



HARD BLOCK 2020

This Wholesaler Agreement is made between:

Tour Operator	:	Convergent International Travel Development Co., Ltd
Address	:	Room 909, No. 638, Huangpu Road West, Tianhe District, Guangzhou
Telephone Nos.	:	+86-15625071535
Facsimile Nos.	:	
Email Address	:	rita.lai@huizhi-intl.com
Contact Person	:	Ms. Rita Lai
Designation	:	Product Manager

And

Hotel Name	:	CRIMSON RESORT & SPA, MACTAN (herein after called the “Resort”)
Address	:	Sitio Dapdap, Soong, Lapu-Lapu City, Mactan Island, Cebu 6015
Telephone Nos.	:	(Manila Office) (+632) 846 0278 loc. 8013; (Cebu) (+63.32) 401. 9999 and/ or Cebu) (+63 32) 239 3900
Facsimile Nos.	:	(Cebu) (+63.32) 401. 9998
Email Address	:	Sm6@chromahospitality.com
Contact Person	:	Rowella Aquino
Designation	:	Sales Manager
Date	:	August 7, 2019

Crimson Resort & Spa, Mactan, refers to as the “resort” enter into a special agreement with **Convergent International Travel Development Co., Ltd.** refers to as the “Agent or Wholesaler” to promote and sell or resell the resort as the case maybe its hotel accommodation in a packaged product and the agent is willing to do so under the terms and conditions set out in this agreement and schedule.

Validity Date: January 24-31, 2020
Valid only for HARD BLOCK ON DELUXE ROOM

DATE:	5000							ROOM RATES	TOTAL	# of Surcharge	Chinese New Year	TOTAL AMOUNT
	24	25	26	27	28	29	30					
Deluxe Room (Twin Beds)												
January	4	7	10	10	10	10	10	61	8,400.00	512,400.00		512,400.00
TOTAL JANUARY	4	7	10	10	10	10	10	61			51	255,000.00
total number of room nights								61		512,400.00		767,400.00
TOTAL AMOUNT DUE (ROOMS)												767,400.00

TERMS & CONDITIONS

1. **Convergent International Travel Development Co., Ltd.** shall guarantee a total of n **61 room nights from January 24-31, 2020.** **Convergent International Travel Development Co., Ltd.** shall pay the total equivalent amount of the **61 guaranteed room nights.** **Computation shall be followed as attached.**
2. This hard block shall only be made upon full payment amounting to **PHP 767,400.00**
3. It is the obligation of **Convergent International Travel Development Co., Ltd.** to confirm the promotional offer code **“HARDBLOCK”** in order for the promotional offer to be applied.
4. No rebates will be honored for incorrect bookings or bookings that do not quote the promotional offer code. **Convergent International Travel Development Co., Ltd.** will be required to provide a summary of



bookings to the designated company reservations department within 48 hours / 2 days of the end of the promotional offer.

5. Cancellations and change of dates, based on the Hard-Block shall not be allowed.
6. Peak Season Surcharges shall apply on specified peak dates. **(January 24-29, 2020: Chinese New Year (Php 5,000.00))**
7. Other terms and conditions in the regular contracted rate shall apply.

PAYMENT POLICY

1. The contract between **Convergent International Travel Development Co., Ltd. and CRIMSON RESORT & SPA** is valid after the hotel receives the signed contract on **August 19, 2019**. Please see payment schedule below.
2. All miscellaneous expenses chargeable to the master account as signed by the authorized signatory must be settled upon check check-out in cash or credit card payment unless a credit facility in good standing is established with the hotel.
3. Other incidentals such as mini-bar consumption, telephone charges and other incurred expenses during the function such as drinks outside of the prearranged not signed by the authorized signatory will be on personal account which will be settled upon check out.

SCHEDULE OF PAYMENTS

<u>DATE</u>	<u>PARTICULARS</u>	<u>AMOUNT</u>	<u>REMARKS</u>
October 1, 2019	50% of the total package rate	P383,700net	Cash or credit card
December 2, 2019	Remaining Balance	P383,700net	Cash or credit card

BANK ACCOUNT INFORMATION:

Account Name: **Mactan Seascapes Services, Inc.**
EastWest Banking Corporation
Cebu Mandaue Branch
Peso Account No. 2000-0140-9742
Dollar Account No. 3000-0004-2278
Swift Code: EWBCPHMM



Confidentiality:

All information contained in this agreement are private and confidential and may not be disclosed or obligated to a third party for whatever reason or purpose.

Thank you very much and we look forward to a fruitful relationship between our companies.
Please note that this agreement will only take effect upon signing of this contract

**SIGNED FOR AND ON BEHALF OF
CRIMSON RESORT & SPA, MACTAN**

A handwritten signature in black ink, appearing to read 'R. Aquino'.

Rowella Aquino
NSO Sales Manager
Chroma Hospitality Inc.

**SIGNED FOR AND ON BEHALF OF
CONVERGENT INT'L TRAVEL
DEV'T CO., LTD.**

A handwritten signature in black ink, appearing to read 'Rita Lai'.

Rita Lai
Product Manager

Noted By:

A handwritten signature in black ink, appearing to read 'Marsha Liezl Q. Cabrillos'.

Marsha Liezl Q. Cabrillos
NSO Senior Sales Manager
Chroma Hospitality Inc.