



31 May 2019

Mr Jason Wong
Contracting Director – Hotel, Malaysia.
CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED
Sinocentre 1403B, 582 Nathan Road,
Mongkok, Hong Kong.

Mobile : +6016 213 7168
Email : jason.wong@huizhi-intl.com

Dear Jason,

SUMMER 2019 ROOM ALLOTMENT (2nd revised)

Warmest Greetings from Sutera Harbour Resort!

With reference to the above subject, the following tables are the total number of rooms allocated daily during the period of Summer 2019 from 15 July 2019 till 25 August 2019 with respective cut off dates:-

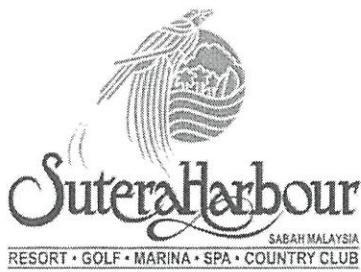
Company	CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED		
Program	: Summer 2019 Room Allotment		
Check-In & Check-Out Date	: 15 July – 25 August 2019		
Hard Block Room Rate	: Refer Chart below		
Remarks	: Any Value Added Benefits and Complimentary Room Incentive Policy are not applicable during this period.		

Summer Daily Allotment : Hard Block Room Rate (Room inclusive Breakfast)			
Stay Period	15 – 31 July 2019	1 – 20 August 2019	20 – 25 August 2019
<u>The Pacific Sutera Hotel</u>			
Deluxe Golf View	RM 565.00 nett	RM 690.00 nett	RM 565.00 nett
Deluxe Sea View	RM 620.00 nett	RM 755.00 nett	RM 620.00 nett
<u>The Magellan Sutera Resort</u>			
Deluxe Garden View	RM 675.00 nett	RM 820.00 nett	RM 675.00 nett
Deluxe Sea View	RM 735.00 nett	RM 890.00 nett	RM 735.00 nett

Payment Schedule	Allotment : 15 – 31 July 2019	Payment Schedule	Allotment : 1 – 25 August 2019
1 June 2019	100% of Total Payment	15 June 2019	100% of Total Payment

Terms & Conditions

- a) Summer period bookings are strictly **NON-REFUNDABLE** and **NON-TRANSFERABLE** after the **FULL** payment is made.
- b) Amendment / Reduction of **Deluxe Rooms** categories are **NOT** allowed after payment is made on :
 - **1 June 2019 (for room allotment from 15 to 31 July 2019)**
 - **15 June 2019 (for room allotment from 1 to 31 August 2019)**
- c) In the event that the remaining balance payment is not received by the given cut off date in the payment schedule term, the Hotel reserves the right to release the rooms blocked for general sale.
- d) Should there be any meal arrangement, please notify the Hotel no later than 14 days prior to group/guests arrival with full prepayment.
- f) Due to high demand during this period, the given rooms allocated in the table above will be the maximum number of rooms for this Summer period, strictly no overlapping of room on each day.



THE PACIFIC SUTERA HOTEL												
<u>Room Type</u>	<u>Room Rate</u>	<u>15 Jul</u>	<u>16 Jul</u>	<u>17 Jul</u>	<u>18 Jul</u>	<u>19 Jul</u>	<u>20 Jul</u>	<u>21 Jul</u>	<u>22 Jul</u>	<u>23 Jul</u>		
Deluxe Golf View	RM 565 nett	10	10	10	10	10	10	10	10	10	10	
Deluxe Sea View	RM 620 nett	10	10	10	10	10	10	10	10	10	10	
<u>Room Type</u>	<u>Room Rate</u>	<u>24 Jul</u>	<u>25 Jul</u>	<u>26 Jul</u>	<u>27 Jul</u>	<u>28 Jul</u>	<u>29 Jul</u>	<u>30 Jul</u>	<u>31 Jul</u>			
Deluxe Golf View	RM 565 nett	10	10	10	10	10	10	10	10	10	10	
Deluxe Sea View	RM 620 nett	10	10	10	10	10	10	10	10	10	10	
<u>Room Type</u>	<u>Room Rate</u>	<u>1 Aug</u>	<u>2 Aug</u>	<u>3 Aug</u>	<u>4 Aug</u>	<u>5 Aug</u>	<u>6 Aug</u>	<u>7 Aug</u>	<u>8 Aug</u>	<u>9 Aug</u>	<u>10 Aug</u>	
Deluxe Golf View	RM 690 nett	10	10	10	10	10	10	10	10	10	10	
Deluxe Sea View	RM 755 nett	10	10	10	10	10	10	10	10	10	10	
<u>Room Type</u>	<u>Room Rate</u>	<u>11 Aug</u>	<u>12 Aug</u>	<u>13 Aug</u>	<u>14 Aug</u>	<u>15 Aug</u>	<u>16 Aug</u>	<u>17 Aug</u>	<u>18 Aug</u>	<u>19 Aug</u>	<u>20 Aug</u>	
Deluxe Golf View	RM 690 nett	10	10	10	10	10	10	10	10	10	10	
Deluxe Sea View	RM 755 nett	10	10	10	10	10	10	10	10	10	10	
<u>Room Type</u>	<u>Room Rate</u>	<u>21 Aug</u>	<u>22 Aug</u>	<u>23 Aug</u>	<u>24 Aug</u>	<u>25 Aug</u>						
Deluxe Golf View	RM 565 nett	10	10	10	10	10						
Deluxe Sea View	RM 620 nett	10	10	10	10	10						

