



N I N E T Y N I N E  
the hotel

### Travel Agency Pre-buy Contractual Agreement

**Hotel Name:** 99 The Heritage Hotel  
**Name:** C.S. Space & Development Co., Ltd.  
**Address:** 99 Inthawarorot Rd., T. Sri Phum,  
 A.Muang Chiangmai, Chiangmai, Thailand  
 50200  
**Tax No:** 0505555007090  
**E-mail:** natkanya.spp.99@gmail.com  
**URL:**  
**Contract Person:** Ms Natkanya Siripolvutthikul  
**Position:** Assistant Managing Director

**Travel Agent Name:** CIT(Thailand) Co., Ltd  
**Address:**  
 103, Onnut 17 Lane, Junction 9, Suan Luang  
 Sub-district, Suan Luang District, Bangkok 10250  
**Tax No:** 0105559036233  
**Tel.No:** 86 159-7553-7601  
**Fax.No:**  
**Email:** [vivian.ma@huizhi-intl.com](mailto:vivian.ma@huizhi-intl.com)  
**URL:**  
**Contract Person:** Vivian Ma  
**Position:** Senior Product Manager

**Contract Rate:** B2B

| Validity Period                              | Heritage Deluxe Double<br>(Maximum adult 2 paxs)<br>(Twin room is subject to<br>availability) | Daily Allotment | Season | Cut off |
|--|---|-----------------|--------|---------|
| 1 August 19 - 30<br>September 19             | 3,050   | 4               | Low    | 5 days  |
| 1 October 19 – 9<br>October 19<br>(Blackout) | N/A   | N/A             | Peak   | N/A     |
| 10 October-31<br>October                     | 3,050   | 4               | Low    | 5 days  |

- The above rates to be kept at least 7% lower than other wholesale rates and 15% lower than OTA rates.
- The above rates are quoted in Thai Baht per room and per night inclusive breakfast
- 4 Daily allotment can accept stop sale 7 days per month and cannot be carried over to the next day or any period.
- The additional allotment (free sale) at pre buy-rate will be subject to the approval of the hotel
- Every rooms are settled in non-smoking room.

#### Volume Guarantee :

Minimum August guarantee's room night 70 room nights

Minimum September guarantee's room night 60 room nights

Minimum October guarantee's room night 50 room nights

Total August, September, October guarantee's room nights are 210 room nights.

#### The guest's benefit:

1. Free Breakfast 2. Free WIFI 3.Free use of Heritage Lounge

**Payment:** 1st full payment of THB 320,250 (105 Room night) is required upon contract signed in one week;

2nd full payment of THB 320,250 (105 Room nights) is required by the contract signed by 1 September 2019;

The transaction fee will be paid by the tour operator.

Hotel will send monthly statement with details of bookings to tour operator on every 5th of the month. Tour operator should verify and reply with checked amount and booking details before 15th of the month to the hotel.

If Tour operator doesn't cooperate the settlement with hotel. Hotel has the right to decline the booking until the statement is confirmed,

· All additional allotment reservation (freesale) must be paid full pre-payment for each booking 14 days prior to arrival. Room and Services are not guaranteed until the payment is made.

Bank Name: Bangkok Bank

Branch: Chang Puek

Account Name: C.S.Space and Development Co., Ltd.

Account Number: 390-4-51627-9

Type of Account: Saving account

### **General Terms and Conditions**

- Rates quoted in this contract apply only to new booking, any booking previously made before signing of this agreement will be honored on previously agreed rates.
- All Rates are quoted net, inclusive commissionable and 10% service charge and 7% VAT applicable provincial tax. The hotel reserves the right to change the rate by any changes to the VAT, Thailand Tax and in extreme case of currency fluctuations.
- If the agent does not agree to pay or pass on to the client increases in taxes or other government or official levies that are introduced during the contracting period but after the contract is signed the hotel reserves the right to charge the client directly upon check out.

### **Reservations:**

- The tour operator shall submit all pre-buy reservations to [info@99theheritage.com](mailto:info@99theheritage.com) and the reservation department are subject to confirm 4 daily allotment and can accept stop sale 7 days per month.
- the tour operator shall submit all additional allotment reservations (freesale) to [info@99theheritage.com](mailto:info@99theheritage.com) and the hotel has the approval to accept or decline all additional allotment reservations (freesale). Room and Services are not guaranteed until reservation department has confirmed the reservation.
- the hotel will no longer accept pre-buy bookings or provide any pre-buy daily allotment for the tour operator when the total of 210 room nights is reached until advance floating deposit of 100,000 THB is transfer to the hotel. After the contract expired the remaining advance deposit will be return to tour agent excluding 1st full payment of THB 320,250 (105 Room night) and 2nd full payment of THB 320,250 (105 Room nights).

### **Confidentiality:**

- The rates contained in this agreement are strictly confidential and must not be disclosed to third parties. To protect this confidentiality, the hotel will not disclose the rates to guests and will invoice the tour operator directly.

### **Room Occupancy:**

- Rooms confirmed shall be made available for occupancy after 02.00 pm on the day of arrival
- Check out time is to be at 12.00 (noon).
- Room is occupied beyond 12.00 (noon) will be charged at full contract rate

**Booking Conditions & Cancellation Fee / No show Policy:**

- All pre-buy bookings are non refundable.
- All daily allotment are non refundable.
- All additional allotment bookings (free sale) must be paid full pre-payment for each booking 14 days prior to arrival. Room and Services are not guaranteed until the payment is made.
- If guests behave inappropriately and any disturbances occur within the hotel premises that affect other guests and hotel staffs, the hotel has the right to request guests to leave the hotel and this booking will be voided and will be refunded to the tour agency.

**Extra Person and Child Policy:**

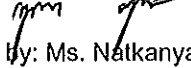
- One child 0 – 3 years old can share room with parents free of charge when using existing beds.
- One child from 4 – 12 years old there is extra charged 800 Baht per night when using existing beds.
- One child is older or adult can share room when using existing beds there is extra charge 1600 Baht.
- Extra person who is older than 12 years old will be charged 1600 THB regardless of using existing bed or extra bed
- Extra bed cost: 1600 -. Baht per night included daily breakfast.

**Additional:**

- the hotel reserves the right at any time by giving written notice to cancel this agreement should your company or your client fail to fulfill the above terms and conditions.


This agreement is valid from 1 August 2019 to 31 October, 2019 and will supersede all previous agreements. The agreement is only valid if signed with company stamp and returned to the hotel. This contract will be accepted and acknowledged by a duly authorized representative of both parties.

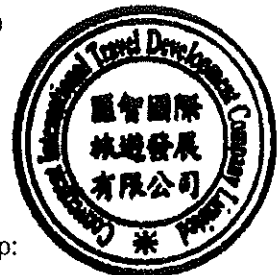
99 The Heritage Hotel

Signature:   
Confirmed by: Ms. Natkanya Siripolwutthikul  
Title: Assistant managing director  
Effective Date: 5/07/2019

บริษัท ซี.เอส.สเปซ แอนด์ ดีเวลลอปเม้นท์ จำกัด

Company Stamp:

Signature:   
Accepted by: Vivian Ma  
Title: Senior Product Manager  
Date: 5 July 2019



Company Stamp: