

| AKSARA Collection | | | | Contract Details | | | | | | |
|---|----------------------|--|-----------------------|--|--|--------------|----------------------|--------------|-----------------------|--------------|
| <div> <div> AKSARA COLLECTION </div> <div> </div> </div> | | | | AKSARA Collection Group Office 255 Kok Tanode Road, Karon District, Muang. Phuket. 83100. Thailand Telephone: +66 (0)76 609555. Fax: +(0)76 6029566 Website: www.aksaracollection.com | | | | | | |
| PREFERRED PARTNER AGREEMENT | | | | Year: 2019/2020/2021 From: 11/1/2019 To: 10/31/2021 Issue Date: 10/4/2019 | | | | | | |
| | | The SIS Kata Resort Company Limited Add: 255 Kok Tanode Road, Karon District, Muang. Phuket 83100. Thailand. Tel: +66 76 609555 Fax: +66 76 609566 Email: reservation@thesiskata.com Website: www.thesiskata.com | | CIT (Thailand) Co Ltd Room 909, 638 Huangpu Dadao West, Tianhe District, Guangzhou, PRC China. Tel: +86159-7553-76001 Email: vivian.ma@hiuzhi-intl.com | | | | | | |
| | | | | Agent Represented by: Ms. Vivian Ma Senior Product Manager vivian.ma@hiuzhi-intl.com Hotel Represented by: Mr. Calvin Tay CEO, GCN (Authorised GSA) calvin.tay@g-c-network.com | | | | | | |
| Rate Schedule | | | | | | | | | | |
| Description | Season 1 | | Season 2 | | Season 3 | | Season 4 | | Season 5 | |
| | 1 Nov 19 - 25 Dec 19 | | 26 Dec 19 - 10 Jan 20 | | 11 Jan 20 - 29 Feb 20 | | 1 Mar 20 - 31 Mar 20 | | 01 Apr 20 - 31 Oct 20 | |
| | 1 Nov 20 - 25 Dec 20 | | 26 Dec 20 - 10 Jan 21 | | 11 Jan 21 - 28 Feb 21 | | 1 Mar 21 - 31 Mar 21 | | 01 Apr 21 - 31 Oct 21 | |
| | Room + ABF | | Room + ABF | | Room + ABF | | Room + ABF | | Room + ABF | |
| | Single / Twin | | Single / Twin | | Single / Twin | | Single / Twin | | Single / Twin | |
| SIS on the Hill (No View) | 3,980 | | 5,130 | | 3,980 | | 3,530 | | 3,080 | |
| SIS over the Stella Pool | 4,280 | | 5,430 | | 4,280 | | 3,830 | | 3,380 | |
| SIS over the Garden | 4,530 | | 5,680 | | 4,530 | | 4,080 | | 3,630 | |
| SIS Jacuzzi Pool | 4,880 | | 6,030 | | 4,880 | | 4,430 | | 3,980 | |
| SIS over the Sea (Partial Sea View) | 5,180 | | 6,330 | | 5,180 | | 4,730 | | 4,280 | |
| SIS Studio | 6,180 | | 7,330 | | 6,180 | | 5,730 | | 5,280 | |
| The 'SIS' Suite | 7,680 | | 8,830 | | 7,680 | | 7,230 | | 6,780 | |
| 3rd Person (Sofa bed/cot) | 900 | | 900 | | 900 | | 900 | | 900 | |
| Allotment & Cut-Off Date | | | | | | | | | | |
| Room Type | 1 Nov 19 - 25 Dec 19 | | 26 Dec 19 - 10 Jan 20 | | 11 Jan 20 - 29 Feb 20 | | 1 Mar 20 - 31 Mar 20 | | 01 Apr 20 - 31 Oct 20 | |
| | 1 Nov 20 - 25 Dec 20 | | 26 Dec 20 - 10 Jan 21 | | 11 Jan 21 - 28 Feb 21 | | 1 Mar 21 - 31 Mar 21 | | 01 Apr 21 - 31 Oct 21 | |
| | Allotment | Cut Off Date | Allotment | Cut Off Date | Allotment | Cut Off Date | Allotment | Cut Off Date | Allotment | Cut Off Date |
| SIS on the Hill (No View) | 3 | 3 days | 3 | 3 days | 3 | 3 days | 3 | 3 days | 5 | 3 days |
| SIS over the Stella Pool | 3 | 3 days | 3 | 3 days | 3 | 3 days | 3 | 3 days | 4 | 3 days |
| SIS over the Garden | 3 | 3 days | 3 | 3 days | 3 | 3 days | 3 | 3 days | 4 | 3 days |
| SIS Jacuzzi Pool | On request | On request | On request | On request | On request | On request | On request | On request | On request | On request |
| SIS over the Sea (Partial Sea View) | 1 | 3 days | 1 | 3 days | 1 | 3 days | 1 | 3 days | 2 | 3 days |
| SIS Studio | On request | On request | On request | On request | On request | On request | On request | On request | On request | On request |
| The 'SIS' Suite | On request | On request | On request | On request | On request | On request | On request | On request | On request | On request |
| ** The Hotel reserves the right to STOP SALES when occupancy levels deem it nesecarry** | | | | | | | | | | |