THE MAGELLAN SUTERA RESORT												
<u>Room Type</u>	<u>Room Rate</u>	<u>15 Jul</u>	<u>16 Jul</u>	<u>17 Jul</u>	<u>18 Jul</u>	<u>19 Jul</u>	<u>20 Jul</u>	<u>21 Jul</u>	<u>22 Jul</u>	<u>23 Jul</u>	<u>24 Jul</u>	
Deluxe Garden View	RM 675 nett	10	10	10	10	10	10	10	10	10	10	
Deluxe Sea View	RM 735 nett	5	5	5	5	5	5	5	5	5	5	
<u>Room Type</u>	<u>Room Rate</u>	<u>25 Jul</u>	<u>26 Jul</u>	<u>27 Jul</u>	<u>28 Jul</u>	<u>29 Jul</u>	<u>30 Jul</u>	<u>31 Jul</u>				
Deluxe Garden View	RM 675 nett	10	10	10	10	10	10	10				
Deluxe Sea View	RM 735 nett	5	5	5	5	5	5	5				
<u>Room Type</u>	<u>Room Rate</u>	<u>1 Aug</u>	<u>2 Aug</u>	<u>3 Aug</u>	<u>4 Aug</u>	<u>5 Aug</u>	<u>6 Aug</u>	<u>7 Aug</u>	<u>8 Aug</u>	<u>9 Aug</u>	<u>10 Aug</u>	
Deluxe Garden View	RM 820 nett	10	10	10	10	10	10	10	10	10	10	
Deluxe Sea View	RM 890 nett	5	5	5	5	5	5	5	5	5	5	
<u>Room Type</u>	<u>Room Rate</u>	<u>11 Aug</u>	<u>12 Aug</u>	<u>13 Aug</u>	<u>14 Aug</u>	<u>15 Aug</u>	<u>16 Aug</u>	<u>17 Aug</u>	<u>18 Aug</u>	<u>19 Aug</u>	<u>20 Aug</u>	
Deluxe Garden View	RM 820 nett	10	10	10	10	10	10	10	10	10	10	
Deluxe Sea View	RM 890 nett	5	5	5	5	5	5	5	5	5	5	
<u>Room Type</u>	<u>Room Rate</u>	<u>21 Aug</u>	<u>22 Aug</u>	<u>23 Aug</u>	<u>24 Aug</u>	<u>25 Aug</u>						
Deluxe Garden View	RM 675 nett	10	10	10	10	10						
Deluxe Sea View	RM 735 nett	5	5	5	5	5						



To signify your acceptance the above offer, kindly sign, stamp and return the signed copy by **1 June 2019**, failing which the Offer shall lapse and no longer available for acceptance.

Signed for and on behalf of the "Hotel"
ADVANCED PRESTIGE SDN.BHD
[Trading As **THE MAGELLAN SUTERA RESORT**]
and
EASTWORTH SOURCE SDN.BHD
[Trading As **THE PACIFIC SUTERA HOTEL**]

Authorised :
Signatory


Name : **CATHERINE FONG**
Designation : Director of Sales

In presence of :-


Name : **JUNE LYNN LIEW**
Designation : Assistant Director of Sales
Tel / Fax : 60 88 303268 / 60 88 303338
Email : june.liew@suteraharbour.com.my
Date : **31/5/19**

