



Exclusive Rates Agreement

NO.2

Between:

Company:CIT(Thailand) Co.,Ltd

Address:Room909,638huangpu Dadao West, Tianhe Distict Guangzhou

And :

Hotel :Lanta Chada beach resort & spa ,lanta island ,Krabi

Address:279 moon 1 T.saladan A .Koh Lanta.Krabi

Tel:66 75668124 **Fax:** 6675668123

CIT(Thailand) Co.,Ltd do Exclusive deal with Lanta Chada beach resort & spa , the detail as below :

Validity Agreement:1st March 2019 to 31st Oct 2019

Market :Chinese market

From Lanta Chada beach resort and spa

1.ROOM RATES :1st March 2019 to 31st Oct 2019

Currency:THB

Room Type	Maximum person allow	Rates
Silver suites	2A+2C/3A+1C	1500
Emerald suites	2A+1C/3A	1500
Gold suite	2A+2C/3A+1C	2450
Platinum suite	4A+2C	N/A
Diamond villa	2A only	5500
Extra bed	Bed+ ABF	800

Room types	Daily Fix allotment	Extra Fix allotment
Silver suite	8	8
Emerald suite	2	2
Cut off day	1day	3 day



Meal rates	Period		ABF	Lunch	Dinner
	2019.3.1--	Adult	500	500	500
	2019.10.31	Child	250	250	250



2. Remarks:

1. The above prevailing contract room rates are per night in Thai Baht currency, inclusive of 10% service charge and 7% government tax are non-commission.

2. The above show rates for Accommodation for 2 person including daily breakfast. For extra bed and breakfast rates will according to main contract

3. Children policy will according to main contract

3. Conditions and terms

1. Rates . Lanta Chada beach resort & spa Guaranteed CIT(Thailand) Co.,Ltd get Exclusive rates which is 15% discount lower than all your other agents in China Market .

2. Guaranteed room nights .CIT(Thailand) Co.,Ltd guaranteed 1300 room nights in total in 8 month from 1st March 2019 to 31st Oct 2019 . If CIT(Thailand) Co.,Ltd reach 300 room nights in month , can have incentive 25+1 . Incentive will start calculating from the first room night in month , the kick back room nights will be use in the booking in next month .

3. Fix allotment . Lanta beach resort & spa offer CIT(Thailand) Co.,Ltd the daily Fix/security allotment with 1 cut off day . In 2 period(1st July to 31st August 2019 and 1st to 7th of Oct 2019) , CIT(Thailand) Co.,Ltd can have EXTRA fix allotment with cut off day in 3 day . Security allotment is means the allotment can not be release until the cut off day . All the booking check in today must be send to hotel no later than 5:00pm today at Thailand time .

4. Payment . CIT(Thailand) Co.,Ltd will settle floating deposit for 163 room nights monthly to deduct bookings . The floating deposit for next month have to settle no later than 15th on this month . We will calculating all booking at the end of month ,if CIT(Thailand) Co.,Ltd over 163rn, will settle payment to fulfill the rest booking in this month at the first week in next month . If floating deposit remains , can be use in later bookings .

5. For other condition not clarify here will according to main contract .

6. If CIT(Thailand) Co.,Ltd find lower rates in the market , Lanta beach resort & spa should help to solves this problem . Otherwise , CIT(Thailand) Co.,Ltd can terminated the Exclusive rates agreement .

4. Cancellation & No Show

Low season : One nights penalty will be charged for cancellation less than 5 days prior to arrival.

No show: One night penalty will be charged in case of No show.



Confidentiality:

The rates agreed in this contract are strictly confidential .

Sincerely yours,

Signed for and on behalf of Hotel
Operator
Lanta Beach resort & spa , koh
lanta.Krabi

Name: Mr. Win Rodrin
Position: Executive Director
E-mail: Win@chadahotel.com
Company stamp:



Signed for and on behalf of Tour

CIT(Thailand) Co.,Ltd

Name: Ms Ivy Huang
Position: Product Manager
ivy.huang@huizhi-intl.com
Company stamp :