



31 May 2019

Mr Jason Wong  
Contracting Director – Hotel, Malaysia.

**CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED**

Sinocentre 1403B, 582 Nathan Road,  
Mongkok, Hong Kong.

Mobile : +6016 213 7168  
Email : jason.wong@huizhi-intl.com

Dear Jason,

**SUMMER 2019 ROOM ALLOTMENT (2<sup>nd</sup> revised)**

***Warmest Greetings from Sutera Harbour Resort!***

With reference to the above subject, the following tables are the total number of rooms allocated daily during the period of Summer 2019 from 15 July 2019 till 25 August 2019 with respective cut off dates:-

Company	<b>: CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED</b>
Program	: Summer 2019 Room Allotment
Check-In & Check-Out Date	: 15 July – 25 August 2019
Hard Block Room Rate	: Refer Chart below
Remarks	: Any Value Added Benefits and Complimentary Room Incentive Policy are not applicable during this period.

<b><u>Summer Daily Allotment : Hard Block Room Rate (Room inclusive Breakfast)</u></b>			
<b>Stay Period</b>	<b>15 – 31 July 2019</b>	<b>1 – 20 August 2019</b>	<b>20 – 25 August 2019</b>
<b>The Pacific Sutera Hotel</b>			
Deluxe Golf View	RM 565.00 nett	RM 690.00 nett	RM 565.00 nett
Deluxe Sea View	RM 620.00 nett	RM 755.00 nett	RM 620.00 nett
<b>The Magellan Sutera Resort</b>			
Deluxe Garden View	RM 675.00 nett	RM 820.00 nett	RM 675.00 nett
Deluxe Sea View	RM 735.00 nett	RM 890.00 nett	RM 735.00 nett

<b>Payment Schedule</b>	<b>Allotment : 15 – 31 July 2019</b>	<b>Payment Schedule</b>	<b>Allotment : 1 – 25 August 2019</b>
1 June 2019	100% of Total Payment	15 June 2019	100% of Total Payment

**Terms & Conditions**

- a) Summer period bookings are strictly **NON-REFUNDABLE** and **NON-TRANSFERABLE** after the **FULL** payment is made.
- b) Amendment / Reduction of **Deluxe Rooms** categories are **NOT** allowed after payment is made on :-
  - **1 June 2019 (for room allotment from 15 to 31 July 2019)**
  - **15 June 2019 (for room allotment from 1 to 31 August 2019)**
- c) In the event that the remaining balance payment is not received by the given cut off date in the payment schedule term, the Hotel reserves the right to release the rooms blocked for general sale.
- d) Should there be any meal arrangement, please notify the Hotel no later than 14 days prior to group/guests arrival with full prepayment.
- f) Due to high demand during this period, the given rooms allocated in the table above will be the maximum number of rooms for this Summer period, strictly no overlapping of room on each day.



**THE PACIFIC SUTERA HOTEL**

<u>Room Type</u>	<u>Room Rate</u>	<u>15 Jul</u>	<u>16 Jul</u>	<u>17 Jul</u>	<u>18 Jul</u>	<u>19 Jul</u>	<u>20 Jul</u>	<u>21 Jul</u>	<u>22 Jul</u>	<u>23 Jul</u>	
<i>Deluxe Golf View</i>	<i>RM 565 nett</i>	10	10	10	10	10	10	10	10	10	
<i>Deluxe Sea View</i>	<i>RM 620 nett</i>	10	10	10	10	10	10	10	10	10	
<u>Room Type</u>	<u>Room Rate</u>	<u>24 Jul</u>	<u>25 Jul</u>	<u>26 Jul</u>	<u>27 Jul</u>	<u>28 Jul</u>	<u>29 Jul</u>	<u>30 Jul</u>	<u>31 Jul</u>		
<i>Deluxe Golf View</i>	<i>RM 565 nett</i>	10	10	10	10	10	10	10	10	10	
<i>Deluxe Sea View</i>	<i>RM 620 nett</i>	10	10	10	10	10	10	10	10	10	
<u>Room Type</u>	<u>Room Rate</u>	<u>1 Aug</u>	<u>2 Aug</u>	<u>3 Aug</u>	<u>4 Aug</u>	<u>5 Aug</u>	<u>6 Aug</u>	<u>7 Aug</u>	<u>8 Aug</u>	<u>9 Aug</u>	<u>10 Aug</u>
<i>Deluxe Golf View</i>	<i>RM 690 nett</i>	10	10	10	10	10	10	10	10	10	10
<i>Deluxe Sea View</i>	<i>RM 755 nett</i>	10	10	10	10	10	10	10	10	10	10
<u>Room Type</u>	<u>Room Rate</u>	<u>11 Aug</u>	<u>12 Aug</u>	<u>13 Aug</u>	<u>14 Aug</u>	<u>15 Aug</u>	<u>16 Aug</u>	<u>17 Aug</u>	<u>18 Aug</u>	<u>19 Aug</u>	<u>20 Aug</u>
<i>Deluxe Golf View</i>	<i>RM 690 nett</i>	10	10	10	10	10	10	10	10	10	10
<i>Deluxe Sea View</i>	<i>RM 755 nett</i>	10	10	10	10	10	10	10	10	10	10
<u>Room Type</u>	<u>Room Rate</u>	<u>21 Aug</u>	<u>22 Aug</u>	<u>23 Aug</u>	<u>24 Aug</u>	<u>25 Aug</u>					
<i>Deluxe Golf View</i>	<i>RM 565 nett</i>	10	10	10	10	10					
<i>Deluxe Sea View</i>	<i>RM 620 nett</i>	10	10	10	10	10					

