



**MANDARIN
ORCHARD**
SINGAPORE
BY MERITUS

15 May 2019

Mr Mike Queck
Regional Product Director
CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO LTD
Room 1407A, Sinocentre,
No 585 Nathan Road
Mongkok, Hong Kong

Total no. of page(s): 03

Dear Mike,

EXCLUSIVE AGREEMENT

1. STAY PERIOD : 20 JULY - 25 AUGUST 2019

APPLICABLE MARKET	CHINA MARKET ONLY (BULK PURCHASE ROOMS) BOOKING CODE: CONVERGENT2019
TYPE OF ROOM	ROOM INCLUSIVE OF BREAKFAST (Single/Twin)
Deluxe	Weekdays(Monday – Thursday) S\$240nett room only / S\$250nett with breakfast(single/twin) Weekends(Friday – Sunday) S\$210nett room only / S\$220nett with breakfast(single/twin)

Extra Bed for Adult : S\$110.00nett with breakfast

Extra Bed for Child (06 – 12 years old) : S\$60nett with breakfast

Extra Bed for Child (0 – 05 years old) : Complimentary extra bed & breakfast

2. MEAL RATES (PER PERSON PER MEAL)

All rates are quoted are NETT IN SINGAPORE DOLLARS (S\$).

TYPE OF MEAL	RESTAURANT	RATES (ADULT)	RATES (CHILD)
Buffet Breakfast	Triple Three	S\$30.00	S\$20.00

- ❖ Child meal rates are only applicable to child from 06 to 12 years of age.
- ❖ Complimentary child breakfast from 0 to 05 years of age.



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3. GUARANTEED DAILY NUMBER OF ROOMS FROM 20 JULY - 25 AUGUST 2019

	Mon	Tue	Wed	Thu	Fri	Sat	Sun
July						20	21
						15 rooms	15 rooms
	22	23	24	25	26	27	28
	15 rooms						
	29	30	31				
	15 rooms	15 rooms	15 rooms				
August				01	02	03	04
				15 rooms	15 rooms	15 rooms	15 rooms
	05	06	07	08	09	10	11
	15 rooms						
	12	13	14	15	16	17	18
	15 rooms						
	19	20	21	22	23	24	25
	15 rooms						

4. PRE-PAYMENT

20 days of Weekdays(Monday - Thursday) x 15 rooms daily x S\$240nett room only
= S\$72,000nett

17 days of Weekends(Friday - Sunday) x 15 rooms daily x S\$210nett room only
= S\$53,550nett

Total amount = S\$125,550nett

Full pre-payment of **S\$125,550nett** must be paid up in advance by **28 June 2019** to
Mandarin Orchard Singapore.

5. BANK DETAILS

Name of Bank	:	Oversea-Chinese Banking Corporation Limited
Address of Bank	:	65 Chulia Street, OCBC Centre Singapore 049513
Name of Account	:	OUE Limited – Mandarin Orchard Singapore
Current Account Number	:	695269647001
Bank Code	:	7339
Branch code	:	695
Swift Code	:	OCBCSGSGXXX



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6. TERMS & CONDITIONS

- a. No Naked selling of room and putting up online. Subject to the 3 clauses below:
 - 1st Infringement – email and verbal warning
 - 2nd Infringement – stop tactical rates immediately, wholesale agent can only sell contract rates.
 - 3rd Infringement – Wholesale agent will be closed for 1 month for all types of contracts and hotel will reject all bookings.
- b. Maximum additional 10 rooms are allowed to top up for each day at:
 - Weekdays(Monday to Thursday) :
 - S\$270nett room only / S\$280nett with breakfast(single/twin)
 - Weekends(Friday to Sunday) :
 - S\$240nett room only / S\$280nett with breakfast(single/twin)
 - Need to advice the additional rooms request before 31 May 2019.
ie: Weekdays : 15 rooms + 10 rooms = 25 rooms, Weekends 15 rooms + 10 rooms = 25 rooms
 - Any request more than the additional allowed 10 rooms, are subjected to availability and rate changes.
- c. Reservations modification of maximum 2 times is allowed. (Date or name change).
- d. The above rates extended is solely only exclusively for Convergent International Development Co Ltd.
- e. Please indicate Booking Code in every reservations.
Booking Code : CONVERGENT2019.
- f. For reservation, please forward to rsvn.orchard@meritushotels.com



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We trust the above covers all the points discussed, and we will appreciate if you can endorse your acceptance on this letter and have it return to us for records.

Thank you and we look forward to a mutually successful relationship with **CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO LTD**

Signed on behalf:
MANDARIN ORCHARD SINGAPORE

.....
Adeline Loh (Ms.)
Director of Business Development

Accepted by:
CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO LTD

.....
Signature & Company Stamp

Name: Queck Su Woei

Title: Regional Product Director

Date: 18 May 2019



.....
Jennifer Chin (Ms.)
Executive Assistant Manager

**MANDARIN ORCHARD SINGAPORE
WINS BEST CITY HOTEL IN 27TH TTG AWARDS**



MANDARIN ORCHARD SINGAPORE BY MERITUS

A division of Overseas Union Enterprise Limited
(Company Registration No: 196400050E)
333 Orchard Road, Singapore 238867
Tel: +65 6737 4411. Fax: +65 6732 2361
www.meritushotels.com
GST Reg No.: M2-0004485-1

CHARGE TO:
Convergent International Travel Development Co Ltd
Room 1407A, Sinocentre,
No 585 Nathan Road
Mongkok, Hong Kong

DATE : 15-May-19
PROFORMA INVOICE

Attn: Mr Mike Queck

INVOICE NO:150519A

DATE	DESCRIPTION	DEBIT (SGD\$ Nett)	CREDIT (SGD\$ Nett)
<u>Accommodation for Bulk Purchase (20 July - 25 August 2019)</u>			
	<u>20 Days of Weekdays (Monday - Thursday)</u>		
	20 days of Weekdays x 15 rooms daily x S\$240nett room only	\$	72,000.00
	<u>17 Days of Weekends (Friday - Sunday)</u>		
	17 days of Weekdays x 15 rooms daily x S\$210nett room only	\$	53,550.00
	Grand Total (Payment to make by 31 May 2019)	\$	125,550.00

The above rates are inclusive of taxes. Modes of payment in Singapore Dollars as follows:-

Name of Bank	Oversea-Chinese Banking Corporation Limited
Address	65 Chulia Street, OCBC Centre Singapore 049513
Name of Account	OUE Limited – Mandarin Orchard Singapore
Current Account No.	695269647001
Bank Code	7339
Branch Code	695
Swift Code	OCBCSGSGXXX

Please note that as we have not finalized much of your required detail, and there may be other charges or additional persons' charges that are not specified and included in the total amount therefore the above stated amount may not be a reflection of the final amount of the total charges that may be incurred.

Thank you.
Adeline Loh (Ms.)
Director of Business Development

