



PRE BUY AGREEMENT (2nd REVISED)

Date: 14 January, 2019

To: Khun Vivian Ma – Senior Product Manager
Company: CIT (Thailand) Co., Ltd
Address: 103, Onnut, Section 9, Suan Luang Sub-district, Suan Luang District, Bangkok 10250
Tel : +86 15975537601
Email: vivian.ma@huizhi-intl.com
From: Khun Chonruetee Moolwang – Director of Sales and Marketing
No. of Pages: 4 pages
Ref: Confirmation for Pre-buy allotment 5 – 10 February 2019

Dear Khun Vivian,

Warmest greetings from dusitD2 Chiang Mai!

Thank you very much for your selecting **dusitD2 chiang mai**, as the venue for your up coming group accommodation. Further to our email conversation regarding your request, we are pleased to confirm as the following details:

Subject: Pre-buy allotment
Hotel: dusitD2 chiang mai
Period: 5 – 10 February 2019
Market: China Market only

Room rate:

dusitD2 Chiang Mai	Period	No. of Room	Room rate
Pre-buy	5 – 10 February 2019	5 Deluxe rooms/day	THB 4,600.-net/day

Subject: Pre-buy allotment
Hotel: dusitD2 Chiang Mai
Period: 5 – 10 February 2019
Extra bed: Baht 1,400 net per room per night incl. ABF

Room rates are offered on the following basis:

- Per room per night based on single / twin / double occupancy
- Quoted in Thai Baht (THB)
- Inclusive of full buffet breakfast
- Net including 7% tax and 10% service charge on top

Value Added:

- Welcome drink on arrival
- Complimentary welcome fruit in room
- Complimentary 2 bottles of drinking water daily
- Complimentary coffee and tea maker in room
- Wi-Fi internet in room and public area





Name list

A final rooming list detailing guest names, arrival and departure details should be provided **at least 14-7 days prior to arrival date**. Please outline on your rooming list any special requests or bed type required. These will be duly noted and subject to availability at time of check-in.

Cancellation/Termination and No show Policy:

Any reservations or bookings made that requires to be released or cancelled must be notified to the direct property via Central Reservations Sales office Tel: (66 53 999 999) or email at d2cmrsvn@dusit.com within the given notification period as stipulated below. Unless written approved credit terms is already agreed upon between both parties (Hotel and Buyer/Agent).

- **Low Season – 7 days prior to arrival date**
- **High Season – 14 days prior to arrival date**
- **Peak Season – 21 days prior to arrival date**

In the event of cancellation/ No show due to failure to act within the stipulated given time above, the hotel reserves the right to charge FULL amount of entire period of stay for guaranteed allotment while extra allotment contract will be applied as below.

- **Low Season - 1 night**
- **High Season – full period of stay**
- **Peak Season – full period of stay**

Payment instructions:

CIT (Thailand) Co., Ltd agreed to pay 1 month's deposit to **DusitD2 Chiang Mai**, this is non-refundable or transfer until the guarantee contract ended (31 December 2019) while this deposit could be deducted for last month's billing.

- CIT (Thailand) Co., Ltd agreed to pay full pre-payment at THB 138,000-net within 15 January 2019 to DusitD2 Chiang Mai, this deposit is non-refundable or transfer.
- Failure to pay pre-paid guaranteed the hotel have the right to release allotment accordingly.

Payment Terms:

Please Arrange	:	Dusit D2 Chiang Mai Hotel
Bank Account Number	:	147-4-78088-7 (Saving Account)
Bank Name / Branch	:	Bangkok Bank Public Company Limited / Surawong Branch
Bank Address	:	23 surawong Road, Suriyawong, Bangrak, Bangkok 10500. Thailand
Swift Code	:	BKKBTHBK

Terms & Conditions:

Based on the guaranteed allotments & room nights per month, please double confirm the terms & conditions for the pre buy contract.

1. CIT (Thailand) Co., Ltd agreed to pay full pre-payment at THB 138,000-net within 15 January 2019 to DusitD2 Chiang Mai, this deposit is non-refundable or transfer.
2. Others Terms & Conditions will remain as per the main contract rate agreement.

In order to enable us to hold all space for you on a definite basis, we would appreciate your signing and returning a copy of this agreement to us to indicate your acceptance by **15 January 2019**.





Thank you once again for kind interest the **DusitD2 Chiang Mai**, We looking forward to welcoming you and your value guests with us in earliest.

Yours sincerely,

Khun Chonruetee Moolwang
Director of Sales & Marketing
dusitD2 Chiang Mai
Date: 14 January, 2019



Accepted by,

Khun Vivian Ma
Senior Product Manager
CIT (Thailand) Co., Ltd
Date: 14 Jan, 2019



Company Stamp

[This Agreement must be signed by an authorized representative of the Company and support with a Company Stamp above]