**THE MAGELLAN SUTERA RESORT**

<u>Room Type</u>	<u>Room Rate</u>	<u>15 Jul</u>	<u>16 Jul</u>	<u>17 Jul</u>	<u>18 Jul</u>	<u>19 Jul</u>	<u>20 Jul</u>	<u>21 Jul</u>	<u>22 Jul</u>	<u>23 Jul</u>	<u>24 Jul</u>
<i>Deluxe Garden View</i>	<i>RM 675 nett</i>	10	10	10	10	10	10	10	10	10	10
<i>Deluxe Sea View</i>	<i>RM 735 nett</i>	5	5	5	5	5	5	5	5	5	5
<u>Room Type</u>	<u>Room Rate</u>	<u>25 Jul</u>	<u>26 Jul</u>	<u>27 Jul</u>	<u>28 Jul</u>	<u>29 Jul</u>	<u>30 Jul</u>	<u>31 Jul</u>			
<i>Deluxe Garden View</i>	<i>RM 675 nett</i>	10	10	10	10	10	10	10			
<i>Deluxe Sea View</i>	<i>RM 735 nett</i>	5	5	5	5	5	5	5			
<u>Room Type</u>	<u>Room Rate</u>	<u>1 Aug</u>	<u>2 Aug</u>	<u>3 Aug</u>	<u>4 Aug</u>	<u>5 Aug</u>	<u>6 Aug</u>	<u>7 Aug</u>	<u>8 Aug</u>	<u>9 Aug</u>	<u>10 Aug</u>
<i>Deluxe Garden View</i>	<i>RM 820 nett</i>	10	10	10	10	10	10	10	10	10	10
<i>Deluxe Sea View</i>	<i>RM 890 nett</i>	5	5	5	5	5	5	5	5	5	5
<u>Room Type</u>	<u>Room Rate</u>	<u>11 Aug</u>	<u>12 Aug</u>	<u>13 Aug</u>	<u>14 Aug</u>	<u>15 Aug</u>	<u>16 Aug</u>	<u>17 Aug</u>	<u>18 Aug</u>	<u>19 Aug</u>	<u>20 Aug</u>
<i>Deluxe Garden View</i>	<i>RM 820 nett</i>	10	10	10	10	10	10	10	10	10	10
<i>Deluxe Sea View</i>	<i>RM 890 nett</i>	5	5	5	5	5	5	5	5	5	5
<u>Room Type</u>	<u>Room Rate</u>	<u>21 Aug</u>	<u>22 Aug</u>	<u>23 Aug</u>	<u>24 Aug</u>	<u>25 Aug</u>					
<i>Deluxe Garden View</i>	<i>RM 675 nett</i>	10	10	10	10	10					
<i>Deluxe Sea View</i>	<i>RM 735 nett</i>	5	5	5	5	5					



To signify your acceptance the above offer, kindly sign, stamp and return the signed copy by **1 June 2019**, failing which the Offer shall lapse and no longer available for acceptance.

