



Individual Leisure Contract

BY AND BETWEEN THE UNDERSIGNED

Avista Resort and Spa Karon Phuket Co., Ltd. liability company, whose registered office is located at Karon Road, Karon District, Phuket 83100

AVISTA GRANDE PHUKET KARON MGALLERY BY SOFITEL

AND

CIT (Thailand) Co., Ltd. whose registered office is located at 103, Onnut 17 Lane, Junction 9, Suan Luang Sub District, Suan Luang District, Bangkok 10250

Preamble

The parties have decided to enter into this contract (the "**Agreement**") enabling the Operator to market accommodation at the Hotel to Individual Leisure Customers.

The parties have therefore defined applicable specific conditions and general conditions which collectively form an indivisible whole.

Specific Conditions

The parties specify below the specific terms and conditions applicable to this Agreement (the "**Specific Conditions**"):

Subject to the terms of this Agreement, this Agreement will be valid

From **01 November 2018** to **31 October 2019** and shall only be extended by a written variation of this Agreement signed by both parties.

Policy concerning accommodation for children

The Hotel offers a policy concerning the accommodation of children, which is specified in the Hotel Rate Agreement. The Operator acknowledges such policies and agrees to comply with this policy.

The general conditions set out in Appendix 1 hereof (the "**General Conditions**") form an integral part of this Agreement.

For and on behalf of
Avista Grande Phuket Karon Mgallery by Sofitel

SURNAME: Yasavudhi
First Name: Somyot

Signature:

For and on behalf of the Operator
CIT (Thailand) Co., Ltd.

SURNAME: Lee
First Name: Iris

Signature:


CIT (Thailand) Co., Ltd.

103, Onnut 17 Lane, Junction 9,
Suan Luang Sub District,
Suan Luang District, Bangkok 10250
T : 02 399 1921
F : -

Contact Person	Khun Iris Lee
Position	Product Director
Email	iris.lee@huizhi-intl.com

Avista Grande Phuket Karon

Karon Rd., Karon District
Phuket Thailand 83100
T : (66) 76 681681
F : (66) 76 681682
Reservation Email: reservations@avistahotelsandresorts.com

Contact Person	Mr. Somyot Yasavudhi
Position	Cluster Director of Sales & Marketing
Email	dosm@avistahotelsandresorts.com

Validity 1-Nov-18 until 31-Oct-19
Market Greater China (China, Hong Kong, Macau and Taiwan), Southeast Asia, Japan and Korea
Currency THB
Rate Basis per room per night

Room Type	Validity		Contract Rates		Triple Supplement (with Extra Bed & Meal Plan)		Meal Plan	Allotment	Number of Rooms	Cut-Off (in days)
	From	Until	Single	Double						
Superior 1 King	1-Nov-18	21-Dec-18	5,600	5,600	1,000	2,000	BB			15
	22-Dec-18	15-Jan-19	10,000	10,000	1,000	2,000	BB			30
	16-Jan-19	28-Feb-19	6,400	6,400	1,000	2,000	BB			21
	1-Mar-19	15-Apr-19	5,600	5,600	1,000	2,000	BB			21
	16-Apr-19	31-Oct-19	4,700	4,700	1,000	2,000	BB			15
Family Room (2 DBL)	1-Nov-18	21-Dec-18	6,100	6,100	1,000	2,000	BB			15
	22-Dec-18	15-Jan-19	10,500	10,500	1,000	2,000	BB			30
	16-Jan-19	28-Feb-19	6,900	6,900	1,000	2,000	BB			21
	1-Mar-19	15-Apr-19	6,100	6,100	1,000	2,000	BB			21
	16-Apr-19	31-Oct-19	5,200	5,200	1,000	2,000	BB			15
Deluxe Sea View	1-Nov-18	21-Dec-18	6,600	6,600	1,000	2,000	BB			15
	22-Dec-18	15-Jan-19	11,000	11,000	1,000	2,000	BB			30
	16-Jan-19	28-Feb-19	7,400	7,400	1,000	2,000	BB			21
	1-Mar-19	15-Apr-19	6,600	6,600	1,000	2,000	BB			21
	16-Apr-19	31-Oct-19	5,700	5,700	1,000	2,000	BB			15
Deluxe Suite Pool Access	1-Nov-18	21-Dec-18	8,700	8,700	NA	2,000	BB			15
	22-Dec-18	15-Jan-19	13,000	13,000	NA	2,000	BB			30
	16-Jan-19	28-Feb-19	9,500	9,500	NA	2,000	BB			21
	1-Mar-19	15-Apr-19	8,700	8,700	NA	2,000	BB			21
	16-Apr-19	31-Oct-19	7,700	7,700	NA	2,000	BB			15
Junior Suite	1-Nov-18	21-Dec-18	14,700	14,700	NA	NA	BB			15
	22-Dec-18	15-Jan-19	19,000	19,000	NA	NA	BB			30
	16-Jan-19	28-Feb-19	15,500	15,500	NA	NA	BB			21
	1-Mar-19	15-Apr-19	14,700	14,700	NA	NA	BB			21
	16-Apr-19	31-Oct-19	13,700	13,700	NA	NA	BB			15