| Additional Information | | | | | | | | | | |
| 1. Dining in Style/Occupancy/3rd Person: 1.1) Meal Rates: *Lunch : Guest aged 12 years and over @ THB 500-/person; Guest aged 0-11.99 years @THB 250.-/person. * Dinner : Guest aged 12 years and over @THB 700.-/person; Guest aged 0-11.99 years @THB 350.-/person. 1.2) Maximum Occupancy per room: Occupancy is restricted to a maximum of three persons irrespective of age of the guests. (Except "SIS Suite": max. 2 persons) 1.3) Sofa Bed/Baby Cot (3rd Person) : Max. of 1 <one> Sofa Bed OR Baby Cot will be provided (charged) per room. No Baby Cot OR Sofa Bed can be included in a The 'SIS' Suite. 1.4.) The SIS Kata has NO compulsory gala dinners | | | | | | | | | | |
| 2. Promotion/Valude Add/Transfers: 2.1 Honeymooners: Fruit Basket and flower arrangment on bed upon arrival. Reservation MUST show 'honeymoon' for these privileges to be honored and wedding certificate must be presented at the time of CHECK IN dated no more than six <6> months ago. 2.2 Early Promotion: Season 1: Get a 20% off for bookings received 90 days prior to arrival. Stay period from 1 Nov. - 25 Dec. (Not applicable for 3rd person or Meal Plans) Season 1: Get a 15% off for bookings received 45 days prior to arrival. Stay period from 1 Nov - 25 Dec. (Not applicable for 3rd person or Meal Plans) Season 4+5: Get a 20% off for bookings received 45 days prior to arrival. Stay period from 1 - 31 Mar/1 Apr - 31 Oct (Not applicable for 3rd person or Meal Plans) 2.3 Transfer Prices (Phuket Airport to/from The SIS Kata Resort): One Way Transfer in Car (max 3 guests) @THB 1,000/way/per car/nett One Way Transfer in Minibus (max 9 guests) @THB 1,200/way/per minibus/nett 2.3.1 To reserve the service please advise flight detail and landing time at least 3 days prior to arrival. All prices are NETT and non-commissionable. No shows will be charged. 2.4 Value Added Promotion: Stay for a minimum of two <2> nights or more in any room type with main contract rate, will receive EITHER: One afternoon tea OR Set Thai lunch OR One cocktail for 2 persons one time per stay also applicable for extra person. The value add will NOT be sold onto Ctrip. If found to do so then we shall cancel the agreement. Reservation MUST show 'Value Added' for these privileges to be honored and selected value added shall be mention in reservation once it made. | | | | | | | | | | |
| 3. Cancellation and Amendment Policy : * Season 1, 4, 5: cancellation or amendment must be submitted at least 7 days prior to the date of arrival. * Season 3: cancellation or amendment must be submitted at least 14 days prior to the date of arrival. * Season 2: cancellation or amendment must be submitted at least 21 days prior to the date of arrival. * If stay is shortened (early check out), Season 1, 4, 5: One night charged at contract rates, and Season 2: Full period of stay charged * If stay is shortened (early check out), Season 3: Two night charged at contract rates. * In the case of a 'Cancellation or Amendment and No Show', Season 1, 4, 5: One night will be charged at contract rates, Season 3 Two nights will be charged contract rates and Season 2: the full period of stay will be charged. | | | | | | | | | | |
| 4. Payment: Please see overleaf 'Payment Terms'. This agreement is based on a: Full Prepayment Unless Credit Approval Has Been Granted | | | | | | | | | | |
| Signed for and on behalf of the Hotel: The SIS Kata Resort Company Limited | | | | | Signed for and on behalf of the Agent: CIT (Thailand) Co Ltd | | | | | |
| | | | | | | | | | | |
| Mr. Calvin Tay CEO, GCN (Authorised GSA) | | | | | Ms. Vivian Ma Senior Product Manager | | | | | |
| Mr. Matthew C Hindmarch Director of Hotel and Resorts | | | | | | | | | | |

