

Tech Sun
 Product Director
CIT(Thailand) Co., Ltd
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CIT SPECIAL AGREEMENT

Validity: 19th August 2019 - 31st October 2019

Minimum nights: 2 nights required

Market: Chinese Market

Currency: THB

Swissotel Resort Phuket Patong Beach – 5 Stars						
Room Type	Max. occupancy	now - 31 Oct 2019	Room Allotment	Cut-off date	Floating Deposit	
Premier	2A2CH or 3A	1,700	Freesale (2)	Aug: 3days prior to arrival	THB 400,000	Once floating deposit less than THB 100,000, need to top up THB 400,000
Premier pool View		1,700	On request	Sept & Oct: 1day prior to arrival		
Swiss Advantage		1,950	Freesale	(Chinese golden week: 5days prior to arrival)		
Swiss Signature		2,500	On request			
Studio Suite		3,000	On request			

Inclusions

- Daily breakfast
- Complimentary welcome drink upon arrival
- Free WIFI in guest room and public area within hotel
- Extra bed charge(max. 1 extra bed per room): Adult THB 1,000net/night, Child THB 600net/night

Room Allotment: Freesale base. However Hotel will offer special room allotment if there is stop sale: Premier 2 rooms per day

Cancellation Policy:

- **Now-31 August 2019:** Cancellation made less than 3days prior to arrival will be charged one night
- **1 Sept- 31 October 2019(Except 1-5 October 2019: Chinese golden week):** Cancellation made less than 1day prior to arrival will be charged one night
- **1-5 October 2019 Chinese Golden Week:** Cancellation made less than 5days prior to arrival will be charged one night

No-show Policy: one night charge

Child policy: Accommodation and breakfast free of charge for 2 Children under 12years, sharing parents' room and utilizing existing bedding

Terms & Conditions:

- The above rates are per room per nights and non-commissionable;
- The above rates are applicable for transient FIT travelers (1-9 rooms) only and NOT applicable for Group, Meeting, Corporate
- Please indicate booking code: CIT2019 upon reservation
- **The new offer above are non-combinable with any other special offer**

Reservation Email address: reservations.phuketpatong@swissotel.com

Swissotel Suites Phuket Kamala Beach – 5 Stars						
Room Type	Max. occupancy	now - 31 Oct 2019	Room Allotment	Cut-off date	Floating Deposit	
One Bedroom Deluxe Suite	2A2CH or 3A	1,600	Freesale	Aug: 3days prior to arrival	THB 100,000	Once floating deposit less than THB 20,000, need to top up THB 100,000
One Bedroom Pool Terrace Suite		1,800		Sept & Oct: 1day prior to arrival		
One Bedroom Family Fun Suite		2,100		(Chinese golden week: 5days prior to arrival)		
Two Bedroom Deluxe Suite		3,200				
Two Bedroom Pool Terrace Suite		3,500				

Inclusions

- Daily breakfast
- Complimentary welcome drink upon arrival
- Free WIFI in guest room and public area within hotel
- Extra person charge(Sofa bed): THB 1,000net/rm/night with breakfast

Cancellation Policy:

- **Now-31 August 2019:** Cancellation made less than 3days prior to arrival will be charged one night
- **1 Sept- 31 October 2019(Except 1-5 October 2019: Chinese golden week):** Cancellation made less than 1day prior to arrival will be charged one night

- **1-5 October 2019 Chinese Golden Week:** Cancellation made less than 5days prior to arrival will be charged one night

No-show Policy: one night charge

Child policy: Accommodation and breakfast free of charge for 2 Children under 12years, sharing parents' room and utilizing existing bedding

Terms & Conditions:

- The above rates are per room per nights and non-commissionable;
- The above rates are applicable for transient FIT travelers (1-9 rooms) only and NOT applicable for Group, Meeting, Corporate
- Please indicate booking code: CIT2019 upon reservation
- **The new offer above are non-combinable with any other special offer**

Reservation Email address: reservation.phuket@swissotel.com

Novotel Phuket Surin Beach Resort – 4 Star FAMILY Resort						
Room Type	Max. occupancy	now - 31 Oct 2019	Room Allotment	Cut-off date	Floating Deposit	
Standard Room	2A2CH or 3A	1,600	Freesale	Aug: 3days prior to arrival	THB 100,000	Once floating deposit less than THB 20,000, need to top up THB 100,000
Superior Pool View		1,700	Freesale	Sept & Oct: 1day prior to arrival		
Deluxe Pool Side Terrace		1,800	On request	(Chinese golden week: 5days prior to arrival)		
Suite		2,000	On request			
Family Suite (with bunk bed)		2,350	On request			

