



December 15<sup>th</sup>, 2018

Ms. Sharon Yang  
**CIT (Thailand) Co.,Ltd**  
 Room 909, No. 638 Huangpu Dadao West,  
 Tianhe District, Guangzhou, China  
 Tel: +86 155 5965 6845  
 E-mail: Sharon.yang@huizhi-intl.com

Dear Ms. Sharon Yang,

Thank you very much for your continued support to Chala Number 6 Hotel, Chiang Mai, we are delighted to offer special “Advance Guarantee Deposit 2019” details as per following;

**Re: CIT (Thailand) Co.,Ltd – Advance Guarantee Deposit 2019**

**Validity:** 1<sup>st</sup> January – 31<sup>st</sup> December 2019 (1 Year)

**Special Offer:**

	Room Rate			Allotment	Cut-Off
	High Season 1 <sup>st</sup> Dec 2018 – 30 <sup>th</sup> Apr 2019 1 <sup>st</sup> Nov 2019 – 24 <sup>th</sup> Dec 2019	Peak Season 25 <sup>th</sup> Dec 2018 – 02 <sup>nd</sup> Jan 2019 04 <sup>th</sup> – 15 <sup>th</sup> Feb 2019 13 <sup>th</sup> – 15 <sup>th</sup> Apr 2019 01 <sup>st</sup> – 07 <sup>th</sup> Oct 2019 12 <sup>th</sup> – 14 <sup>th</sup> Nov 2019 25 <sup>th</sup> Dec 2019 – 31 <sup>st</sup> Dec 2019	Low Season 01 <sup>st</sup> May – 31 <sup>st</sup> Oct 2019		
RB Rates	4,500.-	5,500.-	N/A		
RO Rates	4,100.-	5,000.-	N/A		

	Room Rate			Allotment	Cut-Off
	High Season 1 <sup>st</sup> Dec 2018 – 30 <sup>th</sup> Apr 2019 1 <sup>st</sup> Nov 2019 – 24 <sup>th</sup> Dec 2019	Peak Season 25 <sup>th</sup> Dec 2018 – 02 <sup>nd</sup> Jan 2019 04 <sup>th</sup> – 15 <sup>th</sup> Feb 2019 13 <sup>th</sup> – 15 <sup>th</sup> Apr 2019 01 <sup>st</sup> – 07 <sup>th</sup> Oct 2019 12 <sup>th</sup> – 14 <sup>th</sup> Nov 2019 25 <sup>th</sup> Dec 2019 – 31 <sup>st</sup> Dec 2019	Low Season 01 <sup>st</sup> May – 31 <sup>st</sup> Oct 2019		
RB Rates	5,400.-	6,400.-	4,500.-		
RO Rates	5,000.-	6,000.-	4,100.-		

**Close sales**

- Hotel reserves the right for advanced close-sell request during anticipating high occupancy level.
- In case of non-materialized reservation or materialization less than 50% of total No of room allotment to Hotel during any consecutive period of 3 months of the issued date, Hotel reserves the right to reduce No of room allotment or terminate allotment offer.

**Terms & Conditions**

- All rates are Quoted in Thai Baht (THB) inclusive of service charge and applicable government taxes.
- This offer can be applied for new booking(s) only.
- This offer cannot be combined or change with any other promotions.
- This offer is applicable for FIT booking only.
- This rate must be packaged and not to be published or sold as net rates at any time, In particular, these rates if not packaged in travel packages, shall NOT be posted, published or in any way accessible on the internet.
- This rate applied to website owned and managed by the operators as well as to any website owned, managed or supplied by any subsequent distributor.

- This rate is inclusive of breakfast up to 2 persons per room for Rate include breakfast, WIFI, Welcome drink and Fruit.
- The cut-off date during Low season is to be again negotiated.
- Hotel guaranteed that all rates as above exclusively provide a margin gap lower than others operator's rates at least 5% to 12%.
- Other conditions are adhered to main contract rates.

#### Payment Term

- Advance Deposit Payment at amount THB 1,300,000.- is to be transferred to Hotel on monthly basis and once the deposit is reach or lower than THB 200,000.- the operator require to automatically top up the deposit and all the deposit is non-refundable and non-transferable or redeem as cash at anytime.

#### Bank Details

Beneficiary:	Chala Number 6 Co.,Ltd
Bank Name:	Siam Commercial Bank (SCB)
Account Number:	816-250361-7 (Saving Account)
SWIFT Code:	SICOTHBK

All of us at Chala Number 6 Hotel, look forward to working closely with CIT (Thailand) Co.,Ltd  
 We trust the above offers will meet with your satisfaction. Please acknowledge your acceptance of this agreement by signing and return one copy of these duplicate agreement contract to us as soon as possible. Should you require any further information or assistant, please feel free to contact us.

Your sincerely,

For and on behalf of:  
**Chala Number 6 Hotel**

  
 Jarunee Sarachan (Mrs.)  
 General Manager

  
 Chris Thanakrit Promsonthi (Mr.)  
 Director of Sales



Confirmed & Accepted by:  
**CIT (Thailand) Co.,Ltd**

Sharon Yang (Ms.)  
 Senior Overseas Hotels Contracting Manager  
 Date: 19/12/2018