Terms & Conditions

1. Rates

All mentioned rates are net, non-commissionable, and inclusive of Thai VAT, service charge and Phuket provincial tax. In case of any increase in the VAT percentage or any addition of other government taxes, the Contract Partner agrees to accept the Hotel's right to include the rates accordingly as of the date of the new tax implementation by law. This is applicable throughout the validity of contract period appeared overleaf. The rates are only valid for the overseas market and not valid for Meetings, Incentives, Conventions and Exhibitions, or TO BE SOLD ONE LINE AS A 'B2C' or to a Third Party. In the case this is found, this agreement will automatically cancelled and no refunds will be made for any reservations currently on hand.

2. Brochures

The Contract Partner will feature the Hotel in its brochure (s) and any tour program (s) with the Hotel's photograph (s) when appropriate. Sample copies of such brochure (s) must be made available to the Hotel.

3. Confidentiality

The Rates in this contract are strictly confidential and must not be disclosed to the third parties. To protect this confidentiality, the Hotel will not disclose the rates to guests and will invoice the Contract Partner directly. The Contract Partner agrees that the rates as mentioned overleaf of this contract will not be used or published on any existing or future public electronic distribution systems e.g. internet, etc.

4. Reservations

All reservations should be made through the Kata Sea Breeze via Email: reservation@kataseabreeze.com; Tel: +66 76 609090-4, Fax: +66 76 609080. All reservations are subject to availability and confirmation, unless a room allotment has been agreed upon by the Hotel. The Hotel will accept telephone reservations but reserves the right to release such reservation unless a rooming list, voucher, or other written confirmation is received within 48 hours of that calls. Available space will be automatically released if final rooming list is not received within 30 days prior to the arrival for group reservations. The Hotel also reserves the right to release space held for any reservations arriving by air for which no airlines seats are confirmed.

5. Period of Occupancy

Confirmed rooms will usually be available for occupancy after 14.00 hours on the arrival day. Check-out time is 12.00 noon. Any room used from 12.00 noon to 18.00 hours on the departure day will be charged at 50% of the contract rate. Any room occupied beyond 18.00 hours will be charged at the full contract rate, unless specified in writing by the hotel.

6. Deposit

The Hotel reserves the right to request a non-refundable deposit equivalent to minimum of one night's contract rate or up to 100% of total room charges for the whole staying period for each room reserved. The deposit must be received by the Hotel no later than 30 days prior to the arrival together with the final rooming list, flight details, and meal requirements and the balance no later than 21 days prior to the arrival or otherwise agreed in writing by the Hotel.

7. Cancellation / No Show Charges/ Short Stay

Cancellation / no show charges / short stay are shown on the front page of this agreement. The Hotel will automatically charge these to the Agent unless a written confirmation has been received from the Hotel in advance.

8. Complimentary Room Policy for Groups only

Not applicable for this agreement

9. Payment Terms

Unless prior credit arrangement has been agreed with the Hotel, full pre-payment must be received by the Hotel no later than 14 days prior to the arrival except during Peak and Shoulder season when the Hotel may require deposit in part or in whole at time of booking. Any room not guaranteed by full pre-payment may be subject to cancellation by the Hotel without prior notice. Should guests subsequently check-in, they will be charged direct at the Hotel rack rates. The Hotel will not be liable for any claims. Contract Partners who wish to apply for 'Credit Terms' will be required to complete a 'Credit Request Form' and forward together with this signed agreement. The Hotel reserves the right not to approve credit terms in cases of Contract Partner's who have a poor credit rating within the recognised Hotel's relevant association.

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| Bank Details: | The Siam Commercial Bank, Jao-Fa Branch, Phuket |
| Account No: | 633-2-86243-3 |
| Account Name: | THE SIS KATA RESORT CO LTD |
| SWIFT Code: | SICOTHBK |

Agents who wish to settle payment with a credit card will be charged a standard three <3> per cent bank charge over and above the due amount. (FOC for oversea agent using VCC Credit Card)

10. The Contract Partner shall not withhold payment of the whole billing amount in the event of any discrepancy. Payment on non-dispute amount must be settled while the amount in discrepancy is being resolved by both parties.