Inclusions

- Daily breakfast
- Complimentary welcome drink upon arrival
- Free WIFI in guest room and public area within hotel
- Extra bed charge(max. 1 extra bed per room): Adult THB 1,000net/night, Child THB 600net/night

Cancellation Policy:

- **Now-31 August 2019:** Cancellation made less than 3days prior to arrival will be charged one night
- **1 Sept- 31 October 2019(Except 1-5 October 2019: Chinese golden week):** Cancellation made less than 1day prior to arrival will be charged one night
- **1-5 October 2019 Chinese Golden Week:** Cancellation made less than 5days prior to arrival will be charged one night

No-show Policy: one night charge

Child policy: Accommodation and breakfast free of charge for 2 Children under 16years, sharing parents' room and utilizing existing bedding

Terms & Conditions:

- The above rates are per room per nights and non-commissionable;
- The above rates are applicable for transient FIT travelers (1-9 rooms) only and NOT applicable for Group, Meeting, Corporate
- Please indicate booking code: CIT2019 upon reservation
- **The new offer above are non-combinable with any other special offer**

Reservation Email address: HA3X1-RE@accor.com

Novotel Phuket Karon Beach Resort & Spa – 4 Star Resort						
Room Type	Max. occupancy	now - 31 Oct 2019	Room Allotment	Cut-off date	Floating Deposit	
Standard	2A1CH or 3A	1,700	Freesale (2)	Aug: 3days prior to arrival	THB 400,000	Once floating deposit less than THB 100,000, need to top up THB 400,000
Superior		1,850	Freesale	Sept & Oct: 1day prior to arrival		
Deluxe		1,950	Freesale	(Chinese golden week: 5days prior to arrival)		
Family Room (with bunk bed)		2,400	On request			
Suite		3,100	On request			

Inclusions

- Daily breakfast
- Complimentary welcome drink upon arrival
- Free WIFI in guest room and public area within hotel
- Extra bed charge(max. 1 extra bed per room): Adult THB 1,000net/night, Child THB 600net/night

Room Allotment: Freesale base. However Hotel will offer special room allotment if there is stop sale: Standard Room 2rooms per day

Cancellation Policy:

- **Now-31 August 2019:** Cancellation made less than 3days prior to arrival will be charged one night
- **1 Sept- 31 October 2019(Except 1-5 October 2019: Chinese golden week):** Cancellation made less than 1day prior to arrival will be charged one night
- **1-5 October 2019 Chinese Golden Week:** Cancellation made less than 5days prior to arrival will be charged one night

No-show Policy: One night charge

Child policy:

- **Standard, Superior & Deluxe:** Accommodation and breakfast is free for 1 child less than 12yrs old sharing parent's room and utilized existing bedding. Child extra bed charge will be applied for 2nd child less than 12yrs old
- **Family Fun Room:** Maximum 2adults + 2children up to 12yrs old using existing bed (Bunk bed)
- **Suite:** Maximum 2adults + 2children up to 16yrs old sharing existing bed with parents

Terms & Conditions:

- The above rates are per room per nights and non-commissionable;
- The above rates are applicable for transient FIT travelers (1-9 rooms) only and NOT applicable for Group, Meeting, Corporate
- Please indicate booking code: CIT2019 upon reservation
- **The new offer above are non-combinable with any other special offer**

Reservation Email address: h8825-re@accor.com

Distribution of Contract Rates

1. The Client acknowledges and agrees that these Contract's rates applicable to this Contract are offered by the Hotels in consideration of the Client's undertaking that the accommodation services will be sold on a packaged basis.

The rates offered in this Contract may only be distributed:

- (i) through the Client's offline channels (such as printed brochures, fliers, leaflets, physical shop fronts, travel expositions etc.);
- (ii) through the Client BtoC websites, provided that the rates are included in a Package reflecting the Client brochure;

For the purpose of the Contract, "Package" is defined as accommodation and breakfast coupled with at least one additional service whose value represents more than 30% of the rate. The Client agrees not to howsoever disclose, either directly or indirectly, this Contract's rates with third parties other than its Onward Distributors, where relevant. It is the Client's responsibility to comply with this clause, and to have it complied with by its Onward Distributors. The Client shall ensure that each distributor is aware of these rules, the consequences of non-compliance and agrees to abide by the rules of this clause. If it is found that this Contract's rates are distributed in violation thereof, the Client shall, upon its own determination or upon notice from ACCORHOTELS or the Participating Hotel, immediately remedy the issue. Where relevant, the Client shall request its Onward Distributor to remedy the issue with immediate effect and, if not remedied within 72 hours, the Client shall discontinue access to the rates to this Onward Distributor until the issue is resolved. Should Onward Distributors violate the rules of this Contract on more than three (3) separate occasions, despite having previously remedied such violations, ACCORHOTELS or the Hotel(s) shall have the right to request to be permanently excluded from such Onward Distributor and the Client shall enforce such exclusion. ACCORHOTELS will be entitled to suspend or terminate the Contract in its entirety or with regards to the Hotels only, with immediate effect and without any recourse to court, without prejudice to any other legal action or claim for damages, in case of non-respect of any of the above provisions.

