

**HARD BLOCK 2020**

This Wholesaler Agreement is made between:

<b>Tour Operator</b>	:	<b>Convergent International Travel Development Co., Ltd</b>
<b>Address</b>	:	<b>Room 909, No. 638, Huangpu Road West, Tianhe District, Guangzhou</b>
<b>Telephone Nos.</b>	:	<b>+86-15625071535</b>
<b>Facsimile Nos.</b>	:	
<b>Email Address</b>	:	<a href="mailto:rita.lai@huizhi-intl.com">rita.lai@huizhi-intl.com</a>
<b>Contact Person</b>	:	<b>Ms. Rita Lai</b>
<b>Designation</b>	:	<b>Product Manager</b>

And

<b>Hotel Name</b>	:	<b>CRIMSON RESORT &amp; SPA, MACTAN (herein after called the “Resort”)</b>
<b>Address</b>	:	<b>Sitio Dapdap, Soong, Lapu-Lapu City, Mactan Island, Cebu 6015</b>
<b>Telephone Nos.</b>	:	<b>(Manila Office) (+632) 846 0278 loc. 8013; (Cebu) (+63.32) 401. 9999 and/ or Cebu) (+63 32) 239 3900</b>
<b>Facsimile Nos.</b>	:	<b>(Cebu) (+63.32) 401. 9998</b>
<b>Email Address</b>	:	<a href="mailto:Sm6@chromahospitality.com">Sm6@chromahospitality.com</a>
<b>Contact Person</b>	:	<b>Rowella Aquino</b>
<b>Designation</b>	:	<b>Sales Manager</b>
<b>Date</b>	:	<b>August 7, 2019</b>

Crimson Resort & Spa, Mactan, refers to as the “resort” enter into a special agreement with **Convergent International Travel Development Co., Ltd.** refers to as the “Agent or Wholesaler” to promote and sell or resell the resort as the case maybe its hotel accommodation in a packaged product and the agent is willing to do so under the terms and conditions set out in this agreement and schedule.

Validity Date: January 24-31, 2020

Valid only for HARD BLOCK ON DELUXE ROOM

	5000													
DATE:	24	25	26	27	28	29	30	total	ROOM RATES	TOTAL	# of Surcharge	Chinese New Year	TOTAL AMOUNT	
Deluxe Room (Twin Beds)														
January	4	7	10	10	10	10	10	61	8,400.00	512,400.00			512,400.00	
TOTAL JANUARY	4	7	10	10	10	10		61			51	255,000.00	255,000.00	
total number of room nights								61		512,400.00			767,400.00	
TOTAL AMOUNT DUE (ROOMS)													767,400.00	

**TERMS & CONDITIONS**

- Convergent International Travel Development Co., Ltd.** shall guarantee a total of n **61 room nights from January 24-31, 2020. Convergent International Travel Development Co., Ltd.** shall pay the total equivalent amount of the **61 guaranteed room nights. Computation shall be followed as attached.**
- This hard block shall only be made upon full payment amounting to **PHP 767,400.00**
- It is the obligation of **Convergent International Travel Development Co., Ltd.** to confirm the promotional offer code “**HARDBLOCK**” in order for the promotional offer to be applied.
- No rebates will be honored for incorrect bookings or bookings that do not quote the promotional offer code. **Convergent International Travel Development Co., Ltd.** will be required to provide a summary of



bookings to the designated company reservations department within 48 hours / 2 days of the end of the promotional offer.

5. Cancellations and change of dates, based on the Hard-Block shall not be allowed.
6. Peak Season Surcharges shall apply on specified peak dates. **(January 24-29, 2020: Chinese New Year (Php 5,000.00))**
7. Other terms and conditions in the regular contracted rate shall apply.

#### **PAYMENT POLICY**

1. The contract between **Convergent International Travel Development Co., Ltd.** and **CRIMSON RESORT & SPA** is valid after the hotel receives the signed contract on **August 19, 2019**. Please see payment schedule below.
2. All miscellaneous expenses chargeable to the master account as signed by the authorized signatory must be settled upon check check-out in cash or credit card payment unless a credit facility in good standing is established with the hotel.
3. Other incidentals such as mini-bar consumption, telephone charges and other incurred expenses during the function such as drinks outside of the prearranged not signed by the authorized signatory will be on personal account which will be settled upon check out.

#### **SCHEDULE OF PAYMENTS**

<b><u>DATE</u></b>	<b><u>PARTICULARS</u></b>	<b><u>AMOUNT</u></b>	<b><u>REMARKS</u></b>
<b>October 1, 2019</b>	50% of the total package rate	<b>P383,700net</b>	Cash or credit card
<b>December 2, 2019</b>	Remaining Balance	<b>P383,700net</b>	Cash or credit card

#### **BANK ACCOUNT INFORMATION:**

**Account Name:** Mactan Seascapes Services, Inc.  
EastWest Banking Corporation  
Cebu Mandaue Branch  
Peso Account No. 2000-0140-9742  
Dollar Account No. 3000-0004-2278  
Swift Code: EWBCPHMM



**Confidentiality:**

All information contained in this agreement are private and confidential and may not be disclosed or obligated to a third party for whatever reason or purpose.

Thank you very much and we look forward to a fruitful relationship between our companies.  
Please note that this agreement will only take effect upon signing of this contract

**SIGNED FOR AND ON BEHALF OF  
CRIMSON RESORT & SPA, MACTAN**

A handwritten signature in black ink, appearing to read 'R. Aquino'.

**Rowella Aquino**  
NSO Sales Manager  
**Chroma Hospitality Inc.**

**SIGNED FOR AND ON BEHALF OF  
CONVERGENT INT'L TRAVEL  
DEV'T CO., LTD.**

A handwritten signature in black ink, appearing to read 'Rita Lai'.

**Rita Lai**  
Product Manager

**Noted By:**

A handwritten signature in black ink, appearing to read 'Marsha Liezl Q. Cabrillos'.

**Marsha Liezl Q. Cabrillos**  
NSO Senior Sales Manager  
**Chroma Hospitality Inc.**