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CONVERGENT

Exclusive Rates Agreement

NO.2

Between:

Company: CIT (Thailand) Co., Ltd

Address: Room 909, 638 Huangpu Dadao West, Tianhe District Guangzhou

And :

Hotel : Lanta Chada beach resort & spa , lanta island , Krabi

Address: 279 Moon 1 T. Saladan A . Koh Lanta. Krabi

Tel: 66 75668124 **Fax:** 6675668123

CIT (Thailand) Co., Ltd do Exclusive deal with Lanta Chada beach resort & spa ,
the detail as below :

Validity Agreement: 1st March 2019 to 31st Oct 2019

Market : Chinese market

From Lanta Chada beach resort and spa

1. ROOM RATES : 1st March 2019 to 31st Oct 2019

Currency: THB

Room Type	Maximum person allow	Rates
Silver suites	2A+2C/3A+1C	1500
Emerald suites	2A+1C/3A	1500
Gold suite	2A+2C/3A+1C	2450
Platinum suite	4A+2C	N/A
Diamond villa	2A only	5500
Extra bed	Bed+ ABF	800

Room types	Daily Fix allotment	Extra Fix allotment
Silver suite	8	8
Emerald suite	2	2
Cut off day	1 day	3 day



Meal rates	Period		ABF	Lunch	Dinner
	2019.3.1— 2019.10.31	Adult	500	500	500
		Child	250	250	250

Lanta beach resort & spa , koh lanta , krabi . Address: 279 Moon 1 T. Saladan A . Koh Lanta. Krabi

Tel: 66 75668124 Fax: 6675668123 Email : res-lanta@chadahotel.com



2. Remarks:

1. The above prevailing contract room rates are per night in Thai Baht currency, inclusive of 10% service charge and 7% government tax are non-commission.

2. The above show rates for Accomodation for 2 person including daily breakfast . For extra bed and breakfast rates will according to main contract

3. Children policy will according to main contract

3. Conditions and terms

1. Rates . Lanta Chada beach resort & spa Guaranteed CIT(Thailand) Co.,Ltd get Exclusive rates which is 15% discount lower than all your other agents in China Market .

2. Guaranteed room nights . CIT(Thailand) Co.,Ltd guaranteed 1300 room nights in total in 8 month from 1st March 2019 to 31st Oct 2019 . If CIT(Thailand) Co.,Ltd reach 300 room nights in month , can have incentive 25+1 . Incentive will start calculating from the first room night in month , the kick back room nights will be use in the booking in next month .

3. Fix allotment . Lanta beach resort & spa offer CIT(Thailand) Co.,Ltd the daily Fix/security allotment with 1 cut off day . In 2 period(1st July to 31st August 2019 and 1st to 7th of Oct 2019) , CIT(Thailand) Co.,Ltd can have EXTRA fix allotment with cut off day in 3 day . Security allotment is means the allotment can not be release until the cut off day . All the booking check in today must be send to hotel no later than 5:00pm today at Thailand time .

4. Payment . CIT(Thailand) Co.,Ltd will settle floating deposit for 163room nights monthly to deduct bookings . The floating deposit for next month have to settle no later than 15th on this month . We will calculating all booking at the end of month , if CIT(Thailand)Co.,Ltd over 163m, will settle payment to fullfill the rest booking in this month at the first week in next month . If floating deposit remains , can be use in later bookings .

5. For other condition not clarify here will according to main contract .

6. If CIT(Thailand) Co.,Ltd find lower rates in the market , Lanta beach resort & spa should help to solves this problem . Otherwise , CIT(Thailand) Co.,Ltd can terminated the Exclusive rates agreement .

4. Cancellation & No Show

Low season : One nights penalty will be charged for cancellation less than 5 days prior to arrival.

No show: One night penalty will be charged in case of No show.

บริษัท ดันคาร์ จำกัด



Confidentiality:

The rates agreed in this contract are strictly confidential .

Sincerely yours,

Signed for and on behalf of Hotel
Operator
Lanta Beach resort & spa , koh
lanta.Krabi

Name: Mr. Win Rodrin
Position: Executive Director
E-mail: Win@chadahotel.com

Company stamp:



Signed for and on behalf of Tour

CIT(Thailand) Co.,Ltd

Name: Ms Ivy Huang
Position: Product Manager

ivy.huang@huizhi-intl.com

Company stamp :