



## Individual Leisure Contract

BY AND BETWEEN THE UNDERSIGNED

**Avista Resort and Spa Karon Phuket Co., Ltd.** liability company, whose registered office is located at Karon Road, Karon District, Phuket 83100

**AVISTA GRANDE PHUKET KARON MGALLERY BY SOFITEL**

**AND**

**CIT (Thailand) Co., Ltd.** whose registered office is located at 103, Onnut 17 Lane, Junction 9, Suan Luang Sub District, Suan Luang District, Bangkok 10250

### Preamble

The parties have decided to enter into this contract (the "**Agreement**") enabling the Operator to market accommodation at the Hotel to Individual Leisure Customers.

The parties have therefore defined applicable specific conditions and general conditions which collectively form an indivisible whole.

### Specific Conditions

The parties specify below the specific terms and conditions applicable to this Agreement (the "**Specific Conditions**"): Nil

**Subject to the terms of this Agreement, this Agreement will be valid**

From **01 November 2018** to **31 October 2019** and shall only be extended by a written variation of this Agreement signed by both parties.

### Policy concerning accommodation for children

The Hotel offers a policy concerning the accommodation of children, which is specified in the Hotel Rate Agreement. The Operator acknowledges such policies and agrees to comply with this policy.

The general conditions set out in Appendix 1 hereof (the "**General Conditions**") form an integral part of this Agreement.

For and on behalf of  
**Avista Grande Phuket Karon Mgallery by Sofitel**

SURNAME: Yasavudhi  
First Name: Somyot

Signature:

For and on behalf of the Operator  
**CIT (Thailand) Co., Ltd.**

SURNAME: Lee  
First Name: Iris

Signature:


**CIT (Thailand) Co., Ltd.**

103, Onnut 17 Lane, Junction 9,  
Suan Luang Sub District,  
Suan Luang District, Bangkok 10250  
T : 02 399 1921  
F : -

Contact Person	Khun Iris Lee
Position	Product Director
Email	<a href="mailto:iris.lee@huizhi-intl.com">iris.lee@huizhi-intl.com</a>

**Avista Grande Phuket Karon**

Karon Rd., Karon District  
Phuket Thailand 83100  
T : (66) 76 681681  
F : (66)76 681682  
Reservation Email: [reservations@avistahotelsandresorts.com](mailto:reservations@avistahotelsandresorts.com)

Contact Person	Mr.Somyot Yasavudhi
Position	Cluster Director of Sales & Marketing
Email	<a href="mailto:dosm@avistahotelsandresorts.com">dosm@avistahotelsandresorts.com</a>

Validity 1-Nov-18 until 31-Oct-19  
Market Greater China (China, Hong Kong, Macau and Taiwan), Southeast Asia, Japan and Korea  
Currency THB  
Rate Basis per room per night

Room Type	Validity		Contract Rates		Triple Supplement (with Extra Bed & Meal Plan)		Meal Plan	Allotment	Cut-Off (in days)
	From	Until	Single	Double				Number of Rooms	
					Child:	Adult:			
Superior 1 King	1-Nov-18	21-Dec-18	5,600	5,600	1,000	2,000	BB		15
	22-Dec-18	15-Jan-19	10,000	10,000	1,000	2,000	BB		30
	16-Jan-19	28-Feb-19	6,400	6,400	1,000	2,000	BB		21
	1-Mar-19	15-Apr-19	5,600	5,600	1,000	2,000	BB		21
	16-Apr-19	31-Oct-19	4,700	4,700	1,000	2,000	BB		15
Family Room (2 DBL)	1-Nov-18	21-Dec-18	6,100	6,100	1,000	2,000	BB		15
	22-Dec-18	15-Jan-19	10,500	10,500	1,000	2,000	BB		30
	16-Jan-19	28-Feb-19	6,900	6,900	1,000	2,000	BB		21
	1-Mar-19	15-Apr-19	6,100	6,100	1,000	2,000	BB		21
	16-Apr-19	31-Oct-19	5,200	5,200	1,000	2,000	BB		15
Deluxe Sea View	1-Nov-18	21-Dec-18	6,600	6,600	1,000	2,000	BB		15
	22-Dec-18	15-Jan-19	11,000	11,000	1,000	2,000	BB		30
	16-Jan-19	28-Feb-19	7,400	7,400	1,000	2,000	BB		21
	1-Mar-19	15-Apr-19	6,600	6,600	1,000	2,000	BB		21
	16-Apr-19	31-Oct-19	5,700	5,700	1,000	2,000	BB		15
Deluxe Suite Pool Access	1-Nov-18	21-Dec-18	8,700	8,700	NA	2,000	BB		15
	22-Dec-18	15-Jan-19	13,000	13,000	NA	2,000	BB		30
	16-Jan-19	28-Feb-19	9,500	9,500	NA	2,000	BB		21
	1-Mar-19	15-Apr-19	8,700	8,700	NA	2,000	BB		21
	16-Apr-19	31-Oct-19	7,700	7,700	NA	2,000	BB		15
Junior Suite	1-Nov-18	21-Dec-18	14,700	14,700	NA	NA	BB		15
	22-Dec-18	15-Jan-19	19,000	19,000	NA	NA	BB		30
	16-Jan-19	28-Feb-19	15,500	15,500	NA	NA	BB		21
	1-Mar-19	15-Apr-19	14,700	14,700	NA	NA	BB		21
	16-Apr-19	31-Oct-19	13,700	13,700	NA	NA	BB		15



