



31 January 2019

Mr Mike Queck
Regional Product Manager
CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD (HK)
Sino Centre 1403B, 582 Nathan Road, MongKok, Hong Kong

Dear Mike

**CONTRACT RATES FOR
PRE-PURCHASE CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD (HK)
- CHINA MARKET ONLY (1 APRIL 2019 – 31 MARCH 2020)**

Greetings from Concorde Hotel Singapore!

Kindly find the enclosed copy of Tour Operator Contract and Agreement confirming the terms and conditions of our agreement.

Kindly stamp and sign the contract and return to us by **15 February 2019** as an indication of your acceptance of the rates quoted.

We would like to take this opportunity to thank you for your support and look forward to working closely with you.

Yours sincerely

A handwritten signature in black ink, appearing to read "Brenda Lee-McColl".

BRENDA LEE-McCOLL
Director of Sales & Marketing

Concorde Hotel Singapore
100 Orchard Road
Singapore 238840
Co Reg. /GST No. 53118748M

100 ORCHARD ROAD
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SINGAPORE.CONCORDEHOTELSRESORTS.COM

OWNER LUXURY HOTELS (1989) PTE LTD | COMPANY REGISTRATION NO 53118748M



CONCORDE HOTEL SINGAPORE

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PERIOD: 1 APRIL 2019 to 31 MARCH 2020

PRE-PURCHASE ROOM NIGHTS: 1,500 room nights

PRE-PAYMENT ARRANGEMENT:

S\$30,000 to be paid on every 15th of the month starting from eg. 15th March 2019

Note

- If there is any surplus or shortfall of the payment, this amount to be paid to either party at the end of the pre-purchase program
- If the total number of room nights generated is below the contracted pre buy room nights (1,500 nights) by the end of the contract period, hotel will charge Convergent based on shortfall, eg. 1,500 less materialized room nights of the average rate generated during the contract period

ROOM ALLOTMENT **

Based on free sale availability chart

ACCOMMODATION (FIT ONLY)

PRE-PURCHASE WEEKDAY & WEEKEND 1 April 2019 to 31 March 2020	
Weekday (Monday to Thursday)	Weekend (Friday, Saturday & Sunday)
Deluxe - S\$220.00nett (Room With Breakfast)	Deluxe - S\$185.00nett (Room With Breakfast)
Deluxe - S\$210.00nett (Room Only)	Deluxe - S\$175.00nett (Room Only)
Deluxe Plus Room - S\$240.00nett (Room With Breakfast)	Deluxe Plus Room - S\$205.00nett (Room With Breakfast)
Deluxe Plus Room - S\$230.00nett (Room Only)	Deluxe Plus Room - S\$195.00nett (Room Only)

NOTE

- Complimentary Wi-Fi connectivity for multiple devices
- Complimentary use of smartphone for unlimited local and international calls to selected countries including China, Australia, Indonesia, USA, Thailand and more. Other features include interactive maps, GPS and unlimited 4G access!

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FORMULA ONE 2019 RATES (19-22 SEPTEMBER 2019, INCLUSIVE)	
Deluxe Room : S\$330.00 nett	(Room With Breakfast)
Deluxe - S\$320.00nett	(Room Only)
Deluxe Plus Room - S\$350.00nett	(Room With Breakfast)
Deluxe Plus Room - S\$340.00nett	(Room Only)

PEAK DATES / SURCHARGE / CANCELLATION POLICY FOR PEAK DATES 2019			
PEAK DATES	SURCHARGE per room per night (Subject to Changes)	CANCELLATION NOTICE FOR MAJOR PEAK DATES	CANCELLATION CHARGE FOR MAJOR PEAK DATES
2019 17 – 20 June 2019, inclusive Communc Asia 2019	S\$50.00 nett	-	Full duration of stay
19 – 22 September 2019, inclusive Formula One 2019	Please refer to above	-	Full duration of stay
24,25,30 & 31 December 2019 Year-End 2019	S\$50.00 nett	-	Full duration of stay
2020 10 – 14 February 2020, inclusive Singapore Airshow 2020	S\$50.00 nett	-	Full duration of stay

List of countries where free IDD is enabled:

Australia +61	Malaysia +60	Japan +81	Thailand +66	South Korea +82
India +91	Philippines +63	Indonesia +62	USA +1	Mainland China +86
United Kingdom +44	Hong Kong +852			

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MEAL RATES (PER PERSON)				
	Buffet Breakfast (Nett)	Buffet Lunch (Nett)	Buffet Dinner (Nett) Mon to Thu	Buffet Dinner (Nett) (Fri, Sat, Sun, Eve of Public Holiday & Public Holiday)
Adult	S\$30.00	S\$35.00	S\$55.00	S\$60.00
Child (Aged 4 to 10)	S\$15.00	S\$17.50	S\$27.50	S\$30.00

** Please note that the rates for Lunch and Dinner are subject to surcharge during festive seasons.

The above rates are in Singapore Dollars and are inclusive of 10% service charge and 7% goods and services tax. Kindly note that taxes imposed by government are subject to change without prior notice.

REMARKS

- Cancellation Policy for FIT Bookings : **NON-CANCELABLE/AMENDMENT & NON-REFUNDABLE**
- Check-in time : 1400 hours / Check-out time : 1200 hours
- The above rates are applicable to **CHINA MARKET ONLY**.
- Kindly indicate all reservations with "CITD-PP" to ensure correct billing.
- Applicable all days of the weeks and for "**New Bookings Only**".
- Extra bed S\$75.00nett with breakfast and S\$65.00nett without breakfast
- Kindly note that the wholesale contract rates are not to be sold on the internet, without prior written consent from the hotel.
- Room Reservations contact: Tel : (65) 6739 8303/8304/8305/8329
E-mail : reservations.chs@concorde.net

Concorde Hotel Singapore



Brenda Lee-McColl
Director of Sales & Marketing



Sulianto Tee
Senior Sales Manager



Signature
Name & Designation : Queck Su Woei
Company : Regional Product Director
Date : 14 Feb 2019



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