

31 May 2019

Mr Jason Wong
Contracting Director – Hotel, Malaysia.
CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED
Sinocentre 1403B, 582 Nathan Road,
Mongkok, Hong Kong.

Mobile : +6016 213 7168
Email : jason.wong@huizhi-intl.com

Dear Jason,

SUMMER 2019 ROOM ALLOTMENT (2nd revised)

Warmest Greetings from Sutera Harbour Resort!

With reference to the above subject, the following tables are the total number of rooms allocated daily during the period of Summer 2019 from 15 July 2019 till 25 August 2019 with respective cut off dates:-

Company	: CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED
Program	: Summer 2019 Room Allotment
Check-In & Check-Out Date	: 15 July – 25 August 2019
Hard Block Room Rate	: Refer Chart below
Remarks	: Any Value Added Benefits and Complimentary Room Incentive Policy are not applicable during this period.

<u>Summer Daily Allotment : Hard Block Room Rate (Room inclusive Breakfast)</u>			
Stay Period	15 – 31 July 2019	1 – 20 August 2019	20 – 25 August 2019
<u>The Pacific Sutera Hotel</u>			
Deluxe Golf View	RM 565.00 nett	RM 690.00 nett	RM 565.00 nett
Deluxe Sea View	RM 620.00 nett	RM 755.00 nett	RM 620.00 nett
<u>The Magellan Sutera Resort</u>			
Deluxe Garden View	RM 675.00 nett	RM 820.00 nett	RM 675.00 nett
Deluxe Sea View	RM 735.00 nett	RM 890.00 nett	RM 735.00 nett

<u>Payment Schedule</u>	<u>Allotment : 15 – 31 July 2019</u>	<u>Payment Schedule</u>	<u>Allotment : 1 – 25 August 2019</u>
1 June 2019	100% of Total Payment	15 June 2019	100% of Total Payment

Terms & Conditions

- Summer period bookings are strictly **NON-REFUNDABLE** and **NON-TRANSFERABLE** after the FULL payment is made.
- Amendment / Reduction of **Deluxe Rooms** categories are **NOT** allowed after payment is made on :-
 - 1 June 2019 (for room allotment from 15 to 31 July 2019)
 - 15 June 2019 (for room allotment from 1 to 31 August 2019)
- In the event that the remaining balance payment is not received by the given cut of date in the payment schedule term, the Hotel reserves the right to release the rooms blocked for general sale.
- Should there be any meal arrangement, please notify the Hotel no later than 14 days prior to group/guests arrival with full prepayment.
- Due to high demand during this period, the given rooms allocated in the table above will be the maximum number of rooms for this Summer period, strictly no overlapping of room on each day.

THE PACIFIC SUTERA HOTEL

Room Type	Room Rate	15 Jul	16 Jul	17 Jul	18 Jul	19 Jul	20 Jul	21 Jul	22 Jul	23 Jul	
Deluxe Golf View	RM 565 nett	10	10	10	10	10	10	10	10	10	
Deluxe Sea View	RM 620 nett	10	10	10	10	10	10	10	10	10	
Room Type	Room Rate	24 Jul	25 Jul	26 Jul	27 Jul	28 Jul	29 Jul	30 Jul	31 Jul		
Deluxe Golf View	RM 565 nett	10	10	10	10	10	10	10	10		
Deluxe Sea View	RM 620 nett	10	10	10	10	10	10	10	10		
Room Type	Room Rate	1 Aug	2 Aug	3 Aug	4 Aug	5 Aug	6 Aug	7 Aug	8 Aug	9 Aug	10 Aug
Deluxe Golf View	RM 690 nett	10	10	10	10	10	10	10	10	10	10
Deluxe Sea View	RM 755 nett	10	10	10	10	10	10	10	10	10	10
Room Type	Room Rate	11 Aug	12 Aug	13 Aug	14 Aug	15 Aug	16 Aug	17 Aug	18 Aug	19 Aug	20 Aug
Deluxe Golf View	RM 690 nett	10	10	10	10	10	10	10	10	10	10
Deluxe Sea View	RM 755 nett	10	10	10	10	10	10	10	10	10	10
Room Type	Room Rate	21 Aug	22 Aug	23 Aug	24 Aug	25 Aug					
Deluxe Golf View	RM 565 nett	10	10	10	10	10					
Deluxe Sea View	RM 620 nett	10	10	10	10	10					