Summer Allotment 2019
CC. Res / CFS

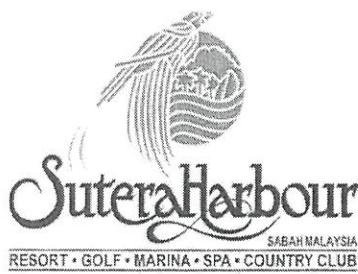


Signed for and on behalf of the "Wholesaler"
Company Name :

Jason Wong
Director of Contracting, Malaysia

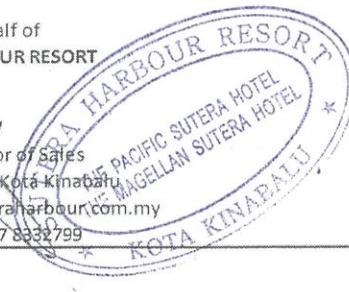
Authorised :
Signatory

Name :
Designation :
Tel / Fax :
Email :
Date :

Company Name:	Convergent International Travel Development Company Limited	Pro Forma No:	
Address:	Sinocentre 1403B, 582 Nathan Road, Mongkok, Hong Kong.	Revision No:	2nd revised
Tel No:	6016 213 7168	PM No:	
Email :	jason.wong@huizhi-intl.com	Date:	31-May-19
PRO-FORMA INVOICE (2nd revised) SUMMER 2019 - ROOM ALLOTMENT			
Name of Event:	Summer 2019 Room Allotment - The Pacific Sutera Hotel		
Date of Event:	15 July - 25 August 2019		
Blockcode:	0104HKCO		
ACCOMODATION ARRANGEMENT			
<u>The Pacific Sutera Hotel</u>			
<u>Check-In & Check-Out : 15 July - 1 August 2019 (17 nights)</u>			
Deluxe Golf View	RM 565.00	10 rooms	x 17 nights
Deluxe Sea View	RM 620.00	10 rooms	x 17 nights
			RM 96,050.00
			RM 105,400.00
			Total (July 2019) : <u>201,450.00</u>
<u>Check-In & Check-Out : 1 - 21 August 2019 (20 nights)</u>			
Deluxe Golf View	RM 690.00	10 rooms	x 20 nights
Deluxe Sea View	RM 755.00	10 rooms	x 20 nights
			RM 138,000.00
			RM 151,000.00
<u>Check-In & Check-Out : 21 - 26 August 2019 (5 nights)</u>			
Deluxe Golf View	RM 565.00	10 rooms	x 5 nights
Deluxe Sea View	RM 620.00	10 rooms	x 5 nights
			RM 28,250.00
			RM 31,000.00
			Total (August 2019) : <u>348,250.00</u>
TOTAL FOR ACCOMMODATION ARRANGEMENT (JULY & AUGUST 2019)			
			RM 549,700.00
Payment Schedule	Payment for July Room Allotment	Payment Schedule	Payment for July Room Allotment
1 June 2019	RM 201,450.00	15 June 2019	RM 348,250.00
NOTES:			
1) Please sign & return a copy of this pro forma invoice to the hotel on/before 1 June 2019 if the above arrangements are in order. Fax No. 088 - 303 3337 / 338.			
2) Advance payments can be made either with Cash, Company cheque or Interbank GIRO (IBG). Cheque payment is only acceptable if paid five (5) working days prior to arrival/date of event.			
3) Additional charges or balance outstanding must be settled upon completion of the event / or before departure. Acceptable mode of payment for additional charges/ balance outstanding would be CASH or CREDIT CARD.			
4) Please note that Malaysia Tourism Tax Act 2017 Section 7(1) stipulated Hotel to collect RM10.00 Tourism Tax per room per night from all non-Malaysian tourists.			
5) Summer period bookings are strictly NON-REFUNDABLE after payment made.			
6) Amendment / Reduction of rooms are not allowed after 1 June 2019 (for room allotment from 15 to 31 July 2019) and 15 June 2019 (for room allotment from 1 to 31 August 2019) payment is made.			
7) The above quoted prices are in nett (inclusive of the prevailing Sales & Services Tax).			
Hotel	:	THE PACIFIC SUTERA HOTEL	
Name of Account	:	EASTWORTH SOURCE SDN BHD	
Name of Bank	:	Maybank	
Bank Address	:	Maybank Karamunsing Business Centre Bangunan Maybank, Jalan Karamunsing 88000 Kota Kinabalu, Sabah, Malaysia	
Account No.	:	5101 4302 2657	
Intl Swift Code	:	MBBEMYKL	
Yours sincerely			
For and on behalf of			
SUTERA HARBOUR RESORT			
JUNE LYNN LIEW			
Assistant Director of Sales			
Sutera Harbour, Kota Kinabalu			
june.liew@suteraharbour.com.my			
088 3033268 / 017 8332799			
<i>For and behalf of CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED</i>			
Authorised Signature			
Name :	Jason Wong		
Position :	Director Of Contracting		
Date :			
<i>[Signature]</i>			
<i>[Circular Stamp: THE PACIFIC SUTERA HOTEL THE MAGELLAN SUTERA HOTEL KOTA KINABALU]</i>			
<i>[Circular Stamp: Sutera International Travel Development Company Limited Malaysia]</i>			



