



24 December 2018

Addendum to an Existing Contract

This document is in reference to a contract agreement of Guaranteed Revenue Agreement 2019 dated 24/12/2018, between **CIT (Thailand) Co.,Ltd.** ("Agent") and **P.P.C. Enterprise Co., Ltd. Trading as Hilton Phuket Arcadia Resort & Spa** ("Hotel")

May it be known that the undersigned parties, for hotel room and services consideration, do hereby agree to make the following changes and / or additions that are outlined below. These additions shall be made valid as if they are included in the original stated contract.

Hotel's Obligation to Supply Room Nights

a. Hotel will supply to Agent, below additional rooms, per room type and rate mentioned on a hard block basis per day wise with 3 days cutoff to report names. Post which hotel has the right to release rooms not reported for general sale and charge retention to Agent

2 February 2018 – 10 February 2019								
Room type: <input checked="" type="checkbox"/> Deluxe (Saitong Wing) <input checked="" type="checkbox"/> Deluxe Plus <input type="checkbox"/> Junior Suite <input type="checkbox"/> Other: N/A								
Max. Occupancy: 3A / 2A2C								
Validity Dates		Allotment (Daily)			Report Sold Bookings	Net & Retail Rates per room		
						(in hotel currency)		
From:	To:	Deluxe Garden	Deluxe Plus Garden	Deluxe Plus Sea	In days	Deluxe Garden	Deluxe Plus Garden	Deluxe Plus Sea
2-Feb-19	10-Feb-19	17	15	8	3	9,300	9,800	11,300
Fee as % of the relevant Retail Rates %				Blackout dates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				
Static rates, (not directly connected), may not be used online				Tax inclusive <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
				Tax/Service Charge Percentage: 10.0% Service Charge, 10% Tax on Base & Service Charge; & 1.0% Provincial Tax on Base.				
				Breakfast Inclusive <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
				Cost of breakfast: THB N/A				

Upgrade Surcharges from Deluxe Garden View to:

02 Feb 19 – 10 Feb 19	
Deluxe Family Room	+THB 2,500
Deluxe Plus Room (Sea View)	+THB 2,000
Junior Suite (Sea View)	+THB 1,400
Junior Suite (Garden View)	+THB 2,500
Suite	+THB 5,000
Extra Bed	+ THB 1,900

Daily Target and Daily Room Revenue:

a. The agreed daily room night target is based on FIT bookings only. This will therefore not include any Meetings, Incentive and/or Conference related room night volumes or related revenues and also excludes complimentary room nights.

b. Agent will pre-pay to Hotel the amount identified below as the minimum room revenue on or before the pre-payment date assigned

Month, Year	Room Night Allotment Target	Pre-Payment Amount	Pre-Payment Date
2-10 Feb, 2019	360	THB 3,559,500	1 Jan 2019
TOTAL	360	THB 3,559,500	N/A

Addendum Control:

In the event there is a conflict between the terms and conditions of the Agreement or any Attachments, or Addendums thereto and this Hotel Contract Addendum, this Hotel Contract Addendum shall control.

CIT(Thailand) Co., Ltd.

Iris Lee

Product Director

Date 25-Dec-2018

P.P.C. Enterprise Co., Ltd. trading as Hilton Phuket Arcadia Resort & Spa

Kunthika Burarak

Senior Sales Manager

Date: 25. Dec. 18

Ranjeet Viswanathan

Commercial Director

Date 25/12/18

Hilton Phuket Arcadia Resort & Spa

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