

March 12, 2019

Revised 2

Ms. Candy Liu  
Product Manager  
**Convergent International Travel**  
Email: candy.liu@huizhi-intl.com

**RE: HARDBLOCK CONTRACT 2019 for Convergent International Travel**

**Convergent International Travel** shall reserve rooms in The Bellevue Resort with the following confirmed hard blocking and guaranteed rooms as follows

**GUEST ROOM BLOCK**

DELUXE OCEAN VIEW ROOM					
CONFIRMED ROOMS	ARRIVAL	DEPARTURE	ROOM RATE	Number of Nights	TOTAL
5	15-Jul-19	20-Aug-19	PHP 8,500	36	PHP 1,530,000
6	1-Oct-19	2-Oct-19	PHP 8,500	1	PHP 51,000
12	2-Oct-19	6-Oct-19	PHP 8,500	4	PHP 408,000
6	6-Oct-19	7-Oct-19	PHP 8,500	1	PHP 51,000
GRAND TOTAL					PHP 2,040,000

**Inclusions:**

- Welcome drink
- Buffet breakfast
- Complimentary Tea-making facility
- Free access to the Children Center
- Free access to the fitness Center

**TERMS AND CONDITIONS**

- 1) All rooms are considered guaranteed and no cancellation/no-show shall be allowed.
- 2) Cancellation from force majeure (with supporting documents) can be rebooked and subject to room availability, only upon the approval of The Bellevue Resort. Written notification should also be given to The Bellevue Resort to avoid no-show charges.
- 3) All payments are non-refundable.
- 4) Additional rooms are subject to availability. Once room allocation for wholesaler rate is exhausted, prevailing Best Available Rates shall apply
- 5) Rates are non-commissionable
- 6) Rooms and agreed rate/s must not be sold publicly online. In the event that The Bellevue Resort proves that confirmed booking is from hard block, resort will send a copy of the voucher presented by the guest or notification sent to Reservations and the Travel Agent will be charged based on the prevailing "best available rates" at time of check-in
- 7) Rooms must not be sold to Business to Consumer Platform (Booking.com, Agoda, Expedia, Ctrip) otherwise, prevailing BAR rate are to apply
- 8) Rooming list must be submitted at least 5 days prior the group's arrival.
- 9) Request for bed configurations are subject to availability and can only be determined upon arrival.
- 10) Pre-termination of hardblock will be subject to a penalty amounting to P1,000,000.00 with 3 months advance notice. Otherwise, full contract amount will be charged.



### **CHECK-IN / CHECK-OUT TIMES**

Check-in time is 1500 hours on the day of arrival

Check-out time is 1200 hours on the day of departure

- Delegates who wish to occupy their Guest Room before 1500 hours must reserve the Guest Room for a night prior to the arrival date otherwise, it is subject to availability
- Delegates who check out after the official Check-out time of 1200 hours shall be charged for additional night under the Daily Room Rate.

### **RESERVATION PROCEDURES**

The Organizer shall provide the Hotel with an Initial Room List 7 days prior to arrival. The Room List shall include full names of all delegates, country of residence, passport numbers, arrival/departure dates, flight details, Guest Room category and whether the Guest Room is for single or double occupancy. A final room list is due by **5 days prior to arrival**. Any additional guest room reservations required by the organizer after the date of submission of the Final Room List will be subject to Guest Room availability.

Booking order must be submitted indicating that guest is under HB Agreement

### **GUEST ROOM RESERVATIONS GUARANTEE**

For room charges under Convergent Travel, a separate contract shall be issued by the Hotel with exactly the same cut-off and payment procedure.

***All room reservation shall be considered guaranteed. Any No Show on the scheduled date of arrival will be subject to No Show Charge based on the total duration of the stay.*** In this case, the hotel shall advise Uni Orient, the organizer representative in case guests failed to arrive on the scheduled date of arrival. The organizer may substitute the guests or opt to cancel the reservation. In the event the guests' reservation is cancelled, the same reservation may be reinstated the following day, upon advise of the official organizer

### **CONFIDENTIALITY**

The organizer, its directors, officers, employees and all delegates shall not disclose or permit to be disclosed the provisions of this Agreement or the substance thereof, information relating to the Daily Room Rate or any other information relating to the Hotel which is confidential. The Organizer shall be responsible for any disclosure by any of the foregoing persons

### **DEPOSIT / PAYMENT PROCEDURE**

<b><u>Date</u></b>	<b><u>AMOUNT</u></b>	<b><u>Payment Arrangement</u></b>
50% upon contract signing 50% after 1 month	<b>GRAND TOTAL: PHP 2,040,000</b>	<b><u>NO SEND BILL</u></b>  Note: Room Charges c/o company and incidental charges c/o guest's personal account unless otherwise specified

*\* This does not serve as Official Statement of Account. A separate SOA shall be issued by The Bellevue Resort Accounting Department.*

### **BANK DETAILS**

Account Name  
Bank

BELLE SOUTH PACIFIC PROPERTIES INC  
Banco De Oro (BDO)



Account # Peso	473-801-272-2
Account # Dollar	104-730-070-06
Address	Richville Ayala Alabang, Muntinlupa City, Philippines
Swift Code	BNORPHMM

Bank transfer or telegraphic payments can be remitted through the following bank account number with a copy of a bank transfer slip forwarded to us by email or fax by +63 32 266 9164

#### **INDIVIDUAL GUEST'S ACCOUNT**

Unless otherwise advised, all guest rooms and incidental charges will be billed to the account of each delegate, to be established in their individual names upon registration with the Hotel which shall be settled in full by the delegates upon check-out or departure.

#### **AMENDMENTS**

Any modification, alteration, change, revision or amendment to this Agreement shall only be effective if it has been agreed to and signed by both parties in writing.

#### **NO WAIVER**

The failure by either party to insist upon the strict performance of any covenant, agreement, term or condition of this Agreement, or to exercise any right or remedy consequent upon a breach thereof, shall not be construed as a waiver of any such breach or any subsequent breach of such covenant, agreement, term or condition.

#### **DAMAGE AND LIABILITY**

The Hotel strictly prohibits racking, sticking and/or hammering any materials in the wall, ceiling, floors, door, and fixture of the venue. Should there be any damage to our Hotel property during your stay and your function, we will charge the Company for any repair.

#### **FORCE MAJEURE**

The Hotel will not be held responsible for this failure to execute obligations specified herein directly or indirectly occasioned by or through or in consequence of war, change of statutes of the Philippine Government, strikes, riots and acts of God or conditions beyond the control of the Hotel.

In the event of non-performance due to the above reasons, the Hotel shall refund in full the deposits received for this function.

#### **ACCEPTANCE OF THE CONTRACT**

Please indicate your acceptance by initialing all pages including the enclosed General Terms and Conditions, and signing on the execution page of both original sets of this Agreement and return one set to the Hotel. The duly executed Agreement must be received by the Hotel on or before **March 20, 2019** failing which the offer shall lapse.

#### **THE BELLEVUE HOTELS & RESORTS**

  
CAROL ANGELA P. ABLAS

**AMIE VILLENA**  
DIRECTOR OF SALES

**JOHN DUSTIN CHAN**  
MANAGING DIRECTOR

CONFORME:

  
Convergent International Travel