Meal Rates:	Validity:		Breakfast		Lunch		Dinner	
	from:	until:	Buffet		Description		Description	
			Adult:	Child:	Adult:	Child:	Adult:	Child:
	1-Nov-18	31-Oct-19	Included	325.0	850.0	425.0	1,200.0	600.0
Compulsory Event	Date	Event Name			adult		Child	
	31-Dec	New Year Eve Gala Dinner			6,500.0		3,250.0	

#### **Children Policy**

SOFITEL: Free accommodation and breakfast for up to 1 child under 12 years old sharing the parents room by using existing bedding or crib.

#### **Bonus Offer : Early Bird**

Early Bird offer from 01 Nov - 15 Apr (**except 22 Dec - 10 Feb**) : All booking made and confirmed 30 days prior to arrival will get 10% discount, applicable with all room types and extra bed is applicable with this promotion. Cannot be combined with any other promotions.

Early Bird offer from 16 Apr 18 – 31 Oct 18 : All booking made and confirmed 21 days prior to arrival will get 10% discount, applicable with all room types and extra bed is applicable with this promotion. Cannot be combined with any other promotions.

#### **Long Stay Offer**

**Valid 16 April - 31 October 2019**

- Minimum consecutive stay 3 nights will get 15%, applicable with all room types and extra bed is applicable with this promotion. Cannot be combined with any other promotions.

- Minimum consecutive stay 5 nights will get 20%, applicable with all room types and extra bed is applicable with this promotion. Cannot be combined with any other promotions.

#### **Bonus Offer : Honeymoon**

Cake, Flower petals decoration

#### **Close-out Dates**

Minimum consecutive stay 4 nights during 28 Dec.-05 Jan.

#### **Cancellation Policy**

01 Nov.-31 Mar.: 7 days prior to arrival, one night penalty charge for late cancellation except 25 Dec. - 10 Jan. : 100% penalty charge. 01 Apr. - 31 Oct.: 3 days prior to arrival, one night penalty charge for late cancellation.

#### **No Show Policy**

One night charge except 25 Dec. - 10 Jan. - 100% no show charge.

**Payment Term:** Full pre-payment

#### **Bank Account Details**

Bank Name: *United Overseas Bank (Thai) Public Co., Ltd.*  
Bank Branch: *Patong Branch*  
Swift Code: *UOVTHBK*

Account Name: *Avista Resort and Spa Karon Phuket Co., Ltd.*  
Account Number: *780-165-363-8*

Upon acceptance, please return a signed copy to us within 30 days of the issue date of this contract; if not, the contract is considered void. All rates are subject to allotment and/or availability.

On Behalf of :  
**Avista Grande Phuket Karon Mgallery by Sofitel**

Received and accepted on behalf of:  
**CIT (Thailand) Co., Ltd.**

Date : 20-02-19

Date : 20th Feb 2019