

Terms & Conditions:

- Guaranteed room revenue at THB 5,000,000 net is required during specific agreed period.
- All rates are net non-commissionable (currently, tax rates are: Government Tax 17.7%, Provincial Tax 1% and Service Charge 10% in THB)
- You may not offer these rates as room-only / unbundled bookings in any manner (e.g. room tax and/or fees listed separately). Package components must be booked concurrently with the room booking, and the prices for each of the package components (hotel room, airfare and/or car rental). In case hotel found disparity rate issue from **CIT (Thailand) Co Ltd.** the hotel reserves the right to terminate with immediate effect.
- Rates are not valid for Internet portal sites. Should tour operators wish to promote their packages on the internet, any daily room rates shown on websites must include a minimum 25% mark up, or at least be equal to daily rate published in the tour brochure.
- In case that **CIT (Thailand) Co Ltd.** found rate disparity and the hotel could not solve this issue within 2 weeks, **CIT (Thailand) Co Ltd.** will have the right to cancel this agreement and refund the deposit.
- *This promotion can be combined with EBO discount from main contract rate and promotions.*
- *This promotion can be combined with Honeymoon Benefits.*
- Name lists : To be updated to reservation team at least 7 working days prior arrival
- Hotel reserves the right to advise of Stop Sell or Close out notifications subjected to business conditions as they may arise
- This rate is applied for new F.I.T. booking that start and complete within the above period. All previous bookings, which have been confirmed by the hotel, cannot be applied with this Promotion.
- Please indicate special promotion "**GUARANTEED AGREEMENT**" upon making a reservation and in your voucher. Otherwise, a regular rate will be applied.

CONDITION FOR PAYMENT

- Floating Deposit is required at the balance of THB 1,000,000.- (One Million Baht net) by 26 February 2019. (Transfer fee will be responsibility by **CIT (Thailand) Co Ltd.**)
- Full pre-payment will be deducted from the Floating Deposit and Hotel would require **CIT (Thailand) Co Ltd.** to top up the Floating Deposit to remain the balance at THB 1,000,000.- (One Million Baht net) at a time once the balance of Floating Deposit is reduced to THB 200,000.-net.
- In case **CIT (Thailand) Co Ltd.** could not reach THB 5,000,000 room revenue during specific period, the hotel will reserves the right to charge penalty against the shortfall of THB 5,000,000 room revenue as agreement. For example, if **CIT (Thailand) Co Ltd.** reach only THB 3,000,000 room nights, Hotel will charge for another THB 2,000,000 and hotel has rights to deduct penalty charge from Guaranteed Deposit.
- Hotel will transfer Floating Guarantee back to **CIT (Thailand) Co Ltd.** if hotel received all pending payment from **CIT (Thailand) Co Ltd.** (Transfer fee will be responsibility by SALA Samui Choengmon Beach Resort)

If you agreed with all arrangement above, **please countersign this letter as your acceptance and fax/ email the complete copies to Bangkok Sales Office at +66(0) 2231 2589 or admin2@salahospitality.com** to activate this arranged rates.

CONTRACT WITHOUT A SIGNATURE OF ACCEPTANCE WILL BE CONSIDERED AS INVALID. Should you have any questions, please do not hesitate to contact me at your convenience.

Best regards,



Ms. Pinyada Thanturanond
Assistant Director of Sales
SALA Resorts & Spas
Date: 5 March 2019

Approved by:



Ms. Benjaporn Magroodtong
Group Director of sales
SALA Resorts & Spas
Date: 5 March 2019

Agreed & Accepted by:

Mr. Tech Sun
Product Director
CIT (Thailand) Co Ltd
Date:

