

**Company:** CIT (Thailand) Co.,Ltd  
**Address:** Bangkok Office 103, Onnut, Section 9,  
 Suan Luang  
 Suan Luang District, Bangkok 10250  
**Tel:**  
**Fax:**  
**Contact:** Ms.Sharon Yang  
**Position:** Senior Overseas Hotel Contracting  
 Manager  
**E-mail:** [Sharon.yang@huizhi-intl.com](mailto:Sharon.yang@huizhi-intl.com)

**Company:** Sabai Sabai Chiang Mai  
**Address:** 26 Soi Plubplueng Huay Kaew Rd.  
 T.Changpuek, A. Muang Chiang Mai 50300  
**Tel:** 053 - 213234  
**Fax:** 053 - 213236  
**Contact:** Khun Nerisa Wangkarat  
**Position:** Hotel Manager  
**E-mail:** [Nerisa.w@mosaic-collection.com](mailto:Nerisa.w@mosaic-collection.com)

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October 09, 2019,

Dear Khun Sharong Yang,

Greeting from Sabai Sabai Chiang Mai

Sabai Sabai Chiang Mai pleased to express our sincere thank you for your valued support which truly appreciate.

As per our discussion and mutual agreement, Convergent International Travel Development Co.,LTD will make floating deposit as following details

**Floating Deposit Project validity period: (10 October 2019 – 31 March 2020)**

**Room:**

High Season	Deluxe	Grand Deluxe	One Bedroom Suite	Extra Bed
<b>1 November 2019 - 31 March 2020</b>				
Room Only	1,700	2,100	2,900	900
Room Include Breakfast	1,900	2,300	3,100	900

**Remark:** All rates are quoted in Thai Baht currency inclusive of breakfast, service charge, VAT and all government taxes or charges

10 October 2019 -31 October 2019 under trial sell.

**Term of Payment conditions:**

1. Convergent International Travel will make a floating deposit at Baht 300,000. – net and Top up when deposit balance less than Baht 50,000.-net within 7 days.
2. Target: Guarantee 750 Room/nights during 10 October 2019 – 31 March 2020 and covered the current bookings that CIT has been made previously. Which means the GTD room nights is calculated by Stay Period NOT booking period.
3. The hotel has the right NOT to return any deposit of THB 300,000. In case the agent does not perform with the guaranteed target, the hotel will charge difference gap rate between exclusive pre-buy and lowest rate from balance deposit after project has expired.
4. The floating deposit shall be deducted from the actual used room night.
5. Additional room subject to availability
6. Twin Bed subject to availability we will try our best to allocate

### **GTD Condition guarantee**

Hotel will guaranteed rate gap between CIT and other agent is 10%. Hotel will guaranteed rate gap between OTA selling rate and CIT is 25%. If any rate disparity has been found during the GTD program. CIT received rights to stop or CXL the contract. In case the agent does not perform with the guaranteed target, the hotel will charge difference gap rate between exclusive pre-buy and lowest rate (1,700 THB per night) from balance deposit after project has expired.

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**The Supplement Charge: @ 500 THB per room per night** (Applicable for all room types)

- **Loy Krathong** 8-12 Nov 19,
- **Christmas and New Year** 25 Dec 19 – 5 Jan 20,
- **Chinese New Year** on 25-31 Jan 20

### **Payment Type: Cash or Credit card upon arrival or Bank Transfer**

**Bank's name:** Bangkok Bank, Central Kad Suan Kaew Branch  
Bank Name's: Sabai Sabai Nivet Co.,Ltd  
Bank no. 531-0-82944-4

**Validity:** 10 October 2019 – 31 March 2020

**Room Allotment:** 10 Room per day

**Cut-off Date:** 3 days before arrival date in Low Season  
5 days before arrival date in High Season  
7 days before arrival date in Peak Season

**Cancellation Policy:** The Cancellation charge will be applied for the cancellation notice after  
3 days before arrival date in Low Season for one night  
5 days before arrival date in High Season for one night  
7 days before arrival date in Peak Season for one night

**No Show Policy:** No Show Penalty charge will be applied for full period of reservation

### **Terms and Condition:**

- Child 0 – 4 years old share bed with parent breakfast free of charge
- Child 4 – 11 years old share bed with parent breakfast at Baht 200 net
- The pre-paid booking cannot be redeemable in cash
- The above pre-payment is non – refundable and cannot be returned or exchanged for any hotel service

- The pre – paid booking is to be used by CIT only and cannot be transferred to any other.
- The pre – paid booking is valid within the period specific only and will not be extended.

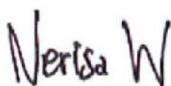
**Note:**

• Check – in time is 14.00 hrs. and check – out time is 12.00 hrs. (noon)	Page
• Late check – out will be charged 50% of each room category occupied until 18.00 hrs.	3
• A full night contract rate will apply for use of the room after 18.00 hrs.	
• All rate quote in Thai Baht currency inclusive of 10% service charge, 7% VAT and 1% provincial tax.	
• Any changes to government taxes or charges will be passed on to the company commencing on the day they become applicable and the company agrees to honor such changes.	
• Above rates cannot be disclosed to any third party under any circumstance.	
• All room reservation will inform in advance every booking for room available	
• The confirmation of all reservation will be subject to availability and advance booking for 7 days	
• The Hotel keeps the right to close all room categories if Hotel is running full occupancy.	

The company agrees to abide by the terms and conditions printed overleaf, which form an integral part of this contracted rate agreement.

Thank you for choosing Sabai Sabai Chiang Mai for our valued guests

Yours Sincerely,



Name: Nerisa Wangkarat

Position: Hotel Manager

Date: 09 Oct' 2019

Sabai Sabai Chiangmai



Confirmed with agreed



Name: Sharon Yang

Position: Senior Overseas Hotel Contracting Manager

Date: 09 Oct, 2019

Convergent International Travel

Yours Sincerely,



Name: Natthapong Kitchit

Position: Assistant Sale Manager

Date: 09 Oct'2019

Sabai Sabai Chiangmai