Signed for and on behalf of the "Hotel"

**ADVANCED PRESTIGE SDN.BHD**

[ Trading As THE MAGELLAN SUTERA RESORT ]

and

**EASTWORTH SOURCE SDN.BHD**

[ Trading As THE PACIFIC SUTERA HOTEL ]

Authorised :  
Signatory

Name : **CATHERINE KONG**  
Designation : Director of Sales

In presence of :-

Name : **JUNE LYNN LIEW**  
Designation : Assistant Director of Sales  
Tel / Fax : 60 88 303268 / 60 88 303338  
Email : june.liew@suteraharbour.com.my  
Date : **31/5/19**

Summer Allotment 2019  
CC. Res / CFS

Signed for and on behalf of the "Wholesaler"

Company Name :

Authorised :  
Signatory

  
**Jason Wong**  
Director of Contracting, Malaysia  


Name  
Designation  
Tel / Fax  
Email  
Date



Company Name:	Convergent International Travel Development Company Limited	Pro Forma No:	
Address:	Sinocentre 1403B, 582 Nathan Road, Mongkok, Hong Kong.	Revision No:	2nd revised
Tel No:	6016 213 7168	PM No:	
Email :	jason.wong@huizhi-intl.com	Date:	31-May-19
<b>PRO-FORMA INVOICE (2nd revised)</b> <b>SUMMER 2019 - ROOM ALLOTMENT</b>			
Name of Event :	Summer 2019 Room Allotment - The Pacific Sutera Hotel		
Date of Event:	15 July - 25 August 2019		
Blockcode:	0104HKCO		
<b>ACCOMODATION ARRANGEMENT</b>			
<b>The Pacific Sutera Hotel</b>			
<b><u>Check-In &amp; Check-Out : 15 July - 1 August 2019 (17 nights)</u></b>			
Deluxe Golf View	RM 565.00	10 rooms	x 17 nights
Deluxe Sea View	RM 620.00	10 rooms	x 17 nights
			RM 96,050.00
			RM 105,400.00
			<b>Total (July 2019) : 201,450.00</b>
<b><u>Check-In &amp; Check-Out : 1 - 21 August 2019 (20 nights)</u></b>			
Deluxe Golf View	RM 690.00	10 rooms	x 20 nights
Deluxe Sea View	RM 755.00	10 rooms	x 20 nights
			RM 138,000.00
			RM 151,000.00
<b><u>Check-In &amp; Check-Out : 21 - 26 August 2019 (5 nights)</u></b>			
Deluxe Golf View	RM 565.00	10 rooms	x 5 nights
Deluxe Sea View	RM 620.00	10 rooms	x 5 nights
			RM 28,250.00
			RM 31,000.00
			<b>Total (August 2019) : 348,250.00</b>
<b>TOTAL FOR ACCOMMODATION ARRANGEMENT (JULY &amp; AUGUST 2019)</b>			
<b>RM 549,700.00</b>			
<b>Payment Schedule</b>	<b>Payment for July Room Allotment</b>	<b>Payment Schedule</b>	<b>Payment for July Room Allotment</b>
1 June 2019	RM 201,450.00	15 June 2019	RM 348,250.00
<b>NOTES:</b>			
1) Please sign & return a copy of this pro forma invoice to the hotel on/before <b>1 June 2019</b> if the above arrangements are in order. Fax No. 088 - 303 3337 / 338.			
2) Advance payments can be made either with Cash, Company cheque or Interbank GIRO (IBG). Cheque payment is only acceptable if paid five (5) working days prior to arrival/date of event.			
3) Additional charges or balance outstanding must be settled upon completion of the event / or before departure. Acceptable mode of payment for additional charges/ balance outstanding would be CASH or CREDIT CARD.			
4) Please note that Malaysia Tourism Tax Act 2017 Section 7(1) stipulated Hotel to collect RM10.00 Tourism Tax per room per night from all non-Malaysian tourists.			
5) Summer period bookings are strictly NON-REFUNDABLE after payment made.			
6) Amendment / Reduction of rooms are not allowed after 1 June 2019 (for room allotment from 15 to 31 July 2019) and 15 June 2019 (for room allotment from 1 to 31 August 2019) payment is made.			
7) The above quoted prices are in nett (inclusive of the prevailing Sales & Services Tax).			
Hotel	THE PACIFIC SUTERA HOTEL		
Name of Account	<b>EASTWORTH SOURCE SDN BHD</b>		
Name of Bank	Maybank		
Bank Address	Maybank Karamunsing Business Centre Bangunan Maybank, Jalan Karamunsing 88000 Kota Kinabalu, Sabah, Malaysia		
Account No.	5101 4302 2657		
Intl Swift Code	MBBEMYKL		
Yours sincerely			
For and on behalf of			
<b>SUTERA HARBOUR RESORT</b>			
<i>JUNE LYNN LIEW</i>			
Assistant Director of Sales			
Sutera Harbour, Kota Kinabalu			
june.liew@suteraharbour.com.my			
088 3033268 / 017 8332799			
Authorised Signature			
Name : Jason Wong			
Position : Director Of Contracting			
Date : 2019			
			



