

OPERATED BY: KONILED RESORT INC.

October 15, 2019

MS. CANDY LIU

Product Director

CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO. LTD.

RE: AGREEMENT ON HARD BLOCK ALLOCATION

Dear Ms. Liu,

As a result of your continuous support to Henann Regency Resort & Spa, we are pleased to confirm the allocation for **CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO. LTD.** with details as follows:

ALLOCATION:

TOUR DATE (CHECK-IN/CHECK-OUT)	NO. OF ROOMS
December 15, 2019 – January 24, 2020	Ten (10) Deluxe
January 24 – 31, 2020	Five (5) Deluxe
January 31 – March 01, 2020	Ten (10) Deluxe

RATE:

- A. For tour dates passing December 15 to 24, 2019, January 03 to 23, 2020 and January 30 to February 29, 2020 – Please refer to your contracted rate (NO SPECIAL RATE).
- B. Above rate is NOT APPLICABLE on the following SUPER PEAK dates. Please refer to the applicable Super Peak rates as indicated on your contracted rate.
 - Christmas & New Year – December 25, 2019 to January 02, 2020
 - Chinese New Year – January 24 to 29, 2020

RESTRICTION: Rooms under this allocation must not be sold online or to any of your online partners. Otherwise, the booking will not be honoured.

REQUIREMENTS:

1. Should be with mandatory gala dinner if check-in date or passing New Year's Eve (December 31, 2019) and Chinese New Year (one-time either January 24 or 25, 2020). Gala dinner rates as follows:
 - New Year's Eve – Php 3,904 net per adult
 - Chinese New Year – Php 1,700 net per adult
2. Mandatory dinner should be based on a guaranteed minimum of two (2) persons per room (except Family room, Royal Suite and Presidential Suite with a minimum of 4 persons). If guest will not be able to take the dinner due to flight time/late arrival, mandatory dinner will still be charged.

OPTION: No option date for the hard block rooms; considered as guaranteed. Hard block is non-refundable if cancelled or not used.

PAYMENT: Full payment of Hard Block allocation must be settled **at least two (2) months prior to arrival date for Regular and Peak dates** and **at most four (4) months prior to arrival date for Super Peak dates**. All rooms are considered a guaranteed booking once this agreement is signed. Payment for unused or cancelled rooms cannot be refunded or used for offsetting or payment for other services. If rooms are cancelled before the payment date, rooms are still considered guaranteed and sold which should be paid appropriately in full. Please refer to below payment schedule:

TOUR DATE (CHECK-IN/CHECK-OUT)	NO. OF ROOMS	PAYMENT SCHEDULE
December 15, 2019 – January 01, 2020	Ten (10) Deluxe	October 24, 2019
January 24 – 30, 2020	Five (5) Deluxe	
January 01 – 24, 2020	Ten (10) Deluxe	
January 30 – 31, 2020	Five (5) Deluxe	November 04, 2019
January 31 – March 01, 2020	Ten (10) Deluxe	

NOTE: Cash payment should be deposited to our BDO savings account, refer to your contracted rate for further details. Please use your company check when paying directly to our Manila Office.

If payment is not received on time, **HENANN REGENCY RESORT & SPA** reserves the right to decrease or take back unpaid allocated rooms if needed and or to increase its room rate depending on its occupancy and market demand. In cases that payment option falls on a Holiday either in China or in the Philippines, payment must be made a day before.

To signify your approval on the above terms and conditions, kindly affix your signature below and send it back to us so on or before October 18, 2019 we may proceed. Otherwise, room blocking will be released and your request will be again subject to room availability.

Thank you very much for your continuous support and we look forward to a more fruitful business partnership with your company.

Sincerely,

Isabel 10/16
ISABEL GARCIA - LEE
Assistant Vice President for Sales – Boracay Area

CONFORME:

CANDY LIU
Product Director