries Pte. Ltd. at Tel: 6542 4369 Fax: 6542 4372 or email at helpdesk@brf.com.sg. For further queries/ latest ferry schedule, please visit the website: www.brf.com.sg

CORKAGE

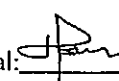
Corkage charge should you/the group wish to consume your own wine, champagne or liquor in one of the hotel's F&B outlets, the corkage charges per opened bottle are as follow-

- Wines & Spirits – The corkage fee for wines and champagne will be at **IDR 470,000nett** per opened bottle.
- Spirits – The corkage fee for hard liqueur and spirits will be at **IDR 630,000nett** per opened bottle
- Beers – The corkage fee for beer will be at **IDR 940,000nett** per case of twenty-four (24) cans or bottles

SIGNAGE

Signage will be provided by Resort at Bandar Bentan Telani Ferry Terminal and outside each function room booked for your event. Please provide exact wordings.

Bandar Bentan Telani Ferry Terminal

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NOTATIONS

- Rooms herein have been tentatively reserved pending your confirmation. Should we not receive the signed copy of this contract by **Monday, 19 November 2018**, and deposits or advance payment schedules defaulted, the venues herein will be automatically returned to the Resort for sale to other clients.
- The negotiated room rates are extended specifically for this event at the agreed number of rooms. Should there be any changes in number of rooms, we will review and discuss room rates with you.

STORAGE

Please be advised that delivery of materials, beverage or other items for your event should be sent no longer than 2 days prior to the actual event date, between 0900 to 1700 hours, to our loading / unloading bay. Items left behind after the event should be cleared with 24 hours, after which the Resort reserves the right to discard them.

LOSS OR DAMAGE

The Resort will be not be held responsible for any damage(s) or loss(es) of merchandise, equipment or valuables left on the Resort's premises prior, during or after an event. Items of value should be insured at the discretion of the organizer of the event. The Resort will refer to the organizer of the event for any damage(s) caused directly or indirectly to the Resort property, by their guests or external contractors engaged by them.

PRICING POLICY

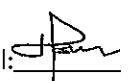
This quotation will remain valid for the above event period only. Kindly note that prices quoted may be subject to change, depending on change in event requirements / dates. All charges are to be paid in IDR. If necessary, the Resort will claim from the Company any loss on the exchange arising from accounts being settled in other currencies, unless dictated by local legislation.

AMPLIFICATION

The Resort reserves the right to tune down the volume or refuse any amplification as deemed necessary to protect its serenity and the rights of other guests.

DISCLOSURE

The purpose of meetings and events shall be freely disclosed by you and will at no time undertake any activity that is deemed as illegal or improper.

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ESTIMATED COST BREAK-DOWN

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Under Master Account	Accommodation	Charges	Total Amount (Nett)
01 Feb 2019	One Bedroom Apartment	IDR 1,275,000 x 10 rooms	IDR 12,750,000
02 Feb 2019		IDR 1,445,000 x 10 rooms	IDR 14,450,000
03 Feb 2019		IDR 1,275,000 x 10 rooms	IDR 12,750,000
04 Feb 2019		IDR 1,742,000 x 10 rooms	IDR 17,420,000
05 Feb 2019		IDR 1,742,000 x 15 rooms	IDR 26,130,000
06 Feb 2019		IDR 1,742,000 x 15 rooms	IDR 26,130,000
07 Feb 2019		IDR 1,275,000 x 15 rooms	IDR 19,125,000
08 Feb 2019		IDR 1,275,000 x 15 rooms	IDR 19,125,000
09 Feb 2019		IDR 1,445,000 x 10 rooms	IDR 14,450,000
10 Feb 2019		IDR 1,275,000 x 10 rooms	IDR 12,750,000
Total:			IDR 175,080,000

NON REFUNDABLE DEPOSITS AND ADVANCE PAYMENT

Terms of Payment	Total Estimated Cost for Master Account (Nett)
1 st payment latest by <u>Monday, 26 November 2018</u> within 7 days upon signing of contract	50% of Total Estimated Cost at IDR 87,540,000
Balance payment before <u>Thursday, 10 January 2019</u>	50% of Total Estimated Cost at IDR 87,540,000

NO-SHOW AND SHORTENED STAYS

In the event a confirmed booking is absent on day of check-in without notice or shortened of the period of stay, advance payments will be forfeited. In the absence of advance payments, the full length of stay and/or expected meetings and events revenues will be charged as no-show fees to **CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED**.

