

# DINSO

RESORT

Date of issue: 21 May 2019

Subject: **CIT (THAILAND) - GUARANTEED REVENUE AGREEMENT**  
 Validity period: **23 May – 31 October 2019**  
 Applicable market: **Chinese Market**

Company	CIT(Thailand) Co., Ltd						
Contact Person	Mr. Tech Sun						
Position	Product Manager						
Address	Room 909, 638 Huangpu Dadao West, Tianhe District, Guangzhou China						
Tel	0917192151						
Fax							
Email	tech.sun@huizhi-intl.com						

### **CIT (THAILAND) - GUARANTEED REVENUE 2019 CODE "GRCIT19"**

Period to stay	Room Rate in Thai Baht							
	Superior (23 sq.m.)		Deluxe (29 sq.m.)		Family Suite 2bedrooms (42 sq.m.)		Penthouse (43 sqm.)	
	RO	RBx2	RO	RBx2	RO	RBx4	RO	RBx2
23 May – 31 October 2019	1,100	1,300	1,500	1,700	2,300	2,500	4,300	4,500
Secure Allotment	Free Sales		Free Sales		2 Rooms		1 Room	
Cut off date	1 day		1 day		7 days		7 days	

Period to stay	Room Rate in Thai Baht	
	Pool Villa (75 sqm.)	
	RO	RBx2
16 June – 31 October 2019	6,300	6,500
Secure Allotment	1	
Cut off date	7 days	

### **Terms & Conditions:**

- ★ The Guaranteed Revenue THB 500,000 need to be used within 31<sup>st</sup> October 2019 and will not be refunded in any cases and the balance amount will be settled on 25<sup>th</sup> May 2019. The hotel will require a deposit top up THB 500,000 when the money will remain THB 50,000.
- ★ The hotel will allow the travel agent to use Free Sales first and keep secure allotment until the cut off date.
- ★ All above rates are quoted in Thai Baht, inclusive of 10% service charge, 7% government tax and 1% provincial tax.
- ★ Rates are Net, non-commissionable and quoted per room, per night basis.
- ★ Applicable to **CHINESE Market** and will not apply to commercial business, trade delegations, conventions, incentives or conferences.
- ★ Valid for new booking made after promotion signed only. Should the current booking over the promotional date be cancelled and re-booked for similar date of travel, the current contract rate (not the summer promotion) will be applied.
- ★ The rate should be combined with other service such as air ticket, Transfer and offered as package only.
- ★ Promotion effective for new F.I.T booking only.
- ★ Please mention the promotion code "GRCIT19" otherwise the contract rate will be applied automatically.
- ★ Other terms & conditions will remain as per main contract rate

**DINSO**  
RESORT

DINSO RESORT

117 Nanai Road Patong,  
Kathu Phuket, Thailand, 83150

T: +66 7634 2130

F: +66 7634 2131

E: dsm@dinsoresort.com

[www.dinsoresort.com](http://www.dinsoresort.com)

★ **SELLING CHANNELS:**

- **Room type: Superior & Deluxe** – Offline channel and the rates need to be bundled as a package with airlines & tour only. The hotel has right to terminate the rates immediately when we found the rates on online platforms.
- The rates can not be sold on B2C platform in any cases.

★ **CHILD POLICY:**

- Child age under 12 years' old
- Accommodation and breakfast free of charge for 1 child under 12 years, sharing parents' room and utilizing existing bedding (maximum 1 child per room)
- The hotel provides complimentary baby cot / crib for child under 4 years old.

★ **Rate for Extra person (per night):**

Seasonality		The rates are inclusive of ABF	Extra Bed	
Start Date	End Date		Adult	Child
23 May 19	31 Oct 19	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	900	450

We trust the above offers will meet your satisfaction and able to generate more business to our mutual benefits. Please advise your acceptance by signing this agreement after received within 7 days and return to us directly at Fax. +66 7634 2131 or email: [reservation@dinsoresort.com](mailto:reservation@dinsoresort.com) otherwise this offer will be null and void.

Thank you very much for your support and we look forward to warmly welcoming your valued clients to our gracious hospitality.

On behalf of:  
DINSO RESORT CO., LTD

Ms. Apinya Punjanon  
Director of Sales  
Date: 21 May 2019

Received and accepted on behalf of:  
CIT(Thailand) Co., Ltd

Mr. Tech Sun  
Product Manager  
Date 22 May 2019

**ACKNOWLEDGE BY**

Mr. Nidhi Akkaravivat  
Vice President  
Date: 21 May 2019

Initial: \_\_\_\_\_