



## Convergent Marketing Barter Agreement

This is the barter agreement between **Convergent International Travel Development Co., Ltd** and **Sai Kaew Beach Resort**.

**Company Name:** Convergent International Travel Development Co., Ltd.

**Represented by:** Elaine Wei

**Position:** Marketing Director

**Address:** Room 907, No 638 Huangpu Dadao West, Tianhe District, Guangzhou, CHINA

**Company Name:** Sai Kaew Beach Resort

**Represented by:** Jannapa Thipmak (Ms.)

**Position:** Sales Manager

**Address:** 8/1 M. 4, T. Phe, A. Muang, Rayong 21160 Thailand

### Cost of Participation:

Sai Kaew Beach Resort provides 2,000 USD, equal to 61,520 THB (1 USD=30.76 THB) in exchange with Convergent marketing as follows:

-Convergent Hot Selling Hotels Journal – Oct edition & Dec edition (USD 1,000.-net)  
one full page Ad (2 issues)

-Hotel video displaying on LED screen -Convergent Shenzhen road show on Oct 24th 2019 (USD 1,000.-net)

### Payment by:

Barter Basis       Cash / Cheque       striking balance

### Valid room types and dates:

The credit amount will be used for **Deluxe Room, Deluxe Cottage, Premier Room** (Sai Kaew Beach Resort)

The credit amount will be deducted based from the Flash Sales Promotion for **booking staying period during SEP – NOV 2019**, and Summer Promotion for **bookings staying period during 13 – 31 AUG 2019**.

**Note:** The full barter will be based on and must be deducted within the period of 13 AUG – 30 Nov 2019 only. If the room night productions cannot be reached as the agreed numbers which were mentioned in agreement, resort will not pay cash for the remaining balance to Convergent International Travel and Convergent International Travel cannot deduct for another periods or the following years."

### Sai Kaew Beach Resort

Nattawadee Wothisawas (Ms.)  
Date: 13/08/2019

### Convergent International Travel

Elaine Wei  
Marketing Director  
Date: AUG 14, 2019