Moreover, (i) if a Hotel, by the application of ACCORHOTELS best rates guarantee offer (or any similar offer), must pay an amount to a guest having booked accommodation services on accorhotels.com and claiming that he/she would have paid a lower rate for the same accommodation services on a third party's website; and (ii) if these accommodation services offered by the third party's website correspond to some accommodation services provided by the Hotel to the Client, then the Client shall pay to the Hotel some penalties which amount shall be equal to the amount paid by the Hotel to that guest. This amount shall be paid to the Hotel by the Client upon Hotel's invoicing or credit note. ACCOR retains the right to actively shop and book its hotels on multiple distribution channels to ensure client Onward Distribution responsibilities are being followed.

If a Hotel is found to be distributed without adherence to the Onward Distribution requirements, the Client shall, upon its own determination or upon notice from ACCORHOTELS or the Participating Hotel, immediately remedy the issue. Where relevant, the Client shall request its Onward Distributor to remedy the issue with immediate effect and, if not remedied within 72 hours, the Client shall discontinue access to the rates to this Onward Distributor until the issue is resolved. Should Onward Distributors violate the rules of this Contract on more than three (3) separate occasions, despite having previously remedied such violations, ACCORHOTELS or the Hotel(s) shall have the right to request to be permanently excluded from such Onward Distributor and the Client shall enforce such exclusion.

If during the shopping process a reservation is made and the Hotel is found to be distributed without adherence to the Onward Distribution requirements, the Client shall reimburse to the Hotel the amount equal to the amount paid by the Hotel to reserve the room. ACCORHOTELS will be entitled to suspend or terminate the Contract in its entirety or with regards to the Hotels only, with immediate effect and without any recourse to court, without prejudice to any other legal action or claim for damages, in case of non-respect of any of the above provisions ACCOR retains the right to actively shop and book its hotels on multiple distribution channels to ensure client Onward Distribution responsibilities are being followed.

If a Hotel is found to be distributed without adherence to the Onward Distribution requirements, the Client shall, upon its own determination or upon notice from ACCOR or the Participating Hotel. Immediately remedy the issue. Where relevant, the Client shall request its Onwards Distributor to remedy the issue with immediate effect and if not remedied within 72 hours, the Client shall discontinue access to the rates to this Onward Distributor until the issue is resolved. Should the same Onward Distributor, ACCOR or the Hotel(s) shall have the right to request to be permanently excluded from such Onward Distributor and the Client shall enforce such exclusion.

If during the shopping process a reservation is made and the Hotel is found to be distributed without adherence to the Onward Distribution requirements, the Client shall reimburse to the Hotel the amount equal to the amount paid by the Hotel to reserve the room. ACCOR will be

entitled to suspend or terminate the Contract in its entirely or with regards to the Hotels only. With immediate effect and without any recourse to court without prejudice to any other legal action or claim for damages in case of non-respect of any of the above provisions.

2. The Client is not authorized to market directly or indirectly through third parties the accommodation services in the form of promotional offers like private sales, flash sales, etc., whether they are packaged or not and whatever the rates are (public or negotiated) without prior written consent from ACCOR.

3. The Client has understood and accepted that the rates outlined in this Contract apply to leisure stays only. In case the Guest stays for any other reason, the Hotel reserves the right to invoice to the Client the standard public rate as published in the Hotel on the date of the stay. It is the Client's responsibility to enforce this clause to Guests and Onward Distributors, where relevant.

Upon acceptance, please return a signed copy to within 03 days of the issue date of this agreement; if not, the promotional rates is considered void.

On behalf of hotel


Ms. Marie Lee
Cluster Director of Sales
Date: August 16, 2019

On behalf of Travel Company


Mr. Tech Sun
Product Director – CIT(Thailand) Co., Ltd
Date: 16 August 2019


Ms. Georgina Otter
Cluster Director of Sales and Marketing
Date: August 16, 2019