THE MAGELLAN SUTERA RESORT

Room Type	Room Rate	15 Jul	16 Jul	17 Jul	18 Jul	19 Jul	20 Jul	21 Jul	22 Jul	23 Jul	24 Jul
Deluxe Garden View	RM 675 nett	10	10	10	10	10	10	10	10	10	10
Deluxe Sea View	RM 735 nett	5	5	5	5	5	5	5	5	5	5
Room Type	Room Rate	25 Jul	26 Jul	27 Jul	28 Jul	29 Jul	30 Jul	31 Jul			
Deluxe Garden View	RM 675 nett	10	10	10	10	10	10	10			
Deluxe Sea View	RM 735 nett	5	5	5	5	5	5	5			
Room Type	Room Rate	1 Aug	2 Aug	3 Aug	4 Aug	5 Aug	6 Aug	7 Aug	8 Aug	9 Aug	10 Aug
Deluxe Garden View	RM 820 nett	10	10	10	10	10	10	10	10	10	10
Deluxe Sea View	RM 890 nett	5	5	5	5	5	5	5	5	5	5
Room Type	Room Rate	11 Aug	12 Aug	13 Aug	14 Aug	15 Aug	16 Aug	17 Aug	18 Aug	19 Aug	20 Aug
Deluxe Garden View	RM 820 nett	10	10	10	10	10	10	10	10	10	10
Deluxe Sea View	RM 890 nett	5	5	5	5	5	5	5	5	5	5
Room Type	Room Rate	21 Aug	22 Aug	23 Aug	24 Aug	25 Aug					
Deluxe Garden View	RM 675 nett	10	10	10	10	10					
Deluxe Sea View	RM 735 nett	5	5	5	5	5					

To signify your acceptance the above offer, kindly sign, stamp and return the signed copy by **1 June 2019**, failing which the Offer shall lapse and no longer available for acceptance.

Signed for and on behalf of the "Hotel"
ADVANCED PRESTIGE SDN.BHD
[Trading As **THE MAGELLAN SUTERA RESORT**]
and
EASTWORTH SOURCE SDN.BHD
[Trading As **THE PACIFIC SUTERA HOTEL**]

Authorised :
Signatory

Name : **CATHERINE FONG**
Designation : Director of Sales

In presence of :-

Name : **JUNE LYNN LIEW**
Designation : Assistant Director of Sales
Tel / Fax : 60 88 303268 / 60 88 303338
Email : june.liew@suteraharbour.com.my
Date : 31/5/19

Summer Allotment 2019
CC. Res / CFS



Signed for and on behalf of the "Wholesaler"
Company Name :

Authorised :
Signatory

Name : **Jason Wong**
Designation : Director of Contracting, Malaysia

Tel / Fax :
Email :
Date :



Company Name: Convergent International Travel Development Company Limited Address: Sinocentre 1403B, 582 Nathan Road, Mongkok, Hong Kong. Tel No: 6016 213 7168 Email : jason.wong@huizhi-intl.com	Pro Forma No: Revision No: 2nd revised PM No: Date: 31-May-19	
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PRO-FORMA INVOICE (2nd revised)
SUMMER 2019 - ROOM ALLOTMENT

Name of Event : Summer 2019 Room Allotment - The Pacific Sutera Hotel
Date of Event: 15 July - 25 August 2019
Blockcode: 0104HKCO

ACCOMODATION ARRANGEMENT

The Pacific Sutera Hotel

Check-In & Check-Out : 15 July - 1 August 2019 (17 nights)

Deluxe Golf View	RM	565.00	10 rooms	x	17 nights	RM	96,050.00
Deluxe Sea View	RM	620.00	10 rooms	x	17 nights	RM	105,400.00
Total (July 2019) :							201,450.00

Check-In & Check-Out : 1 - 21 August 2019 (20 nights)

Deluxe Golf View	RM	690.00	10 rooms	x	20 nights	RM	138,000.00
Deluxe Sea View	RM	755.00	10 rooms	x	20 nights	RM	151,000.00

Check-In & Check-Out : 21 - 26 August 2019 (5 nights)

Deluxe Golf View	RM	565.00	10 rooms	x	5 nights	RM	28,250.00
Deluxe Sea View	RM	620.00	10 rooms	x	5 nights	RM	31,000.00
Total (August 2019) :							348,250.00


TOTAL FOR ACCOMMODATION ARRANGEMENT (JULY & AUGUST 2019) RM 549,700.00

Payment Schedule	Payment for July Room Allotment	Payment Schedule	Payment for July Room Allotment
1 June 2019	RM 201,450.00	15 June 2019	RM 348,250.00

NOTES:

- Please sign & return a copy of this pro forma invoice to the hotel on/before **1 June 2019** if the above arrangements are in order. Fax No. 088 - 303 3337 / 338.
- Advance payments can be made either with Cash, Company cheque or Interbank GIRO (IBG). Cheque payment is only acceptable if paid five (5) working days prior to arrival/date of event.
- Additional charges or balance outstanding must be settled upon completion of the event / or before departure. Acceptable mode of payment for additional charges/ balance outstanding would be CASH or CREDIT CARD.
- Please note that Malaysia Tourism Tax Act 2017 Section 7(1) stipulated Hotel to collect RM10.00 Tourism Tax per room per night from all non-Malaysian tourists.
- Summer period bookings are strictly NON-REFUNDABLE after payment made.
- Amendment / Reduction of rooms are not allowed after 1 June 2019 (for room allotment from 15 to 31 July 2019) and 15 June 2019 (for room allotment from 1 to 31 August 2019) payment is made.
- The above quoted prices are in nett (inclusive of the prevailing Sales & Services Tax).

Hotel : THE PACIFIC SUTERA HOTEL Name of Account : EASTWORTH SOURCE SDN BHD Name of Bank : Maybank Bank Address : Maybank Karamuning Business Centre Bangunan Maybank, Jalan Karamuning 88000 Kota Kinabalu , Sabah, Malaysia Account No. : 5101 4302 2657 Intl Swift Code : MBBEMYKL	Yours sincerely For and on behalf of SUTERA HARBOUR RESORT  JUNE LYNN LIEW Assistant Director of Sales Sutera Harbour, Kota Kinabalu june.liew@suteraharbour.com.my 088 3033268 / 017 8332799
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	For and behalf of CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED Authorised Signature  Jason Wong Position : Director Of Contracting Date :
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Company Name:	Convergent International Travel Development Company Limited	Pro Forma No:	
Address:	Sinocentre 1403B, 582 Nathan Road, Mongkok, Hong Kong.	Revision No:	2nd revised
Tel No:	6016 213 7168	PM No:	
Email:	jason.wong@huizhi-intl.com	Date:	31-May-19

**PRO-FORMA INVOICE (2nd revised)
SUMMER 2019 - ROOM ALLOTMENT**

Name of Event: Summer 2019 Room Allotment - The Magellan Sutera Resort
Date of Event: 15 July - 25 August 2019
Blockcode: 0104HKCO

ACCOMMODATION ARRANGEMENT

The Magellan Sutera Resort

Check-In & Check-Out : 15 July - 1 August 2019 (17 nights)

Deluxe Garden View	RM	675.00	10 rooms	x	17 nights	RM	114,750.00
Deluxe Sea View	RM	735.00	5 rooms	x	17 nights	RM	62,475.00
Total (July 2019) :							177,225.00

Check-In & Check-Out : 1 - 21 August 2019 (20 nights)

Deluxe Garden View	RM	820.00	10 rooms	x	20 nights	RM	164,000.00
Deluxe Sea View	RM	890.00	5 rooms	x	20 nights	RM	89,000.00

Check-In & Check-Out : 21 - 26 August 2019 (5 nights)

Deluxe Garden View	RM	675.00	10 rooms	x	5 nights	RM	33,750.00
Deluxe Sea View	RM	735.00	5 rooms	x	5 nights	RM	18,375.00
Total (August 2019) :							305,125.00

TOTAL FOR ACCOMMODATION ARRANGEMENT (JULY & AUGUST 2019)	RM 482,350.00
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Payment Schedule	Payment for July Room Allotment	Payment Schedule	Payment for August Room Allotment
1 June 2019	RM 177,225.00	15 June 2019	RM 305,350.00

NOTES:

- Please sign & return a copy of this pro forma invoice to the hotel on/before 1 June 2019 if the above arrangements are in order. Fax No. 088-303 3337 / 338.
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- The above quoted prices are in nett (inclusive of the prevailing Sales & Services Tax).

Hotel	:	THE MAGELLAN SUTERA RESORT
Name of Account	:	ADVANCED PRESTIGE SDN BHD
Name of Bank	:	Maybank
Bank Address	:	Maybank Karamunsing Business Centre Bangunan Maybank, Jalan Karamunsing 88000 Kota Kinabalu, Sabah, Malaysia
Account No.	:	5101 4300 1580
Intl Swift Code	:	MBBEMYKL

Yours sincerely
For and on behalf of
SUTERA HARBOUR RESORT

JUNE LYNN LIEW
Assistant Director of Sales
Sutera Harbour, Kota Kinabalu
june.liew@suteraharbour.com.my
088 3033268 / 017 8332799

For and behalf of
CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED

Authorised Signature
Name : Jason Wong
Position : Director of Contracting, Malaysia
Date :