11. Liability

The Hotel will not be held responsible for the loss of a guest's property, material damage to a guest's property, injury or death of a guest, if:

-the loss, damage, injury or death is completely attributable to negligence or carelessness of the guest;

-the loss, damage, injury or death is caused by a third party i.e. a party that is not directly involved in delivering services toward the guest, and that furthermore is not under the control of Hotel.

12. Performance

Hotel contract rates are issued to the Contract Partner on the understanding that the Contract Partner has business for the Hotel, and will actively and enthusiastically promote the Hotel on the contract period. In case of non-materialized reservations being received by the Hotel during any consecutive period totally 120 days of the date issued, the Hotel reserves the right to revise the allotment (if given) or terminate the contract without prior notice.

Any allotment granted is issued in good faith that the Contract Partner will ensure that the maximum usage is made during the contract period. Performance will be reviewed throughout the year, and if materialisation is below fifty <50> per cent for any given period of the agreement, the Hotel has the right to reduce in the next Contract Agreement to reflect this non-performance.

13. Acknowledgement

If there is no return written objections to the above conditions, we shall believe that, you are acknowledged and agreed with the contained description.

Signed for and on behalf of the Hotel:


THE SIS KATA RESORT CO LTD

Mr. Calvin Tay
CEO, GCN (Authorised GSA)



Mr. Matthew C Hindmarch
Director of Hotel and Resorts

Signed for and on behalf of the Agent:

CIT (Thailand) Co Ltd



Ms. Vivian Ma
Senior Product Manager

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|  AKSARA Collection AKSARA Collection Group Office 255 Kok Tanode Road, Karon District, Muang. Phuket. 83100. Thailand Telephone: +66 (0)76 609555. Fax: +(0)76 6029566 Website: www.aksaracollection.com | | Contract Details Year: 2019/2020/2021 From: 1-Nov-19 To: 31-Oct-21 Issue Date: 4-Oct-19 Chinese Market |
| PREFERRED PARTNERS PROGRAM | | INCENTIVE PROGRAMME |
|  | The SIS Kata Resort Company Limited Add: 255 Kok Tanode Road, Karon District, Muang. Phuket 83100. Thailand. Tel: +66 76 609555 Fax: +66 76 609566 Email: reservation@thesiskata.com Website: www.thesiskata.com | CIT (Thailand) Co Ltd Room 909, 638 Huangpu Dadao West, Tianhe District, Guangzhou, PRC China. Tel: +86159-7553-76001 Email: vivian.ma@hiuzhi-intl.com |
| | | Agent Represented by: Ms. Vivian Ma Senior Product Manager vivian.ma@hiuzhi-intl.com Hotel Represented by: Mr. Calvin Tay CEO, GCN (Authorised GSA) calvin.tay@g-c-netowrk.com |


| Guests Staying Period | Complimentary Room Entitlement |
|--|---|
| 01 Sept 2019 – 31 Oct 2019 01 May 2020 – 31 Oct 2020 | Accumulate 15 room nights within the same month and the 16 th room night will be offered on a complimentary basis based on the arrival date. |
| 01 Nov 2019 – 25 Dec 2019 01 March 2020 - 30 April 2020 | Accumulate 20 room nights within the same month and the 21st room night will be offered on a complimentary basis based on the arrival date. |

Terms and Conditions:

- * 'Value Added' extras will NOT be applied to 'Complimentary Nights' bookings.
- * Room night incentive program shall be count from reservation made after agreement acknowledge by both agent and Resort. Cancellation, 'No show' and early check out will NOT be included within the calculation.
- * Calculated rooms will calculate based on arrival date and room with breakfast only. Room Only bookings are NOT included within this incentive program.
- * The Agent will submit summary of booking by 1st week of following month to the Resort. The Resort will confirm the number of entitled complimentary rooms. The Resort will confirm the total number of room nights utilized and confirm back to the Agent no later than the 5th of the month.
- * When the Agent wishes to use a Complimentary Room, they must stipulate on the new reservation 'Use Complimentary Room'.
- * All Complimentary rooms for the last month must be utilized within the next calendar month EXCEPT for December which can only be use as of March 2020.
- * Any unutilized complimentary rooms will not be credited to the Agent to use at a later date.
- * Complimentary room will be accord based on 'SIS on The Hill', room with breakfast for 2 Pax. Any 'Third person' in the same room will charged according to the main contract (not promotion).
- * 'Value Added' extras will NOT be applied to 'Complimentary Nights' bookings.
- * To main a PREFERRED PARTNER status, the agent will be required to produce a minim of 80% materliasion for the agreement period EXCEPT during the Chinese New Year period and IF the hotel forwards a 'Stop Sales' for a particular period.

