

30 April, 2019

Ms. Ivy Huang
Product Manager
CIT (Thailand) Co., Ltd.
103 Soi Onnut 17 Lane, Junction 9,
Suanluang,
Bangkok, THAILAND 10250

== REVISED ==

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Dear Ms. Ivy Huang,

We should like to express our sincerest thanks for your trusting us to have the opportunity to offer **"Promotion : Exclusive Rate"** followed to the price detail and subjected to the term and condition hereunder:

Validity : 1 May, 2019 – 30 April, 2020

Market Used : Chinese

Exclusive Rate		
Room Type	Rate in Baht Net / Room /Night incl. ABF	
	Group / F.I.T.	Extra Bed
Deluxe Room (Room only)	2,000	1,300
Deluxe Room (With ABF)	2,125	1,500
Cruise Executive Club (With ABF)	3,500	1,800

Surcharge :

Peak Season Supplement (28 Dec. 2019 – 2 Jan. 2020)

THB 1,500.-net/room/night

Chinese New Year Supplement (25 Jan. 2020 – 30 Jan. 2020)

THB 1,500.-net/room/night

Compulsory	Meal	Adult	Child (4-12 Years)
New Year Eve (31 st December 2019)	Gala Dinner	3,000.-	2,100.-

Terms & Condition for Group & FIT Booking

- ❖ With the above rate, CIT (Thailand) should guarantee 2200 room nights from 1 May 2019 – 30 Apr 2020 (185 Room nights per month)
- ❖ Hotel should remain 15% rate gap for Deluxe Room to all other Chinese agencies.
- ❖ Guarantee allotment : 8 rooms per day with 3 days cut-off date
- ❖ Additional allotment :
 - ◆ 1 July 2019 – 31 August 2019 : 5 more rooms per day with 7 days cut-off date.
 - ◆ Golden week (1-10 October 2019) : 5 more rooms per day with 7 days cut-off date.
 - ◆ Chinese New Year (22 Jan – 5 Feb 2020) : 5 more rooms per day with 7 days cut-off date.
- **Guarantee allotment based on Deluxe Room**
- ❖ CIT should settle payment 185 room nights to hotel every month at least 15 days before the 1st day of the month
- ❖ If CIT use more than 185 room nights each month, CIT should top up the balance within first week of next month.
- ❖ In case CIT cannot achieve 2200 room nights from 1 May 2019 – 30 Apr 2020, Hotel will not return the payment back.
- ❖ Exclusive rate can apply for guarantee allotment and also outside guarantee allotment as well.
- ❖ If CIT found lower rate in the market, Hotel should help to solved it within 3 days. If hotel cannot solve the problem within 3 days, CIT will apply 15% discount based on the screenshot in lower rates until the problem been solved.
- ❖ This rate can apply for both FIT and group booking

Term of Payment : Transfer Bank -07- Days Before Arrival

We sincerely hope to receive your acceptance by signing and return at your earliest convenience. This hotel rates are only confirmed after a contract has been issued and signed by both parties.

Yours faithfully,
p.p. A-ONE The Royal Cruise Hotel

Signed for and on behalf of Tour Operator:
CIT (Thailand) Co., Ltd.

Petchpailin Ratanaopah (Ms.)
Director of Sales & Marketing
Sale Code : 1

Ms. Ivy Huang
Product Manager

A-ONE THE ROYAL CRUISE HOTEL

A 499 North Pattaya Beach Rd., Pattaya City,
Chonburi 20150

Reservation Center :

T +(66) 38 259 555 (Auto)
F +(66) 38 424 242

T +(66) 2 718 1030 (Auto)
F +(66) 2 319 8230, +(66) 2 318 5563

E a-onehotel@a-onehotel.com
www.a-onehotel.com

GENERAL CONDITIONS

Booking Procedure

The wholesaler agrees to provide written orders for booking including indication of payment method before guest's arrivals. Published rates will be charge direct to the guest in absence of written confirmation from the Operator

RESERVATION CENTER:

Tel : 66 2 718 1030-42

Fax : 66 2 319 8230, 66 2 318 5563

E-mail : rsvnpty@a-onehotel.com

Cancellation and No Show

LOW SEASON (1 Apr – 31 Oct 20)	CANCELLATION TERMS AND POLICIES	
3 days or more prior to arrival	❖	No Cancellation fee
Less than 3 days prior to arrival	❖	1 night full charge
No show	❖	100% of the full stay

PEAK SEASON(28 Dec 19 - 2 Jan 20 and 25 Jan – 30 Jan 20)	CANCELLATION TERMS AND POLICIES	
21 days or more prior to arrival	❖	No Cancellation fee
Less than 21 days prior to arrival	❖	1 night full charge
No show	❖	100% of the full stay

HIGH SEASON (1 Nov 19 - 27 Dec 19, 3 Jan – 24 Jan 20 and 31 Jan - 31 Mar 20)	CANCELLATION TERMS AND POLICIES	
7 days or more prior to arrival	❖	No Cancellation fee
Less than 7 days prior to arrival	❖	1 night full charge
No show	❖	100% of the full stay

Deposit

The hotel may require a nonrefundable deposit especially for reservations made for peak seasons or periods of high occupancy. The hotel will notify you of the deposit amount at the time of confirmation.

Family Plan

- ❖ Child age between 4 – 12 years old with no extra bed required, hotel shall charge breakfast at THB 275.- net/person/meal.
- ❖ Child below the age of four (4) years stay with parents, breakfast is free of charge.
- ❖ Maximum 1 child per room

Check-in and Check-out Time

Check-in time shall be after 2:00 pm and check-out time shall be before 12:00 noon on the relevant day. Any request for early check-in or late check-out, will be subjected to availability on the day of check-out time. Hotel shall charge 50% of the contracted room rate for any check-out at or after 12:00 noon but before 6:00 pm, and the full contracted room rate for any check-out at or after 6:00 pm.

Other Terms

- ❖ The rates quoted above are not applicable for Corporate Transient or Group Reservations.
- ❖ The rates for Leisure FIT up to 9 rooms only and Group rates for 10 rooms and above.
- ❖ Room reservation and rates are subject to availability and confirmation unless allocations have been confirmed
- ❖ All prices are quoted in Thai Baht (THB) and will be settled/invoiced in Thai Baht (THB) unless otherwise agreed payments can be made in any of the following forms: Bank Draft, Bank Notes, Money order or Telegraphic Transfer.
- ❖ The rate is not combinable with any other special offers and other market does not indicated in this agreement.
- ❖ Contract rates are applicable for Tour operators to bundle, packaged or brochure international leisure business only. Cannot be sold directly to the customer or online travel agency.