

17 December 2018

**Mr. Tech Sun**  
CIT (Thailand) Co., Ltd.  
Room 909, 638 Huangpu Dadao West, Tianhe District, Guangzhou, PRC China

Dear Mr. Sun,

Warm greetings from Grand Mercure Phuket Patong,

Thank you very much for your continued support to Accor Hotels. In recognition of this we are very delighted to offer you a special promotion at Grand Mercure Phuket Patong. We strongly trust this promotion will stimulate the demand to your value customers to try our brand new product as well as enjoy the resort's facilities.

**CHINESE NEW YEAR 2019 – ROOM PRE PURCHASING (COMMITMENTS)**

Stay Period	3-10 February 2019	
Booking Period	From now onwards	
Booking Code	"CITCNY19"	
Market	Chinese Market	
Special Rates	Room Categories	Room rate/Night
	Superior ( SGL / DBL / TWN )	THB 7,100 Net
Extra Bed	THB 1,600 net inclusive of breakfast	
Room Commitments	Period	No. of rooms
	03 - 05 February 2019	10 rooms per day
	05 - 10 February 2019	20 rooms per day
	10 - 11 February 2019	10 rooms per day
Value Add	<ul style="list-style-type: none"> <li>❖ Complimentary daily buffet breakfast for 2 adults</li> <li>❖ Complimentary Wi-Fi internet in room and Public area</li> <li>❖ Complimentary one way shuttle service from hotel to Patong beach and JungCeylon Shopping and Phuket Town, please check</li> </ul>	

	schedule at concierge.
<b>Normal Benefits</b>	<ul style="list-style-type: none"> <li>❖ Welcome cold towel &amp; Welcome drink upon arrival</li> <li>❖ Complimentary 2 bottles of drinking water daily</li> <li>❖ Tea/Coffee facility in-room set up</li> <li>❖ Complimentary fitness center and Kid's Club usage</li> <li>❖ Personal Safe in each room</li> <li>❖ Complimentary fruits plate for all guest rooms upon arrival</li> </ul>
<b>Special Notes for Hotel Supplied rate</b>	<ul style="list-style-type: none"> <li>❖ You will not offer, or permit others to offer, rates for consumer reservations for Unpackaged Rooms through the Internet, nor will you permit rates associated with unpackaged rooms to be disclosed on any Internet site.</li> <li>❖ You will ensure that Program Rates are not disclosed to the Hotel guest or anyone else.</li> </ul>
<b>Terms &amp; Conditions</b>	<ul style="list-style-type: none"> <li>❖ The pre purchased room is Nonrefundable.</li> <li>❖ <b>Room Commitments are sold out, Main Contract will be applied.</b></li> <li>❖ Rates are net, inclusive of 10% service charge, 7% government tax and 1% city tax.</li> <li>❖ Rate are quoted in Thai Baht, charge per room per night and Non commissionable and Nonrefundable.</li> <li>❖ Rates are inclusive of breakfast for 2 persons.</li> <li>❖ Maximum occupancy of two (02) adults and one (1) child below 12 years of age, no extra charge when sharing the same room with existing bedding with parents.</li> <li>❖ Applicable for NEW FIT booking only and will not apply to commercial business, trade delegations, conventions, incentives or conferences and cannot be combined to any promotion.</li> <li>❖ The booking code of <b>"CITCNY19"</b> Must be indicated upon making the reservation and appeared on its voucher otherwise this offer will not be applicable.</li> <li>❖ Booking must be sent direct to Reservation department of hotel to email: <b><u>H8109-RE@ACCOR.COM</u></b></li> <li>❖ Other terms &amp; condition please see the existing contract.</li> </ul>



We look forward to our bright business future with you.

Please acknowledge by return fax prior to **15 December 2018**.

On behalf of  
**Grand Mercure Phuket Patong**

A handwritten signature in black ink, appearing to read 'Kritychaya Utsa'.

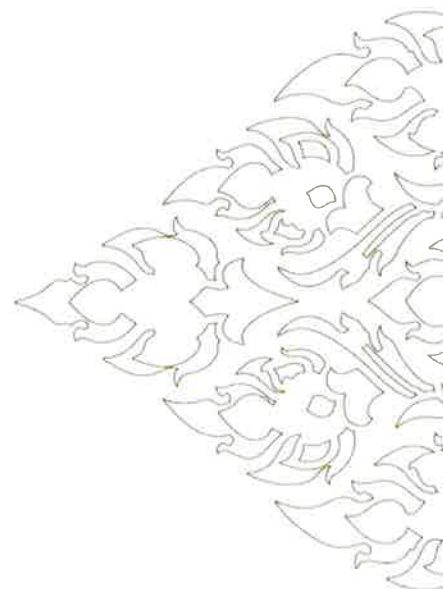


Accepted & Agreed by  
**CIT (Thailand) Co., Ltd.**

A handwritten signature in black ink, appearing to read 'Tech Sun'.

**Ms. Kritychaya Utsa**  
Director of Sales and Marketing  
Date: 17 December 2018

**Mr. Tech Sun**  
Product Director  
Date: 20 December 2018



GRAND MERCURE PHUKET PATONG RESORT & VILLAS

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An **ACCORHOTELS** brand