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| Signed for and on behalf of the Hotel: | | Signed for and on behalf of the Agent: | |
| The SIS Kata Resort Company Limited | | CIT (Thailand) Co Ltd | |
| | |  | |
| Mr. Calvin Tay CEO, GCN (Authorised GSA) | Mr. Matthew C Hindmarch Director of Hotel and Resorts | Ms. Vivian Ma Senior Product Manager | |

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| <div> <div>AKSARA COLLECTION</div> <div>    </div> </div> <div> AKSARA Collection AKSARA Collection Group Office 255 Kok Tanode Road, Karon District, Muang. Phuket. 83100. Thailand Telephone: +66 (0)76 609555. Fax: +(0)76 6029566 Website: www.aksaracollection.com </div> | | | Contract Details Year: 2019/2020/2021 From: 23/01/2020 To: 29/01/2020 Issue Date: 4-Oct-19 Chinese Market | |
| PREFERRED PARTNERS PROGRAM CHINESE NEW YEAR COMMITMENT | | | | |
|  | The SIS Kata Resort Company Limited Add: 255 Kok Tanode Road, Karon District, Muang. Phuket 83100. Thailand. Tel: +66 76 609555 Fax: +66 76 609566 Email: reservation@thesiskata.com Website: www.thesiskata.com | CIT (Thailand) Co Ltd Room 909, 638 Huangpu Dadao West, Tianhe District, Guangzhou, PRC China. Tel: +86159-7553-76001 Email: calvin.tay@g-c-netowrk.com | Agent Represented by: Ms. Vivian Ma Senior Product Manager vivian.ma@hiuzhi-intl.com Hotel Represented by: Mr. Calvin Tay CEO, GCN (Authorised GSA) calvin.tay@g-c-netowrk.com | |
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| Commitment Room Allotment | | | | | | | |
|--|---------------------------|--------------|---------------------------|--------------|---|--------------|---|
| Room Type | 26 Jan 2020 - 29 Jan 2020 | | 26 Jan 2020 - 29 Jan 2020 | | TOTAL COMMITMENT ALLOTMENT | | Terms and Conditions |
| | Main Agreement Allotment | | Additional Allotment | | | | |
| | Allotment | Cut Off Date | Allotment | Cut Off Date | Allotment | Cut Off Date | |
| | | | | | | | ** Full Prepayment for the Chinese New Year period must be forwarded to the resort for this pre-buy agreement to be agreed upon ** Name changes can be made within this period but the original names must be shown in order for it not to be counted as a new booking ** Non-utilised room nights will be shown as 'No Show' and cannot be moved to other periods of the main contract ** Additional rooms will be granted if occupancy allows and full prepayment to be made once confirmed by the hotel |
| SIS over the Stella Pool | 3 | 0 | 4 | 0 | 7 | 0 | |
| SIS over the Garden | 3 | 0 | 2 | 0 | 5 | 0 | |
| SIS Jacuzzi Pool | On request | On Request | On Request | On Request | On Request | On Request | |
| SIS over the Sea (Partial Sea View) | 1 | 0 | 2 | 0 | 3 | 0 | |
| SIS Studio | On request | On Request | On Request | On Request | On Request | On Request | |
| The 'SIS' Suite | On request | On Request | On Request | On Request | On Request | On Request | |
| Additional Information: | | | | | | | |
| * This agreement will only be offered to our PREFERRED PARTNER program partners | | | | | | | |
| * There will be NO 'Stop Sales' issued to you during this period as the room allotments are blocked at the time of receiving the pre-payment | | | | | | | |
| Signed for and on behalf of the Hotel: | | | | | Signed for and on behalf of the Agent: | | |
| The SIS Kata Resort Company Limited | | | | | CIT (Thailand) Co Ltd | | |
| | | | | |  | | |
| Mr. Calvin Tay CEO, GCN (Authorised GSA) | | | | | Ms. Vivian Ma Senior Product Manager | | |
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