

Ted Liu (Mr.)
Contracting Manager
Convergent International Travel Development CO.,LTD
Sanghai Office – China

24 May 2019

Re.: Special Rates For Convergent

Dear Mr Ted,

Further to our recent discussions of the subject issues, we are pleased to confirm the following special offer at our **Amiana Resort Nha Trang** for **Convergent FIT program**:

Booking Period: 24 May 2019 – 27 August 2019

Staying Period: 08 Jul 2019 – 27 August 2019

Special offer:

- Book 21 days before arrival date: discount 10% on contracted room rate.
(Can be combined with other promotions on the worldwide contract.)
- Discount 15% off on contracted room rate for 01 night stay and 02 nights stay
(Cannot be combined with other promotions on the worldwide contract.)

Deluxe room (DLX): USD 170

Ocean Villa (OV): USD 246.5

*Daily and monthly
Room Night
Allocation Table:*

Period (Including)	Room Type	Number of rooms	Number of nights	Total of room nights
08.07.2019 – 27.07.2019	DLX	5	20	100
14.08.2019 – 26.08.2019	DLX	5	13	65
08.07.2019 – 26.08.2019	OV	1	50	50

Deposit:

Deposit Amount

Deposit due date

20,375 USD

24 May 2019

20,000 USD

Before 06 Jun 2019

Applicability:

- (a) This promotion is valid for new FIT bookings only and will not be applied to existing reservations.
- (b) This promotion is not applicable to extra bed and extra person.
- (c) This promotion is valid to all markets, except Vietnam Market.
- (d) This promotion is non-refundable, non-amendment, non-cancellation.
- (e) Deposit amount are non-refundable and use to deduct the bookings are made by using Daily and monthly Room Night Allocation Table.
- (f) The above rates are not to be offered, distributed or resold directly on the internet or website.
- (g) The above rates can only be offered as a part of a package along with other services. No above-mentioned rates can be published or presented to a third party independently.





Other terms and conditions will be pursuant to the duly signed 2018 – 2019 rate contract between the two parties.

We thank you for your continued support and look forward to further strengthening our partnership with Convergent.

Sincerely yours,
Auntie
~~00619~~
Amiana Nha Trang



Mr. Vu Van Toan
General Director

Accepted and confirmed by
Convergent



Mr. Ted Liu
Contracting Manager

