



## PRE-BUY AGREEMENT

Revised

15th July 2019

**Agent:** CIT (Thailand) Co., Ltd.  
**Hotel:** ibis Hua Hin  
**Market:** FIT – Chinese  
**Period:** 01 July – 31 October 2019

Dear Khun Tech,

Period	Room Rate: Standard room		Allotment (room/day)	Cut-off (in days)
	Weekday (Sun-Thu)	Fri, Sat and long weekend*		
01 July - 31 October 2019	THB 900 net/room/night	THB 1,100 net/room/night (minimum 2 nights stay)	5	3

\*Long weekend date: 14, 15, 16, 28, 29 July, 11, 12 August, 13, 14 October 2019

### Conditions:

1. Pre-buy agreement is applicable for FIT bookings - Chinese market only.
2. This pre-buy cannot be applied to booking created before the date of signing this agreement.
3. This pre-buy rate above cannot be combined with any other promotion.
4. In case agent cannot achieve room revenue at **THB 2,000,000 for July-October 2019**, the hotel is unable to refund but could be extended until 31 October 2020.
5. The pre-buy rate cannot be distributed to retailed via internet, if we find that hotel reserve the right to terminate the agreement.
6. Any cancellation inside the cut off period will be deducted from vouchers.
7. Accommodation free of charge for 1 child under 12 years sharing parents' room and utilizing existing bedding. Breakfast is charged at THB 125 for child 3-12 years.
8. Extra bed for adult is charged at THB 700 net/room/night incl. ABF and THB 450 net/room/night incl. ABF for child.
9. Cancellation Policy: No Cancellation charge applies prior to 18.00 (local time) up to 3 days prior to arrival. Beyond that time the first night will be charged.
10. No Show Policy: In case of no-show. a no-show penalty equivalent to one-night contracted rate

### Payment condition:

- Guarantee THB 2,000,000 (Non-refundable, could be extend until 31 October 2020)

### Hotel Bank account:

#### **IBIS HUA HIN**

Bank Name: Siam Commercial Bank PCL.  
Account name: The Erawan Group PLC. (ibis Hua Hin)  
Bank Branch: Hua Hin  
Account number: 766-3-00759-0 (Current Account)  
Swift Code: SICOTHBK

Kind regards

Ms. Jindawan Suphan  
Group Director of Leisure Sales  
Mercure & ibis Erawan Thailand

Acknowledged and agreed by

Mr. Tech Sun  
Senior Product Manager  
CIT (Thailand) Co., Ltd.