



AN IHG® HOTEL  
PHUKET

**RE: GUARANTEED ROOM ALLOTMENT AGREEMENT**  
**HOLIDAY INN RESORT PHUKET**

21<sup>st</sup> May 2019

Dear Ms. Lee,

Thank you for your continuous support toward Holiday Inn Resort Phuket. This agreement is to confirm guaranteed allocation for **CIT (THAILAND) CO., LTD** during 01 July – 25 August 2019. Please refer to room rate and terms & conditions as follow:

PERIOD	ROOM CATEGORY	DAILY ROOM BLOCK	ROOM RATE
01 – 31 Jul 2019 (31 Days)	Superior Room	15 Rooms	THB 3,300.-
01 – 21 Aug 2019 (21 Days)	Superior Room	15 Rooms	THB 3,300.-
22 – 25 Aug 2019 (4 days)	Superior Room	10 Rooms	THB 2,900.-

Pre-payment based on 80% of total room block will be required as following details:

PERIOD	ROOM NIGHTS	TOTAL REVENUE	PAYMENT 80% OF TOTAL REVENUE	DUE DATE
01 – 31 Jul 2019	465	THB 1,534,500.-	THB 1,227,600.-	20 Jun 2019
01 – 25 Aug 2019	355	THB 1,155,500.-	THB 924,400.-	20 Jul 2019

**Terms and Conditions**

- This allotment is extended on the understanding of 80% utilization of rooms on daily basis i.e. 12 rooms daily during 01 Jul – 21 Aug 2019 and 8 rooms daily during 22 – 25 Aug 2019 will be used and non-refundable.
- Exceeded utilization shall be billed back to **CIT (THAILAND) CO., LTD** on weekly basis.
- On daily basis, 15 rooms can be used under guaranteed allotment. From 16 rooms onward, contract rates 2019 will apply.
- Please mention "**PRE-BUY**" when making bookings in order to ensure that this special offer is applied.

Please sign below and return to this office a copy of this agreement within seven (7) days of the date of the letter, signifying your acceptance. This agreement will not be valid until the signed copy is received.

Hotel:  
HOLIDAY INN RESORT PHUKET

Nicharii k.

Name: Ms. Nicharii Kamnon  
Designation: Senior Sales Manager

Tour Operator:  
CIT (THAILAND) CO., LTD

Iris Lee

Name: Ms. Iris Lee  
Designation: Product Director