

**MUANG SAMUI GROUP**  
**CONFIDENTIAL CONTRACT AGREEMENT (Revised I)**

**Attention:** Mr. Tech Sun, Product Director  
**Company:** CIT (Thailand) Company Limited.  
**Address:** 103, Onnut 17 Lane, Section 9, Suang Luang Sub-district, Suan Luang District, Bangkok, 10250  
**Tel:** (66) 91-719-2151  
**Email:** tech.sun@huizhi-intl.com

Dear Mr. Tech Sun,

It is with great pleasure to submit on Exclusive rates offer to **CIT (Thailand) Company Limited** It's in order to further promote **Muang Samui Spa Resort, Chaweng Beach** to your valued guests. Details are as followed

**PROPERTIES:** Muang Samui Spa Resort, Chaweng Beach  
**MARKET:** China Mainland Market Only  
**VALIDITY:** 16 April 19 – 23 December 19  
**ROOM TYPE:** Grand Deluxe Suite Garden View  
**ROOM RATE:**

16 Apr 19 – 30 Jun 19

Staying 1 up to 3 nights / 5 nights up **THB 4,100.-net / room / night**  
Staying 4 nights package **THB 3,500.-net / room / night**  
\*\* rate inclusive of daily breakfast for 2 pax \*\*

01 Sept 19 – 23 Dec 19

Staying 1 up to 3 nights / 5 nights up **THB 4,200.-net / room / night**  
Staying 4 nights package **THB 3,500.-net / room / night**  
\*\* rate inclusive of daily breakfast for 2 pax \*\*

01 July 19 – 31 Aug 19

Prebuy with Flat rate **THB 5,800.-net / room / night**  
\*\*rate inclusive of daily breakfast for 2 pax \*\*

**ALLOCATIONS:** High Season (**Prebuy**) 3 rooms per day  
High Season 2 rooms per day – cut off 14 days  
Low Season 5 rooms per day - cut off 3 days

**TERMS & CONDITIONS**

- Above rate cannot be used in conjunction with others promotion.
- Rates not allowed in selling direct to any electronic channel unless minimum mark up by 25%
- The resort reserve the right to request return of allocation once high demand period by hotel writing notification.
- The tour operator agree to guarantee minimum production to the resort equal **900** room nights above designed room type during agreement validities.
- The tour operator agrees to place **Thai Baht 1,000,000.-** as a floating deposit. Amount in exchange for special rates offer of **Grand Deluxe Suite Garden View** to period specified above clause
- During **01 July 2019 - 31 August 2019**, the tour operator agreed to Pre-buy rooms with minimum **120 room nights** of amount **Thai Baht 696,000.-** to secure allocation with fixed allotment during that period.

**Prebuy as non refundable if the tour operator unachieved or generate room night less than 120 room nights.**

- The Resort reserves the right to keep frozen deposit as non refundable if the tour operator unachieved or generate room night less than 900 room nights (**review production commencing quarterly**) as above designated minimum room night.

**Remark:**

- The frozen deposit required to be settled to resort bank account by **01<sup>st</sup> April 2019**.
- Above rate can be applied for new booking made after received return of countersigned agreement.
- The tour operator requires to replace deposit when deposit falls below **30% or THB. 300,000.-** The tour operator agrees to remain fixed and irrevocable deposit with the resort to cover validity of agreement.
- The Resort reserves the right to withdraw room inventory or terminate special contract should deposit payment's overdue within 14 days after notification writing by email.
- Other terms and conditions refer to main contract agreement

Please sign for the acknowledgement of receipt and **return within 7 days** either by fax: +66(0)77 429 748 or email address at [sales@muangsamui.com](mailto:sales@muangsamui.com) Otherwise, this special offer rates will automatically be null, void and cancelled.

Signed for and on behalf of  
**Muang Samui Group**



**Ms. Issara Kaewpilarom**  
Senior Sales Manager  
Date: 28 March 2019



**Mr. Krittamate Arunsart**  
Vice President Sales & Marketing

Signed for and on behalf of  
**CIT (Thailand) Company Limited**



**Mr. Teach Sun**  
Product Director  
Date: 28 March 2019