Meal Rates:	Validity:	Breakfast		Lunch		Dinner		
	from:	until:	Buffet		Description		Description	
			Adult:	Child:	Adult:	Child:	Adult:	Child:
	1-Nov-18	31-Oct-19	Included	325.0	850.0	425.0	1,200.0	600.0
Compulsory Event	Date		Event Name			adult	Child	
	31-Dec		New Year Eve Gala Dinner			6,500.0	3,250.0	

Children Policy

SOFITEL: Free accommodation and breakfast for up to 1 child under 12 years old sharing the parents room by using existing bedding or crib.

Bonus Offer : Early Bird

Early Bird offer from 01 Nov - 15 Apr (**except 22 Dec - 10 Feb**) : All booking made and confirmed 30 days prior to arrival will get 10% discount, applicable with all room types and extra bed is applicable with this promotion. Cannot be combined with any other promotions.

Early Bird offer from 16 Apr 18 – 31 Oct 18 : All booking made and confirmed 21 days prior to arrival will get 10% discount, applicable with all room types and extra bed is applicable with this promotion. Cannot be combined with any other promotions.

Long Stay Offer

Valid 16 April - 31 October 2019

- Minimum consecutive stay 3 nights will get 15%, applicable with all room types and extra bed is applicable with this promotion. Cannot be combined with any other promotions.

- Minimum consecutive stay 5 nights will get 20%, applicable with all room types and extra bed is applicable with this promotion. Cannot be combined with any other promotions.

Bonus Offer : Honeymoon

Cake, Flower petals decoration

Close-out Dates

Minimum consecutive stay 4 nights during 28 Dec.-05 Jan.

Cancellation Policy

01 Nov.-31 Mar.: 7 days prior to arrival, one night penalty charge for late cancellation except 25 Dec. - 10 Jan. : 100% penalty charge. 01 Apr. - 31 Oct.: 3 days prior to arrival, one night penalty charge for late cancellation.

No Show Policy

One night charge except 25 Dec. - 10 Jan. - 100% no show charge.

Payment Term: Full pre-payment

Bank Account Details

Bank Name:	United Overseas Bank (Thai) Public Co., Ltd.	Account Name:	Avista Resort and Spa Karon Phuket Co., Ltd.
Bank Branch:	Patong Branch	Account Number:	780-165-363-8
Swift Code:	UOVBTBHK		

Upon acceptance, please return a signed copy to us within 30 days of the issue date of this contract; if not, the contract is considered void.
All rates are subject to allotment and/or availability.

On Behalf of :

Avista Grande Phuket Karon Mgallery by Sofitel

Received and accepted on behalf of:
CIT (Thailand) Co., Ltd.

Date : 20-02-19

Date : 20th Feb 2019