Company Name:	Convergent International Travel Development Company Limited	Pro Forma No:	
Address:	Sinocentre 1403B, 582 Nathan Road, Mongkok, Hong Kong.	Revision No:	2nd revised
Tel No:	6016 213 7168	PM No:	
Email :	jason.wong@huizhi-intl.com	Date:	31-May-19
PRO-FORMA INVOICE (2nd revised) SUMMER 2019 - ROOM ALLOTMENT			
Name of Event:	Summer 2019 Room Allotment - The Magellan Sutera Resort		
Date of Event:	15 July - 25 August 2019		
Blockcode:	0104HKCO		
ACCOMODATION ARRANGEMENT			
<u>The Magellan Sutera Resort</u>			
<u>Check-In & Check-Out : 15 July - 1 August 2019 (17 nights)</u>			
Deluxe Garden View	RM 675.00	10 rooms	x 17 nights
Deluxe Sea View	RM 735.00	5 rooms	x 17 nights
			RM 114,750.00
			RM 62,475.00
			Total (July 2019) : 177,225.00
<u>Check-In & Check-Out : 1 - 21 August 2019 (20 nights)</u>			
Deluxe Garden View	RM 820.00	10 rooms	x 20 nights
Deluxe Sea View	RM 890.00	5 rooms	x 20 nights
			RM 164,000.00
			RM 89,000.00
<u>Check-In & Check-Out : 21 - 26 August 2019 (5 nights)</u>			
Deluxe Garden View	RM 675.00	10 rooms	x 5 nights
Deluxe Sea View	RM 735.00	5 rooms	x 5 nights
			RM 33,750.00
			RM 18,375.00
			Total (August 2019) : 305,125.00
TOTAL FOR ACCOMMODATION ARRANGEMENT (JULY & AUGUST 2019)			
Payment Schedule	Payment for July Room Allotment	Payment Schedule	Payment for August Room Allotment
1 June 2019	RM 177,225.00	15 June 2019	RM 305,350.00
NOTES:			
1) Please sign & return a copy of this pro forma invoice to the hotel on/before 1 June 2019 if the above arrangements are in order. Fax No. 088-303 3337 / 338.			
2) Advance payments can be made either with Cash, Company cheque or Interbank GIRO (IBG). Cheque payment is only acceptable if paid five (5) working days prior to arrival/date of event.			
3) Additional charges or balance outstanding must be settled upon completion of the event / or before departure. Acceptable mode of payment for additional charges/ balance outstanding would be CASH or CREDIT CARD.			
4) Please note that Malaysia Tourism Tax Act 2017 Section 7(1) stipulated Hotel to collect RM10.00 Tourism Tax per room per night from all non-Malaysian tourists.			
5) Summer period bookings are strictly NON-REFUNDABLE after payment made.			
6) Amendment / Reduction of rooms are not allowed after 1 June 2019 (for room allotment from 15 to 31 July 2019) and 15 June 2019 (for room allotment from 1 to 31 August 2019) payment is made.			
7) The above quoted prices are in nett (inclusive of the prevailing Sales & Services Tax).			
Hotel	THE MAGELLAN SUTERA RESORT		
Name of Account	ADVANCED PRESTIGE SDN BHD		
Name of Bank	Maybank		
Bank Address	Maybank Karamunsing Business Centre Bangunan Maybank, Jalan Karamunsing 88000 Kota Kinabalu, Sabah, Malaysia		
Account No.	5101 4300 1580		
Intl Swift Code	MBBEMYKL		
Yours sincerely			
For and on behalf of			
SUTERA HARBOUR RESORT			
			
JUNE LYNN LIEW			
Assistant Director of Sales			
Sutera Harbour, Kota Kinabalu			
june.liew@suteraharbour.com.my			
088 3033268 / 017 8832799			
For and behalf of			
CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED			
Authorised Signature			
Name : Jason Wong			
Position : Director of Contracting, Malaysia			
Date : 			

