



Avista Grande Karon
Resort & Spa - Phuket

38 Soi Luangpor Chuan Soi 1, Karon, Amphur Muang, Phuket 83100 Thailand
Tel. +66 (76) 302660 Fax. +66 (76) 302661
reservations@avistahotelsandresorts.com
avista-grande-phuket-karon.com

CIT (Thailand) Co., Ltd.

Khun Iris Lee

Product Director

103, Onnut 17 Lane, Junction 9,

Suan Luang Sub-District, Suan Luang District,

Bangkok 10250

T: 02 399 1921

EMAIL: iris.lee@hui-zhi-intl.com

PRE BUY ROOMS FOR NOVEMBER 2018 TO MARCH 2019

Dear Khun Iris,

We are pleased to offer rates and conditions for guarantee room nights for your consideration as follows.

Hotel : Avista Grande Phuket Karon MGallery by Sofitel
Effective : 01 December 2018 – 31 March 2019

Room Rates

Periods	2-Night Room Rate (single or double) include buffet breakfast		
	Superior King Bed	Superior 2 Doubles	Deluxe Seaview
01 – 24 December	THB 7,400	THB 8,400	THB 9,400
25 December – 10 January	THB 15,000	THB 16,000	THB 17,000
11 – 31 January	THB 9,600	THB 10,600	THB 11,600
01 – 10 February	THB 12,000	THB 13,000	THB 14,000
11 – 28 February	THB 9,600	THB 10,600	THB 11,600
01 – 31 March	THB 8,000	THB 9,000	THB 10,000
3 rd person (with or without extra bed)	THB 4,000	THB 4,000	THB 4,000

Remark:

- Above offered rates are mandatory for 2-night accommodation booking. On the other hands, these rates will be applied if booking made for stay one night.
- Extension night rates are available as the below rate tables.

Periods	Nightly Room Rate (single or double) include buffet breakfast		
	Superior King Bed	Superior 2 Doubles	Deluxe Seaview
01 – 24 December	THB 3,700	THB 4,200	THB 4,700
25 December – 10 January	THB 7,500	THB 8,000	THB 8,500
11 – 31 January	THB 4,800	THB 5,300	THB 5,800
01 – 10 February	THB 6,000	THB 6,500	THB 7,000
11 – 28 February	THB 4,800	THB 5,300	THB 5,800
01 – 31 March	THB 4,000	THB 4,500	THB 5,000
3 rd person (with or without extra bed)	THB 2,000	THB 2,000	THB 2,000

Conditions:

- All rates are net inclusive of taxes and service charge.
- Hotel does not permit these rates to be promoted in B2C website in any case otherwise this agreement will be terminated if disparity rate is found from your rate source.



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Room Allotment

Periods	Rooms Blocked	Release Date	Guarantee specific (RNS)
01 – 24 December	3 Superior King + 2 Superior 2 DBLS	5 days	96
25 December – 10 January	On Request	21 days	-
11 – 31 January	3 Superior King + 2 Superior 2 DBLS	7 days	84
01 – 10 February	As per below chart	7 days	66
11 – 28 February	3 Superior King + 2 Superior 2 DBLS	7 days	85
01 – 31 March	3 Superior King + 2 Superior 2 DBLS	7 days	124

Guarantee room	01-Feb	02-Feb	03-Feb	04-Feb	05-Feb	06-Feb	07-Feb	08-Feb	09-Feb	10-Feb	11-Feb	12-Feb	13-Feb	14-Feb
Superior King	3	3	3	5	5	5	5	5	5	5	5	3	3	3
Superior twin	1	1	1	1	1	0	0	0	0	0	2	2	2	2
Deluxe Sea View - King	3	3	3	3	4	4	0	0	0	3	3	3	2	2
Deluxe Sea View - Twin	2	2	2	2	1	1	0	0	0	0	0	0	2	2
Total	9	9	9	11	11	10	5	5	5	8	10	8	9	9

Conditions:

- CIT (Thailand) Co., Ltd. guarantee materialization at 80% from specific room nights at each period as per the chart. But will calculating from inside and outside allotment (all room categories) in the guarantee room nights.
- CIT (Thailand) Co., Ltd. will settle month non-refundable deposit payment in advance base on the 80% materialization.
- CIT (Thailand) Co., Ltd. can continue to sale room base on hotel stop sales calendar under Pre-Buy Rates for excess room from guarantee room nights.
- CIT (Thailand) Co., Ltd. will settle payment for room blocked in advance 30 days before each month.
- Hotel will send invoice for excess room nights from the guarantee room nights each month.

Children Policy: Max 1 child under 12 years old sharing parent's room and utilizing existing bed at free of charge including breakfast. 2nd child will be charged at THB 325 for breakfast.

Compulsory New Year Gala Dinner (31 Dec.18) Adult: THB 6,500 / Child: THB 3,250

If you agree with the offers and conditions, please indicate your acceptance by returning a copy of this contract with your signature to the hotel.

On behalf of hotel:
Avista Grande Phuket Karon MGallery by Sofitel

On behalf of company
CIT (Thailand) Co., Ltd.


Somyot Yasavudhi
Director of Sales & Marketing
25th October 2018




Khun Iris Lee
Product Director
Date: 25th Oct. 2018