

MUANG SAMUI GROUP
CONFIDENTIAL CONTRACT AGREEMENT (Revised I)

Attention: Mr. Tech Sun, Product Director
Company: CIT (Thailand) Company Limited.
Address: 103, Onnut 17 Lane, Section 9, Suang Luang Sub-district, Suan Luang District, Bangkok, 10250
Tel: (66) 91-719-2151
Email: tech.sun@huizhi-intl.com

Dear Mr. Tech Sun,

It is with great pleasure to submit on Exclusive rates offer to **CIT (Thailand) Company Limited** It's in order to further promote **Muang Samui Spa Resort, Chaweng Beach** to your valued guests. Details are as followed

PROPERTIES: Muang Samui Spa Resort, Chaweng Beach

MARKET: China Mainland Market Only

VALIDITY: 16 April 19 – 23 December 19

ROOM TYPE: Grand Deluxe Suite Garden View

ROOM RATE:

16 Apr 19 – 30 Jun 19

Staying 1 up to 3 nights / 5 nights up **THB 4,100.-net / room / night**

Staying 4 nights package **THB 3,500.-net / room / night**

** rate inclusive of daily breakfast for 2 pax **

01 Sept 19 – 23 Dec 19

Staying 1 up to 3 nights / 5 nights up **THB 4,200.-net / room / night**

Staying 4 nights package **THB 3,500.-net / room / night**

** rate inclusive of daily breakfast for 2 pax **

01 July 19 – 31 Aug 19

Prebuy with Flat rate **THB 5,800.-net / room / night**

**rate inclusive of daily breakfast for 2 pax **

ALLOCATONS: High Season (**Prebuy**) 3 rooms per day
 High Season 2 rooms per day – cut off 14 days
 Low Season 5 rooms per day - cut off 3 days

TERMS & CONDITIONS

- Above rate cannot be used in conjunction with others promotion.
- Rates not allowed in selling direct to any electronic channel unless minimum mark up by 25%
- The resort reserve the right to request return of allocation once high demand period by hotel writing notification.
- The tour operator agree to guarantee minimum production to the resort equal **900** room nights above designed room type during agreement validities.
- The tour operator agrees to place **Thai Baht 1,000,000.-** as a floating deposit. Amount in exchange for special rates offer of **Grand Deluxe Suite Garden View** to period specified above clause
- During **01 July 2019 - 31 August 2019**, the tour operator agreed to Pre-buy rooms with minimum **120 room nights** of amount **Thai Baht 696,000-** to secure allocation with fixed allotment during that period.



Prebuy as non refundable if the tour operator unachieved or generate room night less than 120 room nights.

- The Resort reserves the right to keep frozen deposit as non refundable if the tour operator unachieved or generate room night less than 900 room nights (**review production commencing quarterly**) as above designated minimum room night.

Remark:

- The frozen deposit required to be settled to resort bank account by **01st April 2019**.
- Above rate can be applied for new booking made after received return of countersigned agreement.
- The tour operator requires to replace deposit when deposit falls below **30% or THB. 300,000.-** The tour operator agrees to remain fixed and irrevocable deposit with the resort to cover validity of agreement.
- The Resort reserves the right to withdraw room inventory or terminate special contract should deposit payment's overdue within 14 days after notification writing by email.
- Other terms and conditions refer to main contract agreement

Please sign for the acknowledgement of receipt and **return within 7 days** either by fax: +66(0)77 429 748 or email address at sales@muangsamui.com Otherwise, this special offer rates will automatically be null, void and cancelled.

Signed for and on behalf of
Muang Samui Group

Ms. Issara Kaewpilarom
Senior Sales Manager
Date: 28 March 2019

Mr. Krittamate Arunsart
Vice President Sales & Marketing

Signed for and on behalf of
CIT (Thailand) Company Limited

Mr. Teach Sun
Product Director
Date: 28 March 2019