BILLING INSTRUCTIONS FOR MASTER ACCOUNT

A Master Account will be established for **CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED**. The guest room charges, event arrangement and all other charges relating to the event, food and beverages during the event and any other subsequent miscellaneous items shall be billed to the Master Account.

All payment and any other additional charges incurred during the event to be settled in full upon departure.

BILLING INSTRUCTIONS FOR INDIVIDUAL ACCOUNT

All incidental charges incurred, not authorized to be billed to the Master Account, shall be settled by each individual guest upon departure from the hotel.

For room charges, a method of guarantee will be requested upon check-in.

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AUTHORIZED SIGNATORY

Mr Steven Si, Overseas Hotel Contracting Manager of CONVERGENT INTERNATIONAL DEVELOPMENT CO. LTD is the authorized signatory for all bills to the Master Account.

NON-COMPLIANCE OF DEPOSITS AND ADVANCE PAYMENT

If the required deposit/s or advance payment/s is/are not received by the date indicated, the Resort reserves the right of refusal of service and charge for cancellations where applicable herein. Reinstatement of the reservation can only be made upon receipt of payment by the Resort and to the extent that rooms are then available.

MODE OF PAYMENT

1st Option: Payment by Cheque

Please write a cheque payable to '**PT Cassia Resorts Investments**' and mail it to Banyan Tree Hotels and Resorts Pte Ltd, 211 Upper Bukit Timah Road, Singapore 588182 and attention to **Chua Hsien Wei**.

2nd Option: Payment by Credit Card

Alternatively, you may make payment by credit card. The credit card authorization form is available upon request.

In accordance with the banking regulations of the Republic of Indonesia, payment by credit card shall be denominated in Rupiah. The conversion to Rupiah shall be made at the time of payment at the selling rate as advised by Bank Indonesia. Please note that the amount charge on the credit card is as per the exchange rate on that day. If there is a discrepancy in SGD between the invoices with your bank statement, it is because of the fluctuation on the exchange rate which is beyond our control. The amount in your bank statement could be higher or lower than the invoice. It is depend on the rate difference.

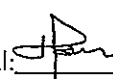
3rd Option: Payment by Telegraphic Transfers

Bank: HSBC Singapore
Address: 21 Collyer Quay, HSBC Building #01-01, Singapore 049320
Account Name: PT Cassia Resorts Investments
Account No.: 052-199304-001(SGD ACC.)
Swift Code: HSBCSGSG
Bank Code: 7232

CANCELLATION IN ITS ENTIRETY

The following charges are applicable for cancellations or postponement of the event in its entirety for reasons whatsoever unless by way of events listed in Force Majeure. Cancellations stating its reasons must be received in writing. Advance payments made are not refundable. However, as a gesture of goodwill, the Resort will hold all advance payments as credit for future bookings for a period of three (3) months. Unused monies after this period of grace shall be forfeited and used by the Resort as cancellation fees.

Cancellations	Cancellation Charges
Upon signing of contract on <u>Monday, 19 November 2018</u>	100% of total estimated rooms and/or event charges

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FORCE MAJEURE

If, the Contract becomes impossible to perform by either party due to acts of God, war, government regulations, disaster, strikes, civil disorder, curtailment of transportation facilities (which prohibit 25% or more of the meeting delegates from attending your conference), or other emergencies making it illegal or impossible to provide the facilities or to hold the program, this Contract may be terminated for any one or more of such reasons by written notice from one party to the other provided that the reason for said termination is in effect in Singapore or the immediate surrounding area and is in effect within 30 days prior to the arrival of the first members of the group.

In addition to the foregoing, should there be any acts of terrorism in SE Asia within 30 days prior to the arrival of the first members of the group which affect transportation facilities and which prohibit 25% or more of your representatives from attending the Hotel, this Contract may be terminated by written notice from one party to the other.

In event that the Contract is terminated due to force majeure, any money paid by the Group less actual hotel expenses incurred (eg for F&B prepared in advance) will be held as a deposit to offset against your event within the next 12 months.

Signed for and on behalf of:
PT Cassia Resorts Investments
211 Upper Bukit Timah Road
Singapore 588182



Name: **Chua Hsien Wei**
Title: Coordinator, Sales
Date: 19 November 2018



Name: Victor Madhavan
Title: Director of Sales & Marketing
Date: 19 November 2018

Signed for and on behalf of:
**CONVERGENT INTERNATIONAL
TRAVEL DEVELOPMENT COMPANY LIMITED**
Room 909, No. 638
Huangpu Dadao West,
Tianhe District,
Guangzhou, China

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Name: Steven si
Title: Overseas Hotels Contracting Manager
Date: 19 November 2018

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