

AVANI

Pattaya Resort

26 April 2019

Ms. Iris Lee

Product Manager

CIT (Thailand) Co., Ltd.

103, Onnut 17 Lane, Junction 9, Suan Luang Sub-district, Suan Luang District, Bangkok 10250

Dear Ms. Lee,

Thank you for your kind and continued support to Avani Pattaya Resort. We would like to submit our special promotion(s) as per following details.

PROMOTION NAME:	CIT Summer Pre-buy 2019
APPLICABLE MARKET:	China Market Only
BOOKING PERIOD:	Now until 31 October 2019
STAY PERIOD:	1 May – 31 October 2019
ALLOTMENT:	1 May – 30 June 2019 and 1 September – 31 October 2019 Avani Garden View Room = 7 rooms Avani Sea View Room = 3 rooms 1 July – 31 August 2019 Avani Garden View Room = 14 rooms Avani Sea View Room = 6 rooms "1" day cut-off 3 days cut off ,this allotment is secure allotment and non stop sale until cut off date
BLACK OUT DATE:	1 May 2019 (total 1 day) – All room types 2, 3 and 4 May 2019 (total 3 days) – Avani Garden View Room and Avani Garden Plus Room 16, 17, 18, 19, 20 and 21 June 2019 (total 6 days) – All room types 20, 21, 22 October 2019 (total 3 days) – All room types And future close sale dates to be advised by the hotel in a form of Availability Calendar

Period 1 - 31 May 2019													
RATE DETAILS				Avani Garden View Room		Avani Garden Plus Room		Avani Sea View Room		Avani Sea View Plus Room		Avani Terrace Junior Suite	
Rate Plan	Applicable Market	Book By*	Conditions	RO	RB	RO	RB	RO	RB	RO	RB	RO	RB
Main Contract	Worldwide	1 Day	Full Flexible	3,100	3,900	N/A	4,650	4,600	5,400	N/A	6,400	N/A	7,400
Pre-buy	Chinese Market Only	1 Day	Full Flexible	2,600	2,800	N/A	3,800	3,600	3,800	N/A	4,800	N/A	5,800
			Non-Refund	2,500	2,700	N/A	3,700	3,500	3,700	N/A	4,700	N/A	5,700
*Book by : Number of days before arrival date (include date of making reservation)													

Period 1 June - 31 October 2019													
RATE DETAILS				Avani Garden View Room		Avani Garden Plus Room		Avani Sea View Room		Avani Sea View Plus Room		Avani Terrace Junior Suite	
Rate Plan	Applicable Market	Book By*	Conditions	RO	RB	RO	RB	RO	RB	RO	RB	RO	RB
Main Contract	Worldwide	1 Day	Full Flexible	3,100	3,900	N/A	4,650	4,600	5,400	N/A	6,400	N/A	7,400
Pre-buy	Chinese Market Only	1 Day	Full Flexible Non-Refund	2,600	3,100	N/A	4,100	3,600	4,100	N/A	5,100	N/A	6,100
				2,500	3,000	N/A	4,000	3,500	4,000	N/A	5,000	N/A	6,000
*Book by : Number of days before arrival date (include date of making reservation)													

Avani Pattaya Resort
218/2-4 Moo 10, Beach Road, Pattaya 20260, Thailand

T: +66 3841 2120

E: pattaya@avanihotels.com

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Terms & Conditions:


- All terms and conditions apply as per original FIT signed contract rates.
- The above room rates are per room per night based on single or double occupancy, in Thai Baht (THB).
- The rates are inclusive of 10% service charge and 7% government tax. The rates are **non-commissionable**.
- The rates noted above apply for Leisure FIT up to 9 rooms only, not applicable for groups, conferences or meetings.
- Offer cannot be combined with other promotion and all offers as stated in the FIT signed contract rates.
- Valid for new bookings only and not applicable for bookings made prior to **1 May 2019**.
- Any existing bookings that are cancelled and re-booked will be charged as per original rates/offers.
- If promotion name **CIT SUMMER PRE-BUY 2019** is not mentioned upon reservations or on vouchers, room rates as per the original Wholesales FIT Rate Agreement (main contract) will be applied.
- Rates provided must never be exposed to the consumer or the general public and may incorporate the participation of a retail travel agent (s).
- The hotel reserves the right to close sales with minimum 1 working day prior notice. Any sold bookings should be reported to the hotel's reservations department within 24 hours after notice sent out.

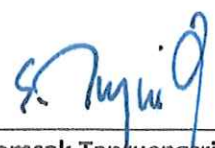
PRODUCTION GUARANTEED	
Month	Guaranteed RNs / Month
May – June 2019 & September – October 2019	150
July – August 2019	300

- **CIT (Thailand) Co., Ltd.** will clearing payment as monthly basis. The payment will be settled before 25th of each month for the prepaid amount of next month.
 1. 1 May – 30 June 2019 and 1 September – 31 October 2019
 - Pre-paid amount THB 375,000.-nett (2,500 x 150)
 2. 1 July – 31 August 2019
 - Pre-paid amount THB 750,000.-nett (2,500 x 300)
- The monthly payment invoice should reduce the prepaid amount even the prepaid allotment is not sold out. That means **CIT (Thailand) Co., Ltd.** will pay the difference of monthly payment invoice and prepaid allotment amount.
- The hotel reserve the right to release the allotment by writing notification if **CIT (Thailand) Co., Ltd.** fails to make the pre-payment.

AUTHORIZED SIGNATURES:


Sarayudh Sanva
Director of Sales & Marketing
Date: 26/4/19


Wanchai Pholsue
Director of Finance
Date: 26/4/19


Somsak Tanjuengsri
General Manager
Date: 26/4/19

MINOR
INTERNATIONAL
Minor International Public Company Limited

Please sign and return a copy of this letter no later than **26 April 2019** to the attention of
Khun Dusaya Tananopant, Sales Coordinator at e-mail: dusaya_ta@avanihotels.com

**** Promotion is not valid until a signed copy is returned by the requested date ****

ACCEPTED BY:

TITLE:

Product Director

SIGNATURE:

DATE:

14-May-2019

AGENCY NAME:

CIT (Thailand) Co., Ltd

AGENCY STAMP:

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