Company Name: **Convergent International Travel Development Company Limited**  
 Address: **Sinocentre 1403B, 582 Nathan Road, Mongkok, Hong Kong.**  
 Tel No: **6016 213 7168**  
 Email : **jason.wong@huizhi-intl.com**

Pro Forma No:  
 Revision No: **2nd revised**  
 PM No:  
 Date: **31-May-19**

**PRO-FORMA INVOICE (2nd revised)**  
**SUMMER 2019 - ROOM ALLOTMENT**

Name of Event : **Summer 2019 Room Allotment - The Magellan Sutera Resort**  
 Date of Event: **15 July - 25 August 2019**  
 Blockcode: **0104HKCO**

**ACCOMODATION ARRANGEMENT**

**The Magellan Sutera Resort**

**Check-In & Check-Out : 15 July - 1 August 2019 (17 nights)**

Deluxe Garden View	RM 675.00	10 rooms	x 17 nights	RM 114,750.00
Deluxe Sea View	RM 735.00	5 rooms	x 17 nights	RM 62,475.00
				<b>Total (July 2019) : 177,225.00</b>

**Check-In & Check-Out : 1 - 21 August 2019 (20 nights)**

Deluxe Garden View	RM 820.00	10 rooms	x 20 nights	RM 164,000.00
Deluxe Sea View	RM 890.00	5 rooms	x 20 nights	RM 89,000.00

**Check-In & Check-Out : 21 - 26 August 2019 (5 nights)**

Deluxe Garden View	RM 675.00	10 rooms	x 5 nights	RM 33,750.00
Deluxe Sea View	RM 735.00	5 rooms	x 5 nights	RM 18,375.00
				<b>Total (August 2019) : 305,125.00</b>

**TOTAL FOR ACCOMMODATION ARRANGEMENT (JULY & AUGUST 2019)**

**RM 482,350.00**

Payment Schedule	Payment for July Room Allotment	Payment Schedule	Payment for August Room Allotment
1 June 2019	RM 177,225.00	15 June 2019	RM 305,350.00

**NOTES:**

- 1) Please sign & return a copy of this pro forma invoice to the hotel on/before **1 June 2019** if the above arrangements are in order. Fax No. 088-303 3337 / 338.
- 2) Advance payments can be made either with Cash, Company cheque or Interbank GIRO (IBG). Cheque payment is only acceptable if paid five (5) working days prior to arrival/date of event.
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- 4) Please note that Malaysia Tourism Tax Act 2017 Section 7(1) stipulated Hotel to collect RM10.00 Tourism Tax per room per night from all non-Malaysian tourists.
- 5) Summer period bookings are strictly **NON-REFUNDABLE** after payment made.
- 6) Amendment / Reduction of rooms are not allowed after 1 June 2019 (for room allotment from 15 to 31 July 2019) and 15 June 2019 (for room allotment from 1 to 31 August 2019) payment is made.
- 7) The above quoted prices are in nett (inclusive of the prevailing Sales & Services Tax).

Hotel	:	THE MAGELLAN SUTERA RESORT
Name of Account	:	ADVANCED PRESTIGE SDN BHD
Name of Bank	:	Maybank
Bank Address	:	Maybank Karamunsing Business Centre Bangunan Maybank, Jalan Karamunsing 88000 Kota Kinabalu, Sabah, Malaysia
Account No.	:	5101 4300 1580
Intl Swift Code	:	MBBEMYKL

Yours sincerely  
 For and on behalf of  
**SUTERA HARBOUR RESORT**

**JUNE LYNN LIEW**  
 Assistant Director of Sales  
 Sutera Harbour, Kota Kinabalu  
 june.liew@suteraharbour.com.my  
 088 3033268 / 017 8332799

For and behalf of  
**CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED**

Authorised Signature  
 Name : **Jason Wong**  
 Position : **Director of Contracting, Malaysia**  
 Date : **26/05/2019**

