

Attn to:

Vivian Ma

Senior Product Manager

CIT(Thailand) Co., Ltd

103, Onnut 17 Lane, Junction 9, Suan Luang Sub-district, Suan Luang District, Bangkok  
10250

Mobile: 86 159-7553-7601

Email: [vivian.ma@huizhi-intl.com](mailto:vivian.ma@huizhi-intl.com)

Dear Ms Vivian,

Re-Buri Siri Boutique Hotel Chiang Mai-Prebuy Program

Further to our discussion and email correspondences regarding the above subject, we are pleased to confirm all the details as follows:

Room Type	Room Rate	Allotment	Cut Off Date
Standard Room	THB1,360	4	3
Superior Room	THB1,700	3	3
Deluxe Room	THB2,400	2	3

**Validity:** 1<sup>st</sup> May-31st Oct,2019

Extension contract will be discussed 3 weeks prior to expiry date

**Rate :** As above and rate to be kept at 10% lower than other wholesale rates and 20% lower than OTA rates( Contract rate or any promotion rate)

After used all the allotments and hotel still have rooms available, hotel have to keep the same rate as above;

  
BURI SIRI CO., LTD.



1,246,670 (916 room nights)

**Volume Guarantee:** The whole period guarantee ~~THB1,496,000~~ (1100 room nights).

**Stop sales:** Standard room can be stop sell, but if hotel still open to other channels and need to open to us.

Other rooms types (Superior Room and Deluxe) is fix allotment and can not stop sell and only will release by cut-off date. Except the hotel has a group booking time by time and will send the notification to at least 7 days prior to cut-off date.

**Terms and conditions:**

- All rates quoted are in Thai Baht and are inclusive of 10% service charge and 7% VAT;
- Rates are non-commission-able;

**Payment:**

1<sup>st</sup> full payment of ~~THB249,334~~ is required upon the contract signed in one week;

2<sup>nd</sup> full payment of ~~THB249,334~~ is required by 31<sup>st</sup> May;

3<sup>rd</sup> full payment of ~~THB249,333~~ is required by 30<sup>th</sup> June;

4<sup>th</sup> full payment of ~~THB249,333~~ is required by 31<sup>st</sup> Jul;

5<sup>th</sup> full payment of ~~THB249,333~~ is required by 31<sup>st</sup> Aug;

6<sup>th</sup> full payment of ~~THB249,333~~ is required by 30<sup>th</sup> Sep;

All the payments if did not used during this period and will extend to 15<sup>th</sup> November 2019

Payment will be accepted by Telegraphic Transfer or Bank Draft :

**Bank Name: BANGKOK BANK (PRATU CHANG PUAH Branch)**

**Account's Name: BURISIRI COMPANY LIMITED**

**Account No: 390 - 4 -56999 - 7**

**Bank's Address: 125 CHANG PUAH ROAD, SI PHUM, MUANG CHIANG MAI, CHIANG MAI, THAILAND 50200**

**Swift Code: BKKBTHBK**

This agreement will only be effective upon receipt of the completed, signed agreement.

[Signature]

  
BURISIRI CO. LTD.

Please sign and return a copy to [md@burisirihotel.com](mailto:md@burisirihotel.com) as acceptance of the contract by **15 May 2019.**

For and on behalf of

Confirmed and accepted on behalf of

**Buri Siri Boutique Hotel Chiang Mai**

**CIT(Thailand) Co., Ltd**

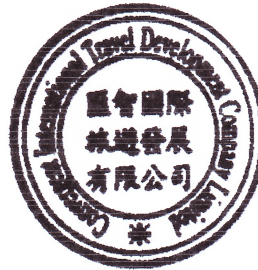


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Name: Nutthawuth Suwanwong

Title: Managing Director

Date:



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Name: Vivian Ma

Title: Senior Product Manager

Date: 13 May 2019