

May 7, 2019

**MS. CANDY LIU**  
Product Director  
**CONVERGENT**

**RE: ROOM ALLOCATION - HARD BLOCK**

Dear Ms. Liu,

We are pleased to confirm the following room allocation. Please find below details:

Tour Dates	Room Category
August 26 – October 1, 2019 (check-out October 1)	5 DELUXE ROOMS
October 6, 2019 – April 1, 2020 (check-out April 1)	5 DELUXE ROOMS

**Location:** Deluxe room – Main road side

\*Note: No hard block rooms on October 1-6, 2019 (check out October 6)

**ROOM RATE:**

- **PEAK:** Deluxe Room – **Php 7,115.00** net per room, per night  
\*Above rate is applicable on November 4, 2019-April 1, 2020 (check-out April 1), except month of January and February 2020.
- **REGULAR:** Deluxe Room – **Php 6,445.00** net per room, per night  
\*Above rate is applicable on August 26-November 4, 2019 (check-out November 4).
- **CONTRACTED RATE:** January and February 2020 except during Super Peak dates.  
**Please refer to your contracted rate.**
- **SUPER PEAK RATE:** Christmas & New Year (December 25, 2019-January 3, 2020) check out January 3;  
Chinese New Year (January 24-30, 2020) check out January 30.  
**Please refer to your super peak rate.**

\*All Hard block allocation is considered as guaranteed. Hardblock is Nonrefundable if cancelled or not used.

\*The property expects room list at least three (3) days before arrival. If name list will not be given on time, unused room /without name will be considered a no-show.

**REQUIREMENT:**

- Should be with mandatory gala dinner on New Year's Eve (December 31, 2019) and on Chinese New Year 2020.  
**Rates and details to be advised.**
- Mandatory dinner should be based on a guaranteed minimum of 2 persons. If guest/s will not be able to take dinner due to a flight time/late arrival, mandatory dinner will still be charged.

**PAYMENT:** Payment for hard block allocation is required at least **two (2) months** before the arrival date and is considered a guaranteed booking once this agreement is signed. Payment for unused or cancelled rooms cannot be refunded or used for offsetting or payment for other services.

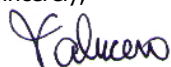
**NOTE:** Cash payment should be deposited to our saving account (**BDO – Padre Faura Branch**) refer to your contracted rate for further details. Please use your company check when paying directly to our Manila Office.

If payment is not received on time, **HENANN PRIME BEACH RESORT** reserves the right to decrease or take back unpaid allocated rooms if needed and or to increase its room rate depending on its occupancy and market demand. In cases that payment option falls on a Holiday, either in China or in the Philippines, payment must be made a day before.

To signify your approval on the above terms and conditions, kindly affix your signature on the space provided. We expect the signed agreement on **May 10, 2019**. Otherwise, room blocking will be released and your request will be again subject to availability.

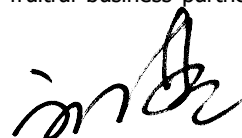
Once again, thank you very much for your continuous support and we look forward to more fruitful business partnership with your company.

Sincerely,



**VIVIAN A. LUCERO**  
Director of Sales

Conforme:



**Ms. CANDY LIU**  
Product Director