



CONTRACT AGREEMENT

**BETWEEN: PHUKET GARDEN CLIFF CO., LTD. D/B/A THE WESTIN SIRAY BAY
RESORT AND SPA**

HEREIN AFTER REFERRED TO AS "HOTEL" AND

THE WESTIN SIRAY BAY
RESORT & SPA PHUKET
21/4 Moo 1 T.Rasada,
A.Muang, Phuket, 83000
Thailand
T +66 76 335 600
F +66 76 335 700

Agency CIT (Thailand) Co., Ltd.
Tax ID 0105559036233
Name Mr. Tech Sun
Address Product Director
Tel: 103, Onnut 17 Lane, Junction 9, Suan Luang, Suan Luang, Bangkok 10250
Fax: +86-18621313253, +66-(0)91 719 2151
E-mail: N/A
E-mail: tech.sun@huizhi-intl.com

HEREIN AFTER REFERRED TO AS "AGENCY"

Year	2019					
Market	Chinese Market					
Stay Period	01 April – 31 October 2019					
Minimum Stay	2 nights					
Room Categories		Rates in THB per room per night				
		01 Apr – 30 Sep 2019 And 07 Oct – 31 Oct 2019	01 – 06 Oct 2019 Golden Week			
Deluxe Seaview	3,600		3,800			
Deluxe Seaview Pool Access	3,800		4,000			
1 Bedroom Duplex Suite w/Seaview	4,500		4,700			
1 Bedroom Premium Suite w/Seaview	4,750		4,950			
Extra Bed with ABF	1,900					
Allotment						
Deluxe Seaview	6	6	6	6		
Deluxe Seaview Pool Access	4	4	4	4		
1 Bedroom Duplex Suite w/Seaview	2	2	2	2		
1 Bedroom Premium Suite w/Seaview	2	2	2	2		
Cut-Off Date	7 days					
Benefit	<ul style="list-style-type: none"> • Daily buffet breakfast for 2 persons per room • Complimentary daily buffet breakfast for children under 13 years old (maximum 2 children) • In-room internet access • Complimentary one time 3-course dinner options at Seasonal Tastes, Prego and EEST restaurants (Set Menu) for 2 persons per stay • Complimentary one time dinner for children from kids menu (accompanied by dining adult) 					

Mr. Sun



Remark	<ul style="list-style-type: none">Additional allotments at contract rates above are based on availability at time of request and may be offered at higher rates
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Remarks:

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- Room rates are inclusive of daily breakfast for 2 persons.
- Rates are applicable for single or double occupancy and are non-commissionable. The maximum occupancy is 3 adults in one room or 2 adults + 2 children. Additional person charge for 3rd adult, Additional person with extra bed will be charged at THB 1,900 net incl. breakfast.
- The above room rates are inclusive of 10% service charge, 1% applicable provincial tax and 7.7% applicable government tax; effectively a total of 18.7%. In the event that the tax rate is changed, the hotel reserves the right to adjust the rates to reflect the change in tax.
- Check-in time is 15:00 hours on the day of arrival. For access to rooms prior to 15:00 hours, the room(s) must be reserved from the previous evening at the applicable contracted full night rate.
- Check-out time is 12:00 hours on the day of departure. Late check-out up to 18:00 hours Will be charged at 50% of the applicable contracted rate per room. For check-out after 18:00 hours, a contracted full night's rate will apply. Unused room nights are not refundable for early departures. **EARLY DEPARTURE:** To avoid an early departure fee, kindly reconfirm your departure date prior or during check-in, an early departure charge of 50% of your room rate (subject to 7.7% VAT) will be applied if the departure date is earlier than the original committed date at check in.
- The Resort agrees to an allocation of rooms per day as shown above.
- The relevant accommodation booking details, i.e. the number and type of rooms daily, and names of Guests for each reservation made by the Client must be notified to the Resort in writing before the Release Date as indicated on page one of this agreement within the "release days" section. Any rooms held on allotment and not used before the stated release date will be automatically released from the allotment without notice to the client. Reservation outside the allotment will not be confirmed until all allotment has been reserved and reported.
- The Resort reserves the right to request a **Stop Sell** to the Wholesaler. All rooms sold under confirmed allotment must be reported in writing within forty-eight hours (48) of the Stop Sell notification to the Resort. Unused allotment must be returned to the Resort by the Wholesaler.
- Resort has the right to issue **blackout dates 2 months prior** to those dates.

Terms and conditions:

- Above rate is applicable to **Chinese market only** and is **non-refundable rate**.
- The booking code of "**CIT DINNER PACKAGE**" MUST be indicated upon making the reservation & appeared on its voucher in order to utilize above pre-paid allotments and the rates offered. If not FIT rate applies.
- This commitment requires a floating deposit of THB 1,000,000 in order to obtain above rates and allotment. Top-up deposit renewal is required when deposit reached 20%, in which Hotel will be sending request of payment.
- Guest name list should be sent to hotel before cut-off date.

✓ ✓



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- All rates quoted herein are applicable to FIT leisure packaged travel. Hotel reserves the right to recover any and all Hotel and Marriott policy expenses from you in the event of an Exception, or Look No Further® or Best Rate Guarantee® approved claim which demonstrates you, your Channels or your B2B contractors as a source of the Exception. This includes the rate adjustment plus \$200USD administrative fee per approved Exception, or Look No Further® or Best Rate Guarantee® claim, to be paid by you to the Hotel within ten (10) business days of the Hotel's invoice.

Cancellation/Amendment Policy:

- Notice of cancellation/amendment is required in writing as per above cut-off dates. Cancellations/amendments received after **cut-off date** will be automatically charged according to the contracted rate for the room category reserved.

Attrition Policy:

For reductions, the Hotel shall release guestrooms blocked accordingly. For confirmations, guestrooms blocked shall be considered guaranteed by way of advance payment. For increments, guestrooms blocked shall be increased accordingly, and subject to availability.

01 Apr - 31 Oct 19

- Notice given **7 days prior to arrival date – maximum 1 room** of the room block in each booking may be released without penalty. Additional room nights released will be subject to a penalty the room charge per room inclusive of tax. This charge will be billed to the Customer.

Room Capacity					
Room categories	Bedding	Adults	Adult with children	Rollaway bed	Sofa bed
Deluxe Seaview Room (50 sq.m. incl. balcony)	King or Twin (4.5 feet each for Twin bed)	2 or 3 adults	2 adults with max 2 children	Max 1 bed can be allowed and only put in King bed room	NONE
Deluxe Seaview Pool Access (50 sq.m. incl. balcony)	King or Twin (4.5 feet each for Twin bed)	2 or 3 adults	2 adults with max 2 children	Max 1 bed can be allowed and only put in King bed room	NONE
1 Bedroom Premium Suite w/Seaview (80 sq.m. incl. balcony)	King only	2 or 3 adults	2 adults with max 2 children	Not allow	In room sofa can be converted to sofa bed for the extra person with cost
1 Bedroom Duplex Suite w/Seaview (62 sq.m. incl. balcony, two levels suite, living area is on second floor)	King only	2 or 3 adults	2 adults with max 2 children	Not allow	In room sofa can be converted to sofa bed for the extra person with cost

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Bank Details

Account Name:	Phuket Garden Cliff Co., Ltd.
Bank Account #:	537-410763-1(Baht)
Bank Name:	Siam Commercial Bank Public Company Limited,
Bank Branch:	Phuket Branch
Swift Code:	SICOTHBK
Bank Address:	66 Moo7, Rasada Rd., T.Taladnua, A. Muang, Phuket 83000, Thailand

The Hotel accepts payment in the form of cash in Thai Baht, bank draft or telegraphic money transfer. Payments issued in the name of Phuket Garden Cliff Co., Ltd. and shall be sent to:

Kindly return a copy of this contract duly signed and dated by **28th February 2019** to validate the contract. Your signature constitutes your acceptance of and agreement to all terms and conditions covered in this agreement. Rate and allotments are not available until this letter of agreement is signed and returned.

SIGNED on behalf of the Hotel by:

Ms. Supreeya Mutugun
Director of Sales
Date: 20 February 2019

SIGNED on behalf of the Customer by:

Mr. Tech Sun
Product Director
Date:



Ms. Sanjana Bhattachan
Director of Sales & Marketing
Date: 20 February 2019

Mr. Watchara Wangjumnong
Assistant